



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2022

WARREN COUNTY

BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFORD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a private, non-profit statewide economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5.5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center
Suite 1002
Newark, NJ 07102

Phone: 973-645-3680
Fax: 973-645-6255
E-mail: john.blackstock@sba.gov
Website: www.sba.gov

John M. Blackstock
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center

33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

10 West Layette Street
Trenton, NJ 08608

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey LGBTQ Chamber

155 Willowbrook Boulevard
Suite 350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njlgbtchamber.org
Website: www.njlgbtchamber.org

Stephen Blazejewski
President

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBTQ businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

African American Chamber of Commerce of
New Jersey

379 West State Street
Trenton, NJ 08608

Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.com

John E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

New Jersey Chamber of Commerce

216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: www.njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce of
New Jersey

1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
President & CEO

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban
Entrepreneurship & Economic Development

1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES

US Department of Commerce – Commercial Service, Northern New Jersey

20 Washington Place
Newark, NJ 07102

Phone: 973-645-4682
Email: susan.widmer@trade.gov
Website: www.export.gov/newjersey

Susan Widmer
Office Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

New Jersey Association of Women Business Owners (NJAWBO) - Northwest Region:

(Morris, Sussex, Warren)

Phone: 862-354-8448
Website: www.njawbo.org

Christy Mahon
Region Leadership
Team Chair

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

New Small Business Development Center of Northwest New Jersey (Morris, Sussex, Warren)

14 Fairmount Avenue
Chatham, NJ 07928

Phone: 973-634-8025
Fax: 908-366-7563
Email: info.nwsbdc@rutgers.edu
Website: www.njsbdc.com/northwest-new-jersey

Matt Wells
Regional Director

The Small Business Development Center (SBDC) provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

SCORE/Northwest Jersey (Morris, Sussex, Warren)

179 US Highway 46, Suite 15-245
Rockaway, NJ 07888

Phone: 973-645-3982
Website: www.northwestnj.score.org

No Direct Contact Person

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

County of Morris, Sussex, Warren Workforce Development Board

PO BOX 900
Morristown, NJ 07963

Phone: 973-829-8661
Fax: 973-829-8500
Email: jarmstrong@co.morris.nj.us
Website: www.mswwdb.org

Jane A. Armstrong, PhD
Director

The Morris-Sussex-Warren Workforce Development Board (WDB) is responsible for planning, policy guidance and oversight of the workforce development system in the three counties. Its goal is to combine area employment, training and supportive services and programs into a consumer-based, market-driven system that meets the needs of job seekers and employers.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – WARREN COUNTY

<u>County of Warren, County Clerk</u> 413 Second Street Belvidere, NJ 07823	Phone: 908-475-6211 Fax: 908-475-6208 Website: www.warrencountynj.gov	Holly Mackey County Clerk
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The Clerk's Office registers new business.

<u>Hackettstown Business Improvement District</u> 219 Main Street Hackettstown, NJ 07840	Phone: 908-850-5004 Email: director@hackettstownbid.com Website: www.hackettstownbid.com	Laurie Rapisardi Executive Director
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The Business Improvement District seeks to protect and improve the economic potential of each and every business that chooses to locate in Hackettstown. By attempting to provide a clean, safe, attractive business district that meets the needs of residents, customers, owners, and employees, the Business Improvement District promotes Hackettstown as a desirable location to visit or invest.

<u>Phillipsburg Downtown Association</u> PO Box 5121 Phillipsburg, NJ 08865	Phone: 610-739-1521 Fax: 610-330-9177 Email: pda.prez08865@gmail.com Website: www.phillipsburgdowntown.com	No Direct Contact Person
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The exclusive purpose for which the Phillipsburg Downtown Association was formed was to benefit the public and the business community, particularly, but not solely, in and around Phillipsburg, New Jersey, by providing education to the public about the benefits of a vital and active downtown business district, and in support of that purpose to aid other civic, educational and charitable causes in the name of the business community of downtown Phillipsburg.

<u>Regional Business Assistance Corporation (RBAC)</u> 3111 Quakerbridge Road Mercerville, NJ 08619	Phone: 609-587-1133 Fax: 609-587-1313 Email: info@rbacloan.com Website: www.rbacloan.com	William Pazmino Executive Director
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Regional Business Assistance Corp (RBAC) is a private non-profit organization formed in 1981 to provide loans to both new and existing small businesses in New Jersey.

<u>Warren County Community College Dept. of Continuing Education</u> 445 Route 57 West Washington, NJ 07882	Phone: 908-835-4029 Email: dsmith3@warren.edu Website: www.warren.edu	Dawn Smith Coordinator
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The Department of Continuing Education can help you get started on a new career, improve your skills or simply explore your interests. We offer a wide variety of learning opportunities with up-to-date equipment and topics.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – WARREN COUNTY (Con't)

Warren County Community
College Small Business Growth
Center

445 Marshall Street
Phillipsburg, NJ 08865

Phone: 908-835-2432
Email: azar@warren.edu
Website: www.warren.edu/small-business-growth-center

Eve Azar
Vice President of
Corporate &
Continuing Education

The Warren County Community College's Small Business Growth Center offers rental suites that range between 100 to 280 square feet. The rent is below market rate and includes utilities as well as supportive services dedicated to making your business a success.

URBAN ENTERPRISE ZONE – WARREN COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Phillipsburg UEZ
120 Filmore Street
Phillipsburg, NJ 08865

Phone: 908-713-8786
Email: madelman@growwithgreenstar.com
Website: www.phillipsburgnj.org

Mary Adelman
UEZ Coordinator

CHAMBERS OF COMMERCE – WARREN COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Hope Area Chamber of
Commerce
PO Box 2
Hope, NJ 07844

Phone: 908-459-5100
Email: hopechamber@hotmail.com
Website: www.hopeareachamber.com

Christopher Mailer
President



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