



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2022

CUMBERLAND COUNTY

BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFIRD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a private, non-profit statewide economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5.5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

US Small Business Administration
Two Gateway Center, Suite 1002
Newark, NJ 07102

Phone: 973-645-3680
Fax: 973-645-6265
E-mail: john.black@sba.gov
Website: www.sba.gov

John Blackstock
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center
33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association
10 West Lafayette Street
Trenton, NJ 08608

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members collectively employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority
36 West State Street
P.O. Box 990
Trenton, NJ 08625

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey Pride Chamber
155 Willowbrook Boulevard, Suite 350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@pridechamber.org
Website: www.njpridechamber.org

Stephen Blazejewski
President

The New Jersey Pride Chamber of Commerce advances the business interests of LGBTQ+ and allied professionals in the tri-state area. The organization promotes the economic growth and development of members by providing LGBT+ business enterprise certification, networking opportunities, and a range of other business and professional development resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

African American Chamber of Commerce
of New Jersey

379 West State Street
Trenton, NJ 08608

Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.com

John E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

New Jersey Chamber of Commerce

216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: www.njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce
of New Jersey

1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
Chair

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic-owned businesses that contribute over \$20 billion to the state's economy. The chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban
Entrepreneurship & Economic
Development

1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promotes and fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - CUMBERLAND COUNTY

U.S. Department of Commerce - Commercial Service, Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2731
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Acting Director &
Senior International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps businesses in New Jersey to export goods and services to overseas buyers.

Latin American Economic Development Association (LAEDA)

433 Market Street, Suite 202
Camden, NJ 08102

Phone: 856-338-1177
Fax: 856-963-1835
Email: info@laeda.com
Website: www.laeda.com

Raymond L. Lamboy
President and CEO

The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Atlantic, Burlington, Camden, Cumberland and Gloucester counties in New Jersey.

New Jersey Small Business Development Center at Richard Stockton University

3430 Atlantic Avenue
Atlantic City, NJ 08401

Phone: 609-626-3889
Email: carol.waties@stockton.edu
Website: www.njsbdc.com

Carol Waties
Regional Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners. This Center serves Atlantic, Cape May and Cumberland counties.

New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region

Phone: 856-354-7700
Email: njawbo@njawbo.org
Website: www.njawbo.org

(Vacant)
Region Leadership
Team Chair

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) that provides a wide range of services to women entrepreneurs at all levels of business development. The South Jersey Region includes Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

SCORE/Southeast New Jersey
33 Washington Street
Toms River, NJ 08753

Phone: 732-505-6033
Fax: 732-505-0331
Email: score150@verizon.net
Website: <https://southeastnj.score.org>

Anthony Maceroli
Chapter Chair

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners. Serving Atlantic, Cape May, Cumberland and Ocean counties.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - CUMBERLAND COUNTY (Con't)

South Jersey Economic
Development District

782 South Brewster Road, Unit B6
Vineland, NJ 08361

Phone: 856-794-1941
Email: ljoyce@sjedd.com
Website: www.sjedd.com

Louis C. Joyce
Executive Director

The goal of the South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties - Atlantic, Cape May, Cumberland, and Salem.

Southern New Jersey
Development Council (SNJDC)

900 Route 168, Suite D-4
Turnersville, NJ 08012

Phone: 856-228-7500
Fax: 856-228-7511
Email: snjdc@snjdc.org
Website: www.snjdc.org

Marlene Z. Asselta
President

The Southern New Jersey Development Council functions as a government affairs liaison as well as an economic development advocate for businesses in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Chamber of Commerce Southern New Jersey
220 Laurel Road, Suite 201
Voorhees, NJ 08043

Phone: 856-424-7776, Ext. 127
Website: www.chambersnj.com

Christina M. Renna
President & CEO

The Chamber of Commerce Southern New Jersey (CCSNJ) is the region's largest, most active, and influential business organization. Started in 1873 as the Camden Board of Trade, the organization has grown to represent counties of southern New Jersey including Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem as well as towns in the greater Philadelphia area and northern Delaware.

Cape May Workforce Development Board

Rowan College of South Jersey
Cumberland Campus
3322 College Drive
Vineland, NJ 08360

Phone: 856-696-5660
Website: <http://www.co.cumberland.nj.us/content/22602/23188/24016/25192.aspx>

Allison Spinelli
Board Director

The goal of the Workforce Development Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers. In addition to Cumberland County, the board also serves Cape May & Salem counties.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - CUMBERLAND COUNTY

Bridgeton Main Street Association
31 W Commerce St
Bridgeton, NJ 08302

Phone: 856-453-8130
Email: downtownbridgeton@gmail.com
Website: www.downtownbridgeton.com

Sandra Olbrich
President

The objective of the association is to support and grow the downtown business community. Through special projects, events, and advocacy, we strive to enhance the downtown Bridgeton experience while celebrating our historical and cultural individuality.

Cumberland County Clerk's Office
Cumberland Court House
60 West Broad Street
Bridgeton, NJ 08302

Phone: 856-453-4860
Fax: 856-455-1410
Email: ccclerknj@co.cumberland.nj.us
Website: www.ccclerknj.com

Celeste M. Riley
County Clerk

The Clerk's Office registers new sole proprietor businesses and partnerships.

Cumberland County Department
of Planning, Tourism & Community Affairs
164 West Broad Street
Bridgeton, NJ 08302

Phone: 856-453-2175
Fax: 856-453-9138
Email: mattpi@co.cumberland.nj.us
Website: www.co.cumberland.nj.us/planning

Matthew E. Pisarki
Director

The Cumberland County Department of Planning, Tourism & Community Affairs is dedicated to enhancing the quality of life for the citizens of Cumberland County. This means working to promote new jobs and industry, as well as protecting our unique environment and cultural heritage of the community.

Cumberland Development Corporation
590 Shiloh Pike, Suite #2
Bridgeton, NJ 08302

Phone: 856-451-4200
Email: tony@cdcnj.com
Website: www.cdcnj.com

Anthony Stazione
Executive Director

The mission of the Cumberland Development Corporation is to promote economic development in the region while stimulating increased coordination, cooperation, and communication between business and government.

Millville Development Corporation
22 North High Street
Millville, NJ 08332

Phone: 856-293-0556
Email: Marianne@glasstownartsdistrict.com
Website: www.glasstownartsdistrict.com

Marianne Lods
Executive Director

Millville Development Corporation's mission is to further the development and growth of the downtown and riverfront area of Millville and to advance the arts district to benefit the community and foster revitalization.

Main Street Vineland
603 East Landis Avenue
Vineland, NJ 08360

Phone: 856-794-8653
Email: mainstreet@vinelandcity.org
Website: www.theave.biz

Russell J. Swanson
Executive Director

Main Street Vineland's mission is to promote, enhance and revitalize historic Landis Avenue as a thriving commercial district as well as a place where residents and visitors can gather and shop.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - CUMBERLAND COUNTY (Con't)

<p><u>Rutgers Food Innovation Center - South</u> 450 East Broad Street Bridgeton, NJ 08302</p>	<p>Phone: 856-391-7603 Email: n195@njaes.rutgers.edu Website: https://foodinnovation.rutgers.edu/what-is-fic/locations/fic-south</p>	<p>Nolan Lewin Director</p>
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The Rutgers Food Innovation Center is a unique business incubation and economic development accelerator program, which provides business and technology expertise to small food and agriculture businesses in New Jersey.

URBAN ENTERPRISE ZONE – CUMBERLAND COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<p><u>Bridgeton Urban Enterprise Zone</u> 181 East Commerce Street Bridgeton, NJ 08302</p>	<p>Phone: 856-451-3407 Fax: 856-455-7421 Email: copelandr@cityofbridgeton.com Website: www.cityofbridgeton.com/uez.php</p>	<p>Roberta Copeland UEZ Program Manager</p>
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<p><u>Millville Enterprise Zone</u> 14 East Mulberry Street Millville, NJ 08332</p>	<p>Phone: 865-776-7979 Email: hsantoro@hollycitydevelopment.org Website: www.millvillenj.gov</p>	<p>Heather Santoro Executive Director Holly City Development Corporation</p>
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<p><u>Vineland/Millville Enterprise Zone</u> 640 East Wood Street, 4th Floor Vineland, NJ 08360</p>	<p>Phone: 856-794-4000, Ext. 4622 Fax: 856-405-4607 Email: nrosario@vinelandcity.org Website: www.vinelandcity.org</p>	<p>Nilsa Rosario Certification Coordinator</p>
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<p><u>Vineland Enterprise Zone</u> 640 East Wood Street, PO BOX 1508 Vineland, NJ 08362</p>	<p>Phone: 856-794-4000, Ext. 4623 Fax: 856-405-4607 Email: sforosisky@vinelandcity.org Website: www.vinelandcity.org</p>	<p>Sandra Forosisky UEZ Coordinator</p>
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CHAMBERS OF COMMERCE – CUMBERLAND COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<p><u>Bridgeton Area Chamber of Commerce</u> 76 Magnolia Avenue PO Box 1021 Bridgeton, NJ 08302</p>	<p>Phone: 856-455-1312 Email: tony@cdcnj.com Website: www.cdcnj.com</p>	<p>Anthony M. Stazione Executive Director</p>
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Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – CUMBERLAND COUNTY (Con't)

Greater Millville Chamber of Commerce
600 G Street, Suite 540
Millville, NJ 08332

Phone: 856-825-2600
Email: greatermillvillechamber@gmail.com
Website: www.millville-nj.com

Gerald Covella
Executive Director

Greater Vineland Chamber of Commerce
2115 South Delsea Drive
Vineland, NJ 08360

Phone: 856-691-7400
Fax: 856-691-2113
Email: info@vinelandchamber.org
Website: www.vinelandchamber.org

Dawn Hunter
Executive Director



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