



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2022

BURLINGTON COUNTY

BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFORD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a private, non-profit statewide economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through

innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5.5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

| | | |
|---|--|-------------------|
| <u>US Small Business Administration</u> | Phone: 973-645-3680 | John Blackstock |
| Two Gateway Center, Suite 1002 | Fax: 973-645-6265 | District Director |
| Newark, NJ 07102 | E-mail: john.blackstock@sba.gov | |
| | Website: www.sba.gov | |

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

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| <u>New Jersey Business Action Center</u> | Phone: 1-800-JERSEY-7 | Melanie Willoughby |
| 33 West State Street | Fax: 609-292-5509 | Executive Director |
| Trenton, NJ 08625 | Email: feedback@sos.state.nj.us | |
| | Website: www.nj.gov/state/bac | |

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association
10 West Lafayette Street
Trenton, NJ 08608

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members collectively employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority
36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey Pride Chamber
155 Willowbrook Boulevard, Suite 350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njpridechamber.org
Website:
www.njpridechamber.org

Stephen Blazejewski
President

The New Jersey Pride Chamber of Commerce advances the business interests of LGBTQ+ and allied professionals in the tri-state area. The organization promotes the economic growth and development of members by providing LGBT+ business enterprise certification, networking opportunities, and a range of other business and professional development resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

African American Chamber of Commerce of New Jersey
379 West State Street
Trenton, NJ 08608

Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.com

John E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Chamber of Commerce
216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: www.njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce of New Jersey
1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
Chair

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic-owned businesses that contribute over \$20 billion to the state's economy. The chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban Entrepreneurship & Economic Development
1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu/cueed

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promotes and fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCES - BURLINGTON COUNTY

U.S. Department of Commerce - Commercial Service, Southern Jersey
Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2731
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Acting Director &
Senior International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps businesses in New Jersey to export goods and services to overseas buyers.

Latin American Economic Development Association (LAEDA)
433 Market Street, Suite 202
Camden, NJ 08102

Phone: 856-338-1177
Fax: 856-963-1835
Email: info@laeda.com
Website: www.laeda.com

Raymond L. Lamboy
President and CEO

The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Atlantic, Burlington, Camden, Cumberland and Gloucester counties in New Jersey.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

| | | |
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| <u>New Jersey Small Business Development Center at Rutgers - Camden</u> 419 Cooper Street Camden, NJ 08102 | Phone: 856-225-6221 Fax: 856-225-6621 Email: rsbdc@camden.rutgers.edu Website: www.rsbdc.org | Robert Palumbo Regional Director |
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners. The center at Rutgers - Camden serves Burlington, Camden, Gloucester and Salem counties.

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| <u>New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region</u> | Phone: 609-308-2530 Email: njawbo@njawbo.org Website: www.njawbo.org | (Vacant) Region Leadership Team Chair |
|---|---|---|

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) that provides a wide range of services to women entrepreneurs at all levels of business development. The South Jersey Region includes Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

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| <u>SCORE/Princeton</u> 300 Carnegie Center Princeton, NJ 08540 | Phone: 609-393-0505 Email: admin.0631@scorevolunteer.org Website: www.princeton.score.org | Amulya Garga Chapter Chair |
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners. Serving Burlington, Camden, Gloucester, Mercer, Middlesex and Salem counties.

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|--|--|---------------------------------|
| <u>Southern New Jersey Development Council (SNJDC)</u> 900 Route 168, Suite D-4 Turnersville, NJ 08012 | Phone: 856-228-7500 Fax: 856-228-7511 Email: snjdc@snjdc.org Website: www.snjdc.org | Marlene Z. Asselta President |
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The Southern New Jersey Development Council functions as a government affairs liaison as well as an economic development advocate for businesses in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

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| <u>Chamber of Commerce Southern New Jersey</u> 220 Laurel Road, Suite 201 Voorhees, NJ 08043 | Phone: 856-424-7776, Ext. 127 Website: www.chambersnj.com | Christina M. Renna President & CEO |
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The Chamber of Commerce Southern New Jersey (CCSNJ) is the region's largest, most active, and influential business organization. Started in 1873 as the Camden Board of Trade, the organization has grown to represent counties of southern New Jersey including Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem as well as towns in the greater Philadelphia area and northern Delaware.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY

Burlington County American
Job Center

795 Woodlane Road
Westampton, NJ 08060

Phone: 609-518-3900

Fax: 609-265-5835

Website:

www.co.burlington.nj.us/311/Burlington-County-American-Job-Center

The Burlington County American Job Center is the perfect place to start your job search, career change or develop your skills for a changing work environment. The center is staffed with qualified professionals who can assist with obtaining employment or the training to meet the demands of the present workforce. Employment counselors can help you to explore career choices relating to interests and abilities.

Burlington County Clerk's Office

50 Rancocas Road, Floor #3
Mount Holly, NJ 08060

Phone: 609-265-5122

Email: countyclerk@co.burlington.nj.us

Website:

www.co.burlington.nj.us/192/County-Clerk

Joanne Schwartz

County Clerk

The Clerk's Office registers new sole proprietorship businesses and partnerships.

Burlington County Economic Development
and Regional Planning

1900 Briggs Road
Mount Laurel, NJ 08054

Phone: 609-265-5055

Fax: 609-265-5006

Website: www.bcbridges.org/development-and-planning

Rob Wells

Director

The Department of Economic Development and Regional Planning works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the county.

Burlington County Library System

5 Pioneer Blvd.
Westampton, NJ 08060

Phone: 609-267-9660

Website: www.bcls.lib.nj.us/

Vacant

Business Services
Librarian

The Burlington County Library System offers a wide range of free services specifically designed for small businesses including workshops, personalized consultation and opportunities for peer support.

Burlington County Workforce Development
Board at Rowan College

765 Woodlane Road
Westampton, NJ 08060

Phone: 609-265-5603

Fax: 609-265-5399

Email: kwest@co.burlington.nj.us

Website: www.rcbc.edu/workforce/wdb

Kelly West

Director

The Burlington County Workforce Development Board (WDB) is committed to building and maintaining a workforce of the highest quality to help businesses grow or retain their workforce. The WDB strives to implement a workforce system of various services that is a resource for local businesses to access quality employees they need and to get training for their staff.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

Main Street Burlington
P.O. Box 1495
Burlington, NJ 08060

Phone: 201-247-7951
Website: www.msbnj.org

Richard Spaulding
President

Main Street Burlington (MSB) is a non-profit, community-based organization dedicated to revitalizing the historic downtown area of Burlington City through preservation-based economic development.

Main Street Mount Holly
P.O. Box 747
Mount Holly, NJ 08060

Phone: 856-577-7337
Email: msmhj@gmail.com
Website: www.mainstreetmountholly.org

Joe Lamberti
President

Main Street Mount Holly is a volunteer-driven, non-profit organization whose mission is to protect, promote and enhance historic Mount Holly's downtown and vicinity.

Rutgers EcoComplex | Clean Energy
Innovation Center
1200 Florence Columbus Road
Bordentown, NJ 08505

Phone: 609-360-0106
Email: serpil.guran@rutgers.edu
Website: <http://ecocomplex.rutgers.edu/>

Serpil Guran, Ph.D.
Director

The EcoComplex /Clean Energy Innovation Center is dedicated to moving inventions from the lab to successful real-world applications and to promote New Jersey as a center for clean energy and environmental innovations and enterprises.

UCEDC - South Jersey Office
80 High Street
Mt. Holly, NJ 08060

Phone: 908-527-1166
Email: jlambert@ucedc.com
Website: www.ucedc.com

Joseph Lamberti
Director of Training

UCEDC, a private, non-profit statewide economic development corporation, is dedicated to boosting local economies and strengthening communities through business development and job creation. Since 1977, we've been helping small business by making loans, training and mentoring business owners, helping businesses obtain government contracts, and providing accurate and relevant business information.

URBAN ENTERPRISE ZONE – BURLINGTON COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Mount Holly Urban Enterprise Zone
23 Washington Street
Mount Holly, NJ 08060

Phone: 609-845-1163
Fax: 609-267-1951
Email: jbrown@twp.mountholly.nj.us
Website: <http://twp.mountholly.nj.us/content/686>

Joshua Brown
UEZ Coordinator

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – BURLINGTON COUNTY (Con't)

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| <u>Pemberton Urban Enterprise Zone</u> | Phone: 609-894-3306 | David Benedetti |
| 500 Pemberton-Browns Mills Road | Fax: 609-894-7676 | Director of |
| Pemberton, NJ 08068 | Email: dbenedetti@pemberton-twp.com | Community |
| | Website: www.pemberton-twp.com | Development |

CHAMBERS OF COMMERCE – BURLINGTON COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

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| <u>Burlington County Regional Chamber of Commerce</u> | Phone: 856-439-2520 | Kristi Howell |
| 520 Fellowship Road, Suite E502 | Email: admin@bcrc.com | President/CEO |
| Mount Laurel NJ 08054 | Website: www.bcrc.com | |
| <u>Greater Burlington Chamber of Commerce</u> | Email: info@greaterburlingtonchamber.org | Chris Seiler |
| PO Box 67 | Website: www.greaterburlingtonchamber.org | President |
| Burlington, NJ 08016 | | |
| <u>Burlington Mercer Chamber of Commerce</u> | Phone: 609-298-7774 | William Ryan |
| Bordentown, NJ 08505 | Email: info@burlingtonmercerchamber.org | President |
| | Website: burlingtonmercerchamber.org | |



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