



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2022
CAPE MAY COUNTY

BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFORD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a private, non-profit statewide economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through

innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5.5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

U.S. Small Business Administration
Two Gateway Center, Suite 1002
Newark, NJ 07102

Phone: 973-645-3680
Fax: 973-645-6265
E-mail: john.blackstock@sba.gov
Website: www.sba.gov

John Blackstock
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center
33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association Phone: 609-393-7707 Michele N. Siekerka
10 West Lafayette Street Email: info@njbja.org President
Trenton, NJ 08608 Website: www.njbja.org

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members collectively employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority Phone: 609- 858-6700 Timothy Sullivan
36 West State Street Email: customercare@njeda.com Chief Executive Officer
P.O. Box 990 Website: www.njeda.com
Trenton, NJ 08625

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey Pride Chamber Phone: 973-869-9567 Stephen Blazejewski
155 Willowbrook Boulevard, Suite 350 Email: info@pridechamber.org President
Wayne, NJ 07470 Website: www.njpridechamber.org

The New Jersey Pride Chamber of Commerce advances the business interests of LGBTQ+ and allied professionals in the tri-state area. The organization promotes the economic growth and development of members by providing LGBT+ business enterprise certification, networking opportunities, and a range of other business and professional development resources

New Jersey State Library System – Small Business Services Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

African American Chamber of Commerce of New Jersey Phone: 609-571-1620 John E. Harmon, Sr.
379 West State Street Fax: 609-571-1608 President & CEO
Trenton, NJ 08608 Email: jharmon@aaccnj.com
Website: www.aaccnj.com

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Chamber of Commerce
216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: www.njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce
of New Jersey
1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
Chair

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban
Entrepreneurship & Economic Development
1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promotes and fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCES – CAPE MAY COUNTY

U.S. Department of Commerce - Commercial
Service, Southern Jersey
Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2731
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Acting Director &
Senior International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps businesses in New Jersey to export goods and services to overseas buyers.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES – CAPE MAY COUNTY (Con't)

<u>New Jersey Small Business Development Center at Richard Stockton University</u> 3430 Atlantic Avenue Atlantic City, NJ 08401	Phone: 609-626-3889 Email: carol.waties@stockton.edu Website: www.njsbdc.com	Carol Waties Regional Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners. The center at Stockton University serves Atlantic, Cape May and Cumberland counties.

<u>New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region</u>	Phone: 609-308-2530 Email: njawbo@njawbo.org Website: www.njawbo.org	(Vacant) Region Leadership Team Chair
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) that provides a wide range of services to women entrepreneurs at all levels of business development. The South Jersey Region includes Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

<u>SCORE/Southeast New Jersey</u> 33 Washington Street Toms River, NJ 08753	Phone: 732-505-6033 Fax: 732-505-0331 Email: score150@verizon.net Website: https://southeastnj.score.org	Anthony Maceroli Chapter Chair
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners. Serving Atlantic, Cape May, Cumberland and Ocean counties.

<u>South Jersey Economic Development District</u> 782 South Brewster Road, Unit B6 Vineland, NJ 08361	Phone: 856-794-1941 Email: ljoyce@sjedd.com Website: www.sjedd.com	Louis C. Joyce Executive Director
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The goal of the South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties - Atlantic, Cape May, Cumberland, and Salem.

<u>Southern New Jersey Development Council (SNJDC)</u> 900 Route 168, Suite D-4 Turnersville, NJ 08012	Phone: 856-228-7500 Fax: 856-228-7511 Email: snjdc@snjdc.org Website: www.snjdc.org	Marlene Z. Asselta President
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The Southern New Jersey Development Council functions as a government affairs liaison as well as an economic development advocate for businesses in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES – CAPE MAY COUNTY (Con't)

Chamber of Commerce Southern New Jersey
220 Laurel Road, Suite 201
Voorhees, NJ 08043

Phone: 856-424-7776, Ext. 127
Website: www.chambersnj.com

Christina M. Renna
President & CEO

The Chamber of Commerce Southern New Jersey (CCSNJ) is the region's largest, most active, and influential business organization. Started in 1873 as the Camden Board of Trade, the organization has grown to represent counties of southern New Jersey including Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem as well as towns in the greater Philadelphia area and northern Delaware.

Cape May Workforce Development Board
Rowan College of South Jersey
Cumberland Campus
3322 College Drive
Vineland, NJ 08360

Phone: 856-696-5660
Website: <http://www.co.cumberland.nj.us/content/22602/23188/24016/25192.aspx>

Allison Spinelli
Board Director

The goal of the Workforce Development Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers. In addition to Cape May County, the board also serves Cumberland & Salem counties.

LOCAL BUSINESS RESOURCES – CAPE MAY COUNTY

Cape May County Clerk's Office
7 North Main Street
PO Box 5000
Cape May Court House, NJ 08210

Phone: 609-465-1010
Fax: 609-465-8625
Email: coclerk@co.cape-may.nj.us
Website: www.capemaycountynj.gov

Rita M. Rothberg
County Clerk

The Clerk's Office registers new sole proprietor businesses and partnerships.

Cape May County Office of Economic Development
William E. Stum, Jr.
Administration Building
4 Moore Road
Cape May Court House, NJ 08210

Phone: 609-465-1080
Fax: 609-436-0347
Email: leslie.gimeno@co.cape-may.nj.us
Website: www.capemaycountynj.gov/1078/economic-development

Leslie Gimeno
Director

The Cape May County Office of Economic Development supports businesses and their success, within the county, by providing comprehensive, client-focused services including counseling, business resources and information on business financing.

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE - CAPE MAY COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

City of Wildwood/Borough of Wildwood
Crest/City of North Wildwood/Borough of
Westwood
 4400 New Jersey Avenue
 Wildwood, NJ 08260

Phone: 609-522-2444, Ext. 2240
 Fax: 609-523-2444
 Email: sbooy@wildwoodnj.org
 Website: www.ci.camden.nj.us

Steve Booty
 UEZ Coordinator

CHAMBERS OF COMMERCE – CAPE MAY COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Avalon Chamber of Commerce
 2989 Ocean Drive
 Avalon, NJ 08202

Phone: 609-967-3936
 Email: info@visitavalonnj.com
 Website: www.visitavalonnj.com

John O’Dea
 President

Cape May County Chamber of Commerce
 13 Crest Haven Road
 PO Box 74
 Cape May Court House, NJ 08210

Phone: 609-465-7181, Ext. 102
 Email: emily@cmcchamber.com
 Website: www.capemaycountychamber.com

Emily Paul
 President

The Chamber of Commerce of Greater Cape May
 PO BOX 556
 Cape May, NJ 08204

Phone: 609-884-5508
 Fax: 609-884-2054
 Email: contact@capemaychamber.com
 Website: www.capemaychamber.com

James Ridgeway
 President

Greater Wildwood Chamber of Commerce
 3306 Pacific Avenue
 Wildwood, NJ 08260

Phone: 609-729-4000
 Fax: 609-729-4003
 Email: info@gwcoc.org
 Website: www.gwcoc.com

Tracey Boyle-DuFault
 Executive Director

Greater Woodbine Chamber of Commerce
 PO Box 792
 Woodbine, NJ 08270

Website: www.woodbinechamber.com

Lisa Fisher
 President

Lower Township Chamber of Commerce
 1228 Bayshore Road
 Villas, NJ 08251

Phone: 609-886-5281
 Email: lccc@lowertownshipchamber.com
 Website: www.lowertownshipchamber.com

Susan Paz-Coverly
 President

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE - CAPE MAY COUNTY (Con't)

<u>Middle Township Chamber of Commerce</u> PO Box 6 Cape May Court House, NJ 08210	Phone: 609-463-1655 Fax: 609-465-7521 Email: info@mtcc4u.com Website: www.mtcc4u.com	Barbara Jones President
<u>Ocean City Regional Chamber of Commerce</u> PO BOX 1706 Ocean City, NJ 08226	Phone: 609-399-1412 Fax: 609-398-3932 Email: info@oceancitychamber.com Website: www.oceancityvacation.com	Michelle Gillian Executive Director
<u>Sea Isle City Chamber of Commerce and Revitalization</u> PO Box 102 Sea Isle City, NJ 08243	Phone: 609-263-9090 Website: www.seaislechamber.com	Brian Heritage President
<u>Stone Harbor Chamber of Commerce</u> PO Box 422 212 96 th Street Stone Harbor, NJ 08247	Phone: 609-368-6101 Email: info@stoneharborbeach.com Website: www.stoneharborchamber.com	Maggie Day President



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