



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2022

BERGEN COUNTY

BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFORD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a private, nonprofit statewide economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5.5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-2434	John M. Blackstock
Two Gateway Center	Fax: 973-645-6265	District Director
Suite 1002	E-mail: john.blackstock@sba.gov	
Newark, NJ 07102	Website: www.sba.gov	

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u>	Phone: 800-JERSEY 7	Melanie Willoughby
33 West State Street	Fax: 609-292-5509	Executive Director
Trenton, NJ 08625	Email: feedback@sos.state.nj.us	
	Website: www.nj.gov/state/bac	

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE BUSINESS RESOURCES (Con't)

<u>New Jersey Business & Industry Association</u> 10 West Lafayette Street Trenton, NJ 08608	Phone: 609-393-7707 Email: info@njbja.org Website: www.njbja.org	Michele N. Siekerka President & CEO
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The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

<u>New Jersey Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625	Phone: 609-858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

<u>New Jersey Pride Chamber</u> 155 Willowbrook Boulevard Suite 350 Wayne, NJ 07470	Phone: 973-869-9567 Email: info@njpridechamber.org Website: www.njpridechamber.org	Stephen Blazejewski President
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The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBTQ businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.

<u>New Jersey State Library System - Small Business Services</u> 185 West State Street Trenton, NJ 08608	Phone: 609-278-2640 Fax: 609-278-2652 Email: reference@npl.org Website: www.njstatelib.org
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The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE BUSINESS RESOURCES (Con't)

African American Chamber of Commerce of New Jersey

379 West State Street
Trenton, NJ 08608

Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.com

John E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

New Jersey Chamber of Commerce

216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: www.njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce of New Jersey

1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
President & CEO

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban Entrepreneurship & Economic Development

1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES – BERGEN COUNTY

US Department of Commerce - Commercial Service, Northern New Jersey

20 Washington Place
Newark, NJ 07102

Phone: 973-645-4682
Email: susan.widmer@trade.gov
Website: www.export.gov/newjersey

Susan Widmer
Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

New Jersey Association of Women Business Owners (NJAWBO) - Northeast Region:
(Bergen and Passaic)

Phone: 609-308-2530
Email: njawbo@njawbo.org
Website: www.njawbo.org

Region Leadership
Team Chair (Vacant)

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

SCORE Northeast New Jersey: Bergen and Passaic)

1 Bergen Plaza, Room 5B
Hackensack, NJ 07601

Phone: 201-805-9069
Email: contact.northeastnj@scorevolunteer.org
Website: www.northeastnj.score.org

No Direct Contact
Person

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

LOCAL BUSINESS RESOURCES - BERGEN COUNTY

Business District Alliance of Fort Lee

231 Main Street, 2nd Floor
Fort Lee, NJ 07024

Phone: 201-585-6099
Email: office@bdaftlee.com
Website: www.bdaftlee.com

Stuart Z. Koperweis
Executive Director

The Business District Alliance of Fort Lee (BDA) is a non-profit organization, in partnership with the Borough of Fort Lee to revitalize and promote the Main Street Shopping Corridor. Our objective is to create an environment where people will shop and live, for retailers to grow and thrive; by creating a vital community experience for all, visitors and residents alike.

County of Bergen, County Clerk
One Bergen County Plaza
Hackensack, NJ 07601

Phone: 201-336-7000
Fax: 201-336-7002
Email: countyclerk@co.bergen.nj.us
Website: www.bergencountyclerk.org

John S. Hogan
County Clerk

The Clerk's Office registers new business.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - BERGEN COUNTY (Con't)County of Bergen, Division Economic Development

One Bergen County Plaza
3rd Floor
Hackensack, NJ 07601

Phone: 201-336-7336
Email: jcimiluca@co.bergen.nj.us
Website: www.co.bergen.nj.us

Joanne Cimiluca
Director

The Bergen County Economic Development Corporation (BCEDC) is a partnership of business, government, and economic development allies dedicated to leveraging resources, fostering investment, and delivering programs and services that result in business retention, attraction, creation, and economic growth for the economy of Bergen County.

County of Bergen, Workforce Development Board

60 State Street
Hackensack, NJ 07601

Phone: 201-329-9600
Fax: 201-996-6975
Website: www.bergenworkforce.org

Tammy Molinelli
Executive Director

The goal of the Workforce Investment Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers.

NJMC Business Accelerator

160 Chubb Avenue, Suite 204
Lyndhurst, NJ 07071

Phone: 201 438-1245
Fax: 201 842-3606
Email: michel.bitritto@njmeadowlands.gov
Website: www.njmcaccelerator.com

Michel M. Bitritto, PhD
Director

The mission of the Business Accelerator, which opened October 2008, is to support the development of these companies by providing critical support services and the guidance entrepreneurs need to turn an idea or technology into a commercial business

New Jersey Small Business Development Center at Ramapo College of New Jersey

Anisfield School of Business
505 Ramapo Valley Road
Mahway, NJ 07430

Phone: 201-684-7135
Website: www.njsbdc.com/locations/bergen-county

Vincent Vicari
Regional Director

The Small Business Development Center (SBDC) provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

CHAMBERS OF COMMERCE - BERGEN COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Allendale Chamber of Commerce

PO BOX 144
Allendale, NJ 07401

Email: csanchez@christiesrennj.com
Website: www.allendalenjchamber.org

Claudia Sanchez
Marianne Zackchta
Co-Presidents

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE - BERGEN COUNTY (Con.t)

<u>Fair Lawn Chamber of Commerce</u> 18-01 Fair Lawn Avenue Fair Lawn, NJ 07410	Phone: 201-796-7050 Email: info@fairlawnchamber.org Website: www.fairlawnchamber.org	Jack Donohue President
<u>Fort Lee Regional Chamber of Commerce</u> 210 Whiteman Street Suite 102 Fort Lee, NJ 07024	Phone: 201-944-7575 Fax: 201-944-5168 Email: assistant@fortleechamber.com Website: www.fortleechamber.com	Jeffrey Ware President
<u>Franklin Lakes Chamber of Commerce</u> PO BOX 81 Franklin Lakes, NJ 07417	Phone: 973-394-1000, Ext 108 Website: https://franklinlakeschamber.org/	John C. Morley President
<u>Glen Rock Chamber of Commerce</u> PO BOX 176 Glen Rock NJ 07452	Email: grchamberofcommerce@gmail.com Website: www.glenrockchamberofcommerce.com	Felicia Halpert President
<u>Hackensack Regional Chamber of Commerce</u> 66 Moore Street, Suite 301 Hackensack, NJ 07601	Phone: 201-489-3700 Fax: 201-489-1741 Email: info@hackensackchamber.org Website: www.hackensackchamber.org	Lauren Zisa Samulka Executive Director
<u>Hasbrouck Heights Chamber of Commerce</u> PO Box 1 Hasbrouck Heights, NJ 07604	Phone: 201-288-5464 Website: www.hasbrouckheightschamberofcommerce.com	Ray Vorisek President
<u>Mahwah Regional Chamber of Commerce</u> One International Blvd. Suite 211 Mahwah, NJ 07495	Phone: 201-529-5566 Email: maureen@mahwah.com Website: www.mahwah.com	Maureen C. Huggins Secretary & Executive Director
<u>Meadowlands Chamber</u> 1099 Wall Street West Suite 100 Lyndhurst, NJ 07071	Phone: 201-939-0707, Ext. 2941 Fax: 201-528-2946 Email: jkirkos@meadowlands.org Website: www.meadowlands.org	Jim Kirkos President/CEO
<u>Montvale Chamber of Commerce</u> 12 Mercedes Drive Montvale, NJ 07645	Phone: 201-505-8286 Email: info@montvalechamber.com Website: www.montvalechamber.com	Scott Forman Steven Fox Co-Presidents

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE - BERGEN COUNTY (Con.t)

<u>North New Jersey Chamber of Commerce</u> PO BOX 8161 Englewood, NJ 07631	Phone: 201-567-2381 Email: crascher@njchamber.com Website: www.njchamber.com	Carol Rauscher President
<u>Oradell Chamber of Commerce</u> PO BOX 103 Oradell, NJ 07649	Phone: 201-599-0588 Email: rjoeljr@joelandjoel.com Website: www.oradellchamber.com	Richard Joel, Jr. President
<u>Paramus Regional Chamber of Commerce</u> PO Box 325 Paramus, NJ 07653	Phone: 201-261-3344 Fax: 201-261-3346 Email: info@paramuschamber.org Website: www.paramuschamber.org	Frederick Rohdieck President
<u>Ridgewood Chamber of Commerce</u> 27 Chestnut Street 1st Floor, Suite 1B Ridgewood, NJ 07450	Phone: 201-445-2600 Email: info@ridgewoodchamber.com Website: www.ridgewoodchamber.com	Joan Groome Executive Director
<u>Rutherford Chamber of Commerce</u> PO Box 216 Rutherford, NJ 07070	Phone: 201-203-4753 Email: info@rutherfordchamber.com Website: https://rutherfordchamberofcommerce.rutherfordnj.town	Maria Johnson President
<u>Teaneck Chamber of Commerce</u> PO BOX 224 Teaneck, NJ 07666	Phone: 201-801-0012 Email: info@teaneckchamber.org Website: www.teaneckchamber.org	Larry Bauer President
<u>Tenafly Chamber of Commerce</u> 100 Riveredge Road Tenafly, NJ 07670	Phone: 201-805-6053 Website: www.tenaflynjchamberofcommerce.org	Christine Evron President
<u>Tri-County Chamber of Commerce</u> PO BOX 2420 Wayne, NJ 07470	Phone: 862-210-8328 Fax: 973-881-8233 Email: jamie@tricounty.org Website: www.tricounty.org	Jamie Dykes President
<u>Waldwick Chamber of Commerce</u> 26 Franklin Turnpike Waldwick, NJ 07463	Phone: 201-857-4817 Email: info@waldwickchamber.com Website: www.waldwickchamber.com	David Barthold President
<u>Wyckoff Chamber of Commerce</u> PO Box 2 Wyckoff, NJ 07417	Phone: 201-468-1999 Website: www.wyckoffchamber.com	Howie Felixbrod President



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