



Resources & Solutions  
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2022

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# UNION COUNTY

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## BUSINESS RESOURCE GUIDE

Prepared by UCEDC for  
Union County Board of County Commissioners

75 CHESTNUT STREET, CRANFORD, NJ 07016  
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM

## Resources to Help Your Business Grow

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**UCEDC, a non-profit economic development corporation,** is dedicated to stimulating economic growth for small businesses throughout Union County by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

### **Financing**

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5.5 through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meets your needs.

### **Government Contracting**

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

### **Training**

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

### **Business Tools**

UCEDC produces a wide array of Union County business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.



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**Resources to Help Your Business Grow**

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**UNION COUNTY BOARD OF COUNTY COMMISSIONERS**

Union County Administration Building  
10 Elizabethtown Plaza  
Elizabeth, NJ 07207  
Fax: (908) 289-4141  
[www.ucnj.org](http://www.ucnj.org)

**Chair Rebecca Williams**

Phone: 908-527-4117

E-mail: [rebecca.williams@ucnj.org](mailto:rebecca.williams@ucnj.org)

**Vice Chair Christopher Hudak**

Phone: 908-527-4116

E-mail: [chudak@ucnj.org](mailto:chudak@ucnj.org)

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Phone: 908-527-4110

E-mail: [jbaker@ucnj.org](mailto:jbaker@ucnj.org)

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Phone: 908-527-4109

E-mail: [agarretson@ucnj.org](mailto:agarretson@ucnj.org)

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Phone: 908-527-4114

E-mail: [sgranados@ucnj.org](mailto:sgranados@ucnj.org)

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E-mail: [bkowalski@ucnj.org](mailto:bkowalski@ucnj.org)

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Phone: 908-527-4118

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**Commissioner Alexander Mirabella**

Phone: 908-527-4113

E-mail: [amirabella@ucnj.org](mailto:amirabella@ucnj.org)

**Commissioner Kimberly Palmieri-Mouded**

Phone: 908-527-4115

E-mail: [kimberly.mouded@ucnj.org](mailto:kimberly.mouded@ucnj.org)

## Resources to Help Your Business Grow

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Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point. Inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### FEDERAL/STATE BUSINESS RESOURCES

**US Small Business Administration**

Two Gateway Center, Suite 1002  
Newark, NJ 07102

Phone: 973-645-3850  
Fax: 973-645-6265  
E-mail: [john.blackstock@sba.gov](mailto:john.blackstock@sba.gov)  
Website: [www.sba.gov](http://www.sba.gov)

John Blackstock  
District Director

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

**New Jersey Business Action Center**

33 West State Street  
Trenton, NJ 08625

Phone: 1-800-JERSEY-7  
Fax: 609-292-5509  
Email: [feedback@sos.state.nj.us](mailto:feedback@sos.state.nj.us)  
Website: [www.nj.gov/state/bac](http://www.nj.gov/state/bac)

Melanie Willoughby  
Executive Director

*The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.*

*Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.*

*Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.*

*Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.*

**New Jersey Business & Industry Association**

10 West Lafayette Street  
Trenton, NJ 08608-2002

Phone: 609-393-7707  
Email: [info@njbia.org](mailto:info@njbia.org)  
Website: [www.njbia.org](http://www.njbia.org)

Michele N. Siekerka  
President

*The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).*

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## Resources to Help Your Business Grow

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### FEDERAL/STATE BUSINESS RESOURCES (Con't)

**New Jersey Economic Development Authority**

36 West State Street  
P.O. Box 990  
Trenton, NJ 08625-0820

Phone: 609-858-6700  
Email: [customercare@njeda.com](mailto:customercare@njeda.com)  
Website: [www.njeda.com](http://www.njeda.com)

Timothy Sullivan  
Chief Executive Officer

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

**New Jersey Small Business Development Centers (NJSBDC) State Office**

Rutgers Business School  
1 Washington Park, Suite 800  
Newark, NJ 07102

Phone: 973-353-1927  
Email: [sbdcinfo@njsbdc.com](mailto:sbdcinfo@njsbdc.com)  
Website: [www.njsbdc.com](http://www.njsbdc.com)

Kelly Brozyna  
CEO-State Director

*The mission of New Jersey Small Business Development Centers (NJSBDC) network is to provide comprehensive assistance to small and medium businesses (SMBs) to maximize opportunities for growth and generate economic impact statewide.*

**New Jersey State Library System - Small Business Services**

Phone: 973-733-7779  
Email: [reference@npl.org](mailto:reference@npl.org)  
Website: [www.njstatelib.org](http://www.njstatelib.org)

*The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.*

**Rutgers University Center for Urban Entrepreneurship & Economic Development**

1 Washington Park  
Newark, NJ 07102

Phone: 973-353-1288  
Email: [lrichardson@business.rutgers.edu](mailto:lrichardson@business.rutgers.edu)  
Website: [www.business.rutgers.edu](http://www.business.rutgers.edu)

Lyneir Richardson  
Executive Director

*The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promotes and fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.*

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## Resources to Help Your Business Grow

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### FEDERAL/STATE BUSINESS RESOURCES (Con't)

**African American Chamber of Commerce of New Jersey**

379 West State Street  
Trenton, NJ 08608

Phone: 609-571-1620  
Fax: 609-571-1608  
Email: [jharmon@aaccnj.com](mailto:jharmon@aaccnj.com)  
Website: [www.aaccnj.com](http://www.aaccnj.com)

John E. Harmon, Sr.  
President & CEO

*The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).*

**Asian Indian Chamber of Commerce of New Jersey**

100 Davidson Avenue, Suite #106  
Somerset, NJ 08873

Phone: 732-847-4760  
Website: [www.aicc.net](http://www.aicc.net)

Rajeev Krishna  
President

*The Asian Indian Chamber of Commerce of New Jersey has evolved to meet the need for entrepreneurial leadership in the Asian Indian business community. It organizes and supports business expos, nonprofit cultural events, business and educational symposiums and humanitarian causes.*

**New Jersey Chamber of Commerce**

216 West State Street  
Trenton, NJ 08608

Phone: 609-989-7888  
E-mail: [theresa@njchamber.com](mailto:theresa@njchamber.com)  
Website: [www.njchamber.com](http://www.njchamber.com)

Thomas Bracken  
President & CEO

*For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.*

**New Jersey Pride Chamber of Commerce**

155 Willowbrook Boulevard, Suite 350  
Wayne, NJ 07470

Phone: 973-869-9567  
Email: [info@njpridechamber.org](mailto:info@njpridechamber.org)  
Website: [www.njpridechamber.org](http://www.njpridechamber.org)

Stephen Blazejewski  
President

*The New Jersey Pride Chamber of Commerce advances the business interests of LGBTQ+ and allied professionals in the tri-state area. We promote the economic growth and development of our members by providing LGBT Business Enterprise certification, networking opportunities, and a range of other business and professional development resources.*

**New Jersey State Veterans Chamber of Commerce**

PO BOX 363  
Marlboro, NJ 07746

E-mail: [jeff@njveteranschamber.com](mailto:jeff@njveteranschamber.com)  
Website: [www.njveteranschamber.com](http://www.njveteranschamber.com)

Jeff Cantor  
Founder & CEO

*The New Jersey State Veterans Chamber of Commerce is a 501c6 organization that is open to all veteran owned businesses with a mission focused on education, veteran business advocacy, networking, and procurement and supplier diversity events. Its goal is to make New Jersey's economy fairer to veteran owned and service connected veteran owned businesses, as well as veteran job creation.*

## Resources to Help Your Business Grow

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### FEDERAL/STATE BUSINESS RESOURCES (Con't)

**Statewide Hispanic Chamber of Commerce of New Jersey**

1280 Wall Street West, Suite 312  
Lyndhurst, NJ 07071

Phone: 201-935-0035  
Fax: 866-226-1828  
E-mail: [chamber@shccnj.org](mailto:chamber@shccnj.org)  
Website: [www.shccnj.org](http://www.shccnj.org)

Carlos A. Medina  
President & CEO

*As a not-for-profit organization for over 30 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 120,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.*

### REGIONAL BUSINESS RESOURCES

**U.S. Department of Commerce - Commercial Service, Central/Southern Jersey**

20 Washington Place, Suite 615  
Newark, NJ 07102

Phone: 973-645-4682, Ext. 212  
Email: [tricia.mclain@trade.gov](mailto:tricia.mclain@trade.gov)  
Website: [www.export.gov/newjersey](http://www.export.gov/newjersey)

Tricia McLain  
Senior International  
Trade Specialist

*The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.*

**New Jersey Association of Women Business Owners (NJAWBO) MetroEast Region:**  
(Essex, Hudson, Union)

Phone: 973-277-1475  
Website: [www.njawbo.org](http://www.njawbo.org)

Mamie Tolbert  
Region Leadership  
Team Chair

*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.*

**SCORE/Metro NJ (Essex, Hudson, Union)**

**Small Business Administration (SBA)**  
Two Gateway Center, 10<sup>th</sup> floor  
Newark NJ 07102

Phone: 973-645-3982  
Email: [metronj@scorevolunteer.org](mailto:metronj@scorevolunteer.org)  
Website: [www.metronj.score.org](http://www.metronj.score.org)

Courtney Jackson  
Chapter Chair

*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.*

## Resources to Help Your Business Grow

### LOCAL BUSINESS RESOURCES - UNION COUNTY

**Clark Township, Department of Business Development**

430 Westfield Avenue  
Clark, NJ 07066

Phone: 732-388-3600, Ext. 3026

Email: [eclee@ourclark.com](mailto:eclee@ourclark.com)

Website: [www.ourclark.com](http://www.ourclark.com)

Elizabeth Clee  
Director

*The Department of Business Development is charged with promoting investment, economic growth, public space improvements and business development in Clark.*

**County of Union, County Clerk**

2 Broad Street, Room 115  
Elizabeth, NJ 07207

Phone: 908-527-4787

Email: [irajoppi@ucnj.org](mailto:irajoppi@ucnj.org)

Website: [www.ucnj.org](http://www.ucnj.org)

Joanne Rajoppi  
County Clerk

*The Clerk's Office registers new businesses.*

**County of Union, Department Economic Development**

10 Elizabethtown Plaza  
Elizabeth, New Jersey 07207

Phone: 908-527-4802

Fax: 908-352-3980

Email: [awagner@ucnj.org](mailto:awagner@ucnj.org)

Website: [www.ucnj.org](http://www.ucnj.org)

Amy Wagner  
Director & Deputy  
County Manager

*The Department of Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County of Union.*

**County of Union, Workforce Development Board**

10 Elizabethtown Plaza, Floor 4  
Elizabeth, NJ 07207

Phone: 908-527-4195

Fax: 908-659-7406

E-mail: [arivera@ucnj.org](mailto:arivera@ucnj.org)

Website: [www.ucnj.org/wdb](http://www.ucnj.org/wdb)

Antonio Rivera  
Director

*The Union County Workforce Development Board directs training investments to create sustainable jobs, develops marketing strategies to promote business services as well as creates competitive economic and workforce policies.*

**Cranford Township, Office of Downtown Business & Economic Development**

8 Springfield Avenue  
Cranford, NJ 07016

Phone: 908-709-7208

Website: [www.cranfordnj.org/business-economic-development](http://www.cranfordnj.org/business-economic-development)

Caren Demyen  
Director

*The Office of Downtown Business & Economic Development is responsible for fostering economic revitalization and investments, business development and marketing for the Special Improvement District (SID).*

**Downtown Westfield Corporation (DWC)**

133 Prospect Street, Suite 7  
Westfield, NJ 07090

Phone: 908-789-9444

E-mail: [b.zuckerman@westfieldtoday.com](mailto:b.zuckerman@westfieldtoday.com)

Website: [www.westfieldtoday.com](http://www.westfieldtoday.com)

Bob Zuckerman  
Executive Director

*The DWC is the management entity of the Special Improvement District. The vision of the Downtown Westfield Corporation (DWC) is for Westfield, NJ to be a preferred destination where people want to live, work and visit. DWC is committed to strengthening the downtown Special Improvement District as the center of community life.*



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## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES - UNION COUNTY (Con't)

**Elizabeth Avenue Partnership (EAP)**  
913 Elizabeth Avenue, Suite 2A  
Elizabeth, NJ 07201

Phone: 908-965-0660  
Fax: 908-353-0989  
Email: [eap.partnership@gmail.com](mailto:eap.partnership@gmail.com)  
Website: [www.elizabethavenue.org](http://www.elizabethavenue.org)

Dave Stochak  
Executive Director

*The Elizabeth Avenue Partnership (EAP) is a non-profit organization, designated by the City of Elizabeth to manage the Elizabeth Avenue Specialty Improvement District (SID).*

**Elizabeth Development Company**  
205 First Street, Suite 114  
Elizabeth, NJ 07206

Phone: 908-289-0262  
Fax: 908-558-1142  
E-mail: [wodea@edcnj.org](mailto:wodea@edcnj.org)  
Website: [www.edcnj.org](http://www.edcnj.org)

Bill O'Dea  
Executive Director

*The Elizabeth Development Company is the lead partner in the ongoing effort to revitalize the City's historic Elizabethport (E'port) neighborhood. Since 1997, EDC has assisted in a massive federal, state and local initiative that is successfully rebuilding and enhancing this targeted neighborhood block by block.*

**Fanwood Borough, Department of Economic Development**  
75 North Martine Avenue  
Fanwood, NJ 07023

Phone: 908-322-8236  
Email: [ljeffrey@fanwoodnj.org](mailto:ljeffrey@fanwoodnj.org)  
Website: [www.fanwoodnj.org](http://www.fanwoodnj.org)

Liz Jeffrey  
Director

*The goal of the Department of Economic Development is to continue Fanwood Administration's vision of a vibrant work-live-play borough by assisting with the business community to make it stronger and to create a center of place in Downtown Fanwood for bringing the community together by making attractive public spaces and new public programming.*

**Garwood Borough, Small Business Advisory Board (GSBAB)**  
403 South Avenue  
Garwood, NJ 07027

Phone: 973-715-6332  
Website: [www.garwood.org/smallbusiness](http://www.garwood.org/smallbusiness)

Josh Rosenberg  
President

*The Garwood Small Business Advisory is tasked with fostering a healthy and vibrant business community by ensuring that small businesses, including those with fewer than 35 employees, have access to the tools and resources they need to thrive.*

**Historic Midtown Elizabeth Special Improvement District (SID)**  
1139 East Jersey Street, Suite 616  
Elizabeth, NJ 07201

Phone: 908-355-9600

Janice de Avilla  
Executive Director

*The Historic Midtown Elizabeth Special Improvement District (SID) is a 501c) 3 non-profit organization created by the City of Elizabeth to revitalize and enhance the District. It creates and implements programs, projects, and events to attract visitors, businesses, families, and residents. These efforts are designed to create a vibrant, safe, and clean shopping district conducive to a thriving community.*

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## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES - UNION COUNTY (Con't)

<b>Linden Economic Development Corporation</b>	Phone: 908-474-8405	Alex Lospinoso
301 North Wood Avenue	Email: <a href="mailto:alospinoso@linden-nj.org">alospinoso@linden-nj.org</a>	Director
Linden, NJ 07036	Website: <a href="http://www.linden-nj.org">www.linden-nj.org</a>	

*The Linden Economic Development Corporation (LEDC) works with businesses and government agencies to foster job growth and to encourage economic development throughout the City of Linden.*

<b>Linden Industrial Association (LIA)</b>	Phone: 908-233-6800, Ext. 2358	James K. Estabrook
PO Box 2369	Email: <a href="mailto:jestabrook@linabury.com">jestabrook@linabury.com</a>	Board Secretary
Westfield, NJ 07091	Website: <a href="http://www.lia-nj.com">www.lia-nj.com</a>	

*The purpose of the Linden Industrial Association is to promote the mutual interests of industries located in or having interests in the City of Linden.*

<b>New Jersey Small Business Development Center (SBDC) at Kean University</b>	Phone: 908-737-4190	Vanessa Schwartz
Hynes Hall 303-J	Website: <a href="http://www.sbdckean.com">www.sbdckean.com</a>	Acting Director
Vermella Complex		
1000 Morris Avenue		
Union, NJ 07083		

*Dedicated to small business success, the Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners.*

<b>New Providence Business</b>	Phone: 908-665-1400, Ext. 8232	Michelle Brugger
360 Elkwood Avenue	Website: <a href="http://www.newprovbiz.com">www.newprovbiz.com</a>	President
New Providence, NJ 07974		

*The goals of New Providence Business are to promote the New Providence, NJ business community; serve as a vehicle to respond to community needs; enhance awareness of New Providence businesses; and unify communications among and between businesses and the community.*

<b>Plainfield, Office of Economic Development</b>	Phone: 908-226-2513	Valerie Jackson
515 Watchung Avenue, Floor 2	Email: <a href="mailto:valerie.jackson@plainfieldnj.gov">valerie.jackson@plainfieldnj.gov</a>	Director
Plainfield, New Jersey 07060	Website: <a href="http://www.plainfieldnj.gov">www.plainfieldnj.gov</a>	

*The objectives of the Office of Economic Development are to retain, attract, and grow businesses as well as enhance small and minority business capacity, and spur real estate development in every ward of the City of Plainfield. The department serves the residents, business community, investors and developers by providing top quality client assistance, guidance and support in order to ensure that development and small business growth take place in Plainfield.*

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## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES - UNION COUNTY (Con't)

**Rahway Special Improvement District (SID)**

1 City Hall Plaza  
Rahway, NJ 07065

Phone: 732-827-2193

Email:

[economicdevelopment@cityofrahway.com](mailto:economicdevelopment@cityofrahway.com)

Website: [www.rahwayishappening.com](http://www.rahwayishappening.com)

Elton Armady

Economic Development  
Officer

*The mission of the Rahway Special Improvement District (SID) is to promote the economic well-being of businesses within the City of Rahway and maintain a strong partnership between arts and business communities.*

**Scotch Plains Township, Department of Business and Economic Development**

430 Park Avenue  
Scotch Plains, NJ 07076

Phone: 908-322-6700, Ext. 314

Email: [mheisey@scotchplainsnj.com](mailto:mheisey@scotchplainsnj.com)

Website: [www.scotchplainsnj.gov](http://www.scotchplainsnj.gov)

Margaret Heisey

Deputy Municipal  
Manager

*The Department of Business and Economic Development seeks to retain and attract businesses, foster economic revitalization and investments, and help market, promote, and celebrate businesses in Scotch Plains.*

**Scotch Plains Business and Professional Association**

381 Park Avenue  
Scotch Plains, NJ 07076

Phone: 908-3-4999

E-mail: [Flowerchickie2@yahoo.com](mailto:Flowerchickie2@yahoo.com)

Website: [www.visitscotchplains.com](http://www.visitscotchplains.com)

Lisa Mohn

President

*The Springfield Business Improvement District is committed to improving the quality of doing business in Springfield for property owners, businesses and residents by making Springfield a self-sustaining, attractive, business destination for consumers as well as securing a clean, pleasant shopping/dining/professional environment.*

**Springfield Business Improvement District (BID)**

100 Mountain Avenue  
Springfield, NJ 07081

E-mail: [springfieldnjbid@gmail.com](mailto:springfieldnjbid@gmail.com)

Website: [www.springfieldbid.com](http://www.springfieldbid.com)

Mike Scalera &

Scott Seidel  
Co-Chairs

*The Springfield Business Improvement District is committed to improving the quality of doing business in Springfield for property owners, businesses and residents by making Springfield a self-sustaining, attractive, business destination for consumers as well as securing a clean, pleasant shopping/dining/professional environment.*

**Summit Downtown, Inc.**

18 Bank Street, Suite 108  
Summit, NJ 07902

Phone: 908-277-6100

E-mail: [nancy@summitdowntown.org](mailto:nancy@summitdowntown.org)

Website: [www.summitdowntown.org](http://www.summitdowntown.org)

Nancy Adams

Executive Director

*Summit Downtown, Inc. (SDI) is a non-profit organization that represents all retailers and businesses in the downtown Special Improvement District. The purpose of SDI is to encourage the development and growth of businesses in the downtown.*

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## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES - UNION COUNTY (Con't)

**Union County College - Continuing  
Education & Workforce Development**  
1033 Springfield Avenue  
Cranford, NJ 07016

Phone: 908-965-2358  
E-mail: [hiscano@ucc.edu](mailto:hiscano@ucc.edu)  
Website: [www.ucc.edu](http://www.ucc.edu)

Lisa Hiscano  
Executive Director

*Union County College's Continuing Education & Workforce Development is committed to developing partnerships with business, industry, hospitals and professional and governmental groups to meet the changing workforce requirements of our region and also to serve as a learning center for the community and surrounding areas for innovative programs which provide lifelong learning, job training, career-enhancing professional certifications and enrichment.*

**Union Township, Department of Economic  
Development**  
1976 Morris Avenue  
Union, NJ 07083

Phone: 908-557-5948  
Fax: 908-851-4667  
Website: [www.uniontownship.com](http://www.uniontownship.com)

Carlos N. Sanchez  
Director

*The Department of Economic Development provides the structure to formulate policy for the industrial and commercial districts in the Township of Union. The goal of the department is to promote and revitalize the Township of Union by attracting and retaining industrial and commercial investment while increasing Union's economic base and creating job expansion.*

### UNION COUNTY URBAN ENTERPRISE ZONES

*The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.*

**Elizabeth Development Company/UEZ**  
205 First Street, First Floor  
Elizabeth, NJ 07206

Phone: 908-289-0262, Ext. 218  
Fax: 908-558-1142  
E-mail: [ddevanney@edcnj.org](mailto:ddevanney@edcnj.org)  
Website: [www.edcnj.org](http://www.edcnj.org)

Dan Devanney  
UEZ Acting Coordinator

**Hillside Township, UEZ**  
1409 Liberty Avenue  
Hillside, NJ 07205

Phone: 973-926-3002  
E-mail: [saugustin@hillsidenj.us](mailto:saugustin@hillsidenj.us)  
Website: [www.hillsidenj.org](http://www.hillsidenj.org)

Steve Augustin  
UEZ Coordinator

**Borough of Roselle, UEZ**  
210 Chestnut Street  
Roselle, NJ 07203

Phone: 908-259-3030  
Fax: 908-259-9508  
Email: [rsmiley@boroughofroselle.com](mailto:rsmiley@boroughofroselle.com)  
Website: [www.boroughofroselle.com](http://www.boroughofroselle.com)

R. Allen Smiley  
Business Administrator



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**Resources to Help Your Business Grow**

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**UNION COUNTY URBAN ENTERPRISE ZONES (Con't)****City of Plainfield, UEZ**

515 Watchung Avenue  
Plainfield, NJ 07060

Phone: 908-226-2513

Fax: 908-226-4909

Email:

[jeannette.aparicio@plainfieldnj.gov](mailto:jeannette.aparicio@plainfieldnj.gov)

Website: [www.plainfieldnj.gov](http://www.plainfieldnj.gov)

Jeannette Aparicio

UEZ Coordinator

**CHAMBERS OF COMMERCE – UNION COUNTY**

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.*

**Cranford Area Chamber of Commerce**

8 Springfield Avenue  
PO Box 165  
Cranford, NJ 07016

Phone: 908-272-6114

Fax: 908-272-3742

E-mail: [cranfordchamber@comcast.net](mailto:cranfordchamber@comcast.net)

Website: [www.cranford.com/chamber](http://www.cranford.com/chamber)

Andis Kalnins

President

**Gateway Regional Chamber of Commerce**

135 Jefferson Avenue  
PO Box 300  
Elizabeth, NJ 07207-0300

Phone: 908-352-0900

Fax: 908-352-0865

E-mail:

[jamescoyle@gatewaychamber.com](mailto:jamescoyle@gatewaychamber.com)

Website: [www.gatewaychamber.com](http://www.gatewaychamber.com)

James Coyle

President

**Greater Elizabeth Chamber of Commerce**

456 North Broad Street, Floor 2  
Elizabeth, NJ 07208

Phone: 908-355-7600

Fax: 908-436-2054

E-mail: [jcosta@goelizabethnj.com](mailto:jcosta@goelizabethnj.com)

Website: [www.elizabethchamber.com](http://www.elizabethchamber.com)

Jennifer M. Costa

President

**Hillside Chamber of Commerce**

PO Box 965  
Hillside, NJ 07205

Phone: 908-964-1554

Fax: 908-964-1588

E-mail:

[information@hillsidechamber.com](mailto:information@hillsidechamber.com)

Website: [www.hillsidechamber.com](http://www.hillsidechamber.com)

John Kruse

President

**Rahway Chamber of Commerce**

75 East Cherry Street, Unit 1  
Rahway, NJ 07065

Phone: 732-675-5140

E-mail:

[info@rahwaychamberofcommerce.com](mailto:info@rahwaychamberofcommerce.com)

Website:

[www.rahwaychamberofcommerce.com](http://www.rahwaychamberofcommerce.com)

Heidi Rosal

President

**Roselle Chamber of Commerce**

104 West 4<sup>th</sup> Avenue  
Roselle, New Jersey 07203

Phone: 908-299-6772

Email:

[rosellenjchamberofcommerce@gmail.com](mailto:rosellenjchamberofcommerce@gmail.com)

Website:

[www.rosellechamberofcommerce.org](http://www.rosellechamberofcommerce.org)

Wilfrid Peralte

President

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**Resources to Help Your Business Grow**

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**CHAMBERS OF COMMERCE – UNION COUNTY (Con't)****Springfield Patriot Chamber of Commerce**

1 Cornell Parkway  
Springfield, NJ 07081

Phone: 973-912-2300  
Fax: 973-376-0425  
E-mail: [info@springfieldpatriot.com](mailto:info@springfieldpatriot.com)  
Website: [www.springfieldpatriot.com](http://www.springfieldpatriot.com)

Scott Seidel  
Chair

**Suburban Chamber of Commerce**

24 Beachwood Road, Suite 227  
Summit, NJ 07901

Phone: 908-522-1700  
E-mail: [khadley@suburbanchambers.org](mailto:khadley@suburbanchambers.org)  
Website: [www.suburbanchambers.org](http://www.suburbanchambers.org)

Karen Hadley  
Executive Director

**Union Township Chamber of Commerce**

355 Chestnut Street  
Union, NJ 07083

Phone: 908-688-2777  
Fax: 908-688-0338  
Email: [executivedirector@unionchamber.com](mailto:executivedirector@unionchamber.com)  
Website: [www.unionchamber.com](http://www.unionchamber.com)

James J. Masterson  
CEO & Executive Director

**Westfield Area Chamber of Commerce**

212 Lenox Avenue  
Westfield, NJ 07090

Phone: 908-233-3021  
E-mail: [gene@gwaccnj.com](mailto:gene@gwaccnj.com)  
Website: [www.gwaccnj.com](http://www.gwaccnj.com)

Gene Jannotti  
CEO





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