



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2021 GLOUCESTER COUNTY --- BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFORD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5.5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-3680	Alfred Titone
Two Gateway Center, Suite 1002	Fax: 973-645-6265	District Director
Newark, NJ 07102	E-mail: alfred.titone@sba.gov	
	Website: www.sba.gov	

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>New Jersey Business Action Center</u>	Phone: 1-800-JERSEY-7	Melanie Willoughby
33 West State Street	Fax: 609-292-5509	Executive Director
Trenton, NJ 08625	Email: feedback@sos.state.nj.us	
	Website: www.nj.gov/state/bac	

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

<u>New Jersey Business & Industry Association</u> 10 West Lafayette Street Trenton, NJ 08608-1199	Phone: 609-393-7707 Email: info@njbja.org Website: www.njbja.org	Michele N. Siekerka President
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The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members collectively employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

<u>New Jersey Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820	Phone: 609-858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

<u>New Jersey LGBTQ Chamber</u> 155 Willowbrook Boulevard, Suite 350 Wayne, NJ 07470	Phone: 973-869-9567 Email: info@njlgbtchamber.org Website: www.njlgbtchamber.org	Joseph Renga President
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The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBTQ businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBTQ entrepreneurs and allies seeking to advance and access opportunity and resources.

<u>New Jersey State Library System – Small Business Services</u>	Phone: 973-733-7779 Email: reference@npl.org Website: www.njstatelib.org
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The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

<u>African American Chamber of Commerce of New Jersey</u> 379 West State Street Trenton, NJ 08608	Phone: 609-571-1620 Fax: 609-571-1608 Email: jharmon@aaccnj.com Website: www.aaccnj.com	John E. Harmon, Sr. President & CEO
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The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Chamber of Commerce
216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce of New Jersey
1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
Chair

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic-owned businesses that contribute over \$20 billion to the state's economy. The chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban Entrepreneurship & Economic Development
1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promotes and fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCES - GLOUCESTER COUNTY

U.S. Department of Commerce - Commercial Service, Southern Jersey
Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2731
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Acting Director &
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies - in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties - export goods and services to overseas buyers.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - GLOUCESTER COUNTY (Con't)

Latin American Economic Development Association (LAEDA)

433 Market Street, Suite 202
Camden, NJ 08102

Phone: 856-338-1177
Fax: 856-963-1835
Email: info@laeda.com
Website: www.laeda.com

Raymond L. Lamboy
President and CEO

The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Atlantic, Burlington, Camden, Cumberland and Gloucester counties in New Jersey.

New Jersey Small Business Development Center at Rutgers - Camden

419 Cooper Street
Camden, NJ 08102

Phone: 856-225-6221
Email: rsbdc@camden.rutgers.edu
Website: www.rsbdc.org

Robert Palumbo
Regional Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners. The center at Rutgers - Camden serves Burlington, Camden, Gloucester and Salem counties.

New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region

Phone: 856-354-7700
Email: njawbo@njawbo.org
Website: www.njawbo.org

Carrie Ward
Region Leadership
Team Chair

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) that provides a wide range of services to women entrepreneurs at all levels of business development. The South Jersey Region includes Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Ocean County SCORE - Chapter 150

33 Washington Street
Toms River, NJ 08753

Phone: 732-505-6033
Fax: 732-505-0331
Email: score150@verizon.net
Website: www.oceancountyscore.org

Dave Younghans
Mentor

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners. In addition to Ocean County, the Chapter also serves Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Southern New Jersey Development Council (SNJDC)

900 Route 168, Suite D-4
Turnersville, NJ 08012

Phone: 856-228-7500
Fax: 856-228-7511
Email: snjdc@snjdc.org
Website: www.snjdc.org

Marlene Z. Asselta
President

The Southern New Jersey Development Council functions as a government affairs liaison as well as an economic development advocate for businesses in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - GLOUCESTER COUNTY (Con't)

<u>Chamber of Commerce Southern New Jersey</u> 220 Laurel Road, Suite 201 Voorhees, NJ 08043	Phone: 856-424-7776, Ext. 127 Website: www.chambersnj.com	Christina M. Renna President & CEO
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The Chamber of Commerce Southern New Jersey (CCSNJ) is the region's largest, most active, and influential business organization. Started in 1873 as the Camden Board of Trade, the organization has grown to represent the seven counties of southern New Jersey including Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem as well as towns in the greater Philadelphia area and northern Delaware.

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY

<u>Gloucester County Clerk's Office</u> 1 North Broad Street PO Box 129 Woodbury, NJ 08096	Phone: 856-853-3237 Fax: 856-853-3327 Email: jhogan@co.gloucester.nj.us Website: www.gloucestercountynj.gov/322/County-Clerk	James N. Hogan County Clerk
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The Clerk's Office registers new sole proprietor businesses and partnerships.

<u>Gloucester County Department of Economic Development</u> 1480 Tanyard Road Sewell, NJ 08080	Phone: 856-384-6930 Fax: 856-853-3327 Email: tbianco@co.gloucester.nj.us Website: www.co.gloucester.nj.us	Tom Bianco Director
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The objective of the Gloucester County Department of Economic Development is to fosters public/private partnerships in order to create an environment of sustainable growth in the county. The department also develops initiatives for enhancing tourism and open space while expanding economic opportunities for its citizens.

<u>Gloucester County Library System</u> 389 Wolfest Station Road Mullica Hill, NJ 08062	Phone: 856-223-6000 Fax: 856-223-6039 Website: www.gcls.org
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The Gloucester County Library System provides many services including free vinyl and 3-D printing services as well as notary public service for small business owners who are residents of the community.

<u>Gloucester County Workforce Development Board</u> 1480 Tanyard Road, Suite B Sewell, NJ 08080	Phone 856-384-6902 Email: mshirey@co.gloucester.nj.us Website: www.gloucestercountynj.gov/337/Workforce-Development-Board	Michelle Shirey Executive Director
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The goal of the Gloucester County Workforce Development Board is to create a workforce tailored to meet the needs of the community and produce an environment that will empower existing businesses, as well as bring new industry to the area.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)

<u>Glassboro Business Development Office</u> 1 South Main Street Glassboro, NJ 08028	Phone: 856-881-9230, Ext. 88178 Email: lp@glassboro.org Website: www.glassboro.org	Lavon Phillips Director of Business Development
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Glassboro's Business Development Office aims to promote a healthy environment for businesses of all types and sizes in the Borough of Glassboro.

<u>Greater Swedesboro Business Association</u> PO Box 235 Swedesboro, NJ 08085	Website: www.greatersba.org	Ron Baus President
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The Greater Swedesboro Business Association (GSBA) goal is to preserve and improve the Swedesboro downtown business district and any developing area as well as the greater Swedesboro community.

<u>Main Street Woodbury Inc.</u> PO Box 490 Woodbury, NJ 08096	Phone: 856-845-8655 Website: www.mainstreetwoodbury.org	Mary Carter Executive Director
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Main Street Woodbury is an all-volunteer, non-profit that organization that focuses its efforts on downtown revitalization activities while emphasizing Woodbury's architecturally significant assets.

<u>Mullica Hill Business Association</u> 1 South Main Street Mullica Hill, NJ 08062	Phone: 856-278-2055 Email: mullicahillma@gmail.com Website: www.mullicahillmerchants.wordpress.com	David Tinney President
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The Mullica Hill Business Association (MHBA) promotes improvement in the Harrison Township business community through various public relations initiatives including creating advertisement campaigns on local, regional and national levels.

<u>Rowan Center for Innovation & Entrepreneurship</u> 201 Mullica Hill Road Glassboro, NJ 08028	Phone: 856-256-4000 Email: liguori@rowan.edu Website: www.rowan.edu/business	Dr. Eric Liguori Executive Director
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The Rowan Center for Innovation and Entrepreneurship (RCIE) encourages and supports students, faculty, staff and business community in the region by providing mentoring, networking, consulting and access to financial resources in support of their ventures.

CHAMBERS OF COMMERCE – GLOUCESTER COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Gloucester County Chamber of Commerce</u> 1480 Tanyard Road, Suite C Sewell, NJ 08080	Phone: 856-881-6560, Ext 25 Email: director@gc-chamber.com Website: www.gc-chamber.com	Janet Garraty Director
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Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – GLOUCESTER COUNTY (Con't)

<u>Greater Paulsboro Chamber of Commerce</u> PO Box 181 Paulsboro, NJ 08066	Email: president@paulsborochamber.com Website: www.paulsborochamber.com	Judy MacKenzie President
<u>Greater Pitman Chamber of Commerce</u> PO Box 45 Pitman, NJ 08071	Email: info@uptownpitman.com Website: www.uptownpitman.com	Vanessa James President
<u>Greater Washington Township Chamber of Commerce</u> PO Box 734 Turnersville, NJ 08012	Phone: 856-227-1776 Website: www.wtchamber.org	Brian Bailey President
<u>Greater Woodbury Chamber of Commerce</u> PO Box 363 Woodbury, NJ 08096	Phone: 856-845-4056 Fax: 856-848-4445 Email: info@greaterwoodburychamber.com Website: www.greaterwoodburychamber.com	John P. Campbell Executive Director



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