



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2020

MORRIS COUNTY

BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFORD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center
15th floor
Newark, NJ 07102

Phone: 973-645-2434
Fax: 973-645-6560
E-mail: alfred.titone@sba.gov
Website: www.sba.gov

Alfred Titone
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center

33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association Phone: 609-393-7707 Michele N. Siekerka
 10 West Lafayette Street Email: info@njbia.org President
 Trenton, NJ 08608 Website: www.njbia.org

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority Phone: 609-858-6700 Timothy Sullivan
 36 West State Street Email: customercare@njeda.com Chief Executive Officer
 P.O. Box 990 Website: www.njeda.com
 Trenton, NJ 08625

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey LGBTQ Chamber Phone: 973-869-9567 Joseph Renga
 155 Willowbrook Boulevard, Suite 350 Email: info@njlgbtchamber.org President
 Wayne, NJ 07470 Website: www.njlgbtchamber.org

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBT businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services Phone: 973-733-7779
 Email: reference@npl.org
 Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE BUSINESS RESOURCES (Con't)

African American Chamber of Commerce of
New Jersey

379 West State Street
Trenton, NJ 08608

Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.com

John E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

New Jersey Chamber of Commerce

216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: www.njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce of
New Jersey

1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
President & CEO

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban
Entrepreneurship & Economic Development

1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 973-645-4682
Email: brian.beams@trade.gov
Website: www.export.gov/newjersey

Brian Beams
International Trade
Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

New Jersey Association of Women Business Owners (NJAWBO) Northwest Region:

(Morris, Sussex, Warren)

Phone: 609-308-2530
Email: njawbo@njawbo.org
Website: www.njawbo.org

Region Leadership
Team Chair
(Vacant)

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

New Small Business Development Center of Northwest New Jersey (Morris, Sussex, Warren)

Mountain Business Center
Floor #2
150 Mountain Avenue
Hackettstown, NJ 07840

Phone: 908-269-8475
Fax: 908-366-7563
Email: info@nw-njsbdc.com
Website: www.nw-njsbdc.com

Mary Adelman
Regional Director

The Small Business Development Center (SBDC) provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

County of Morris, Sussex, Warren Workforce Development Board

PO BOX 900
Morristown, NJ 07963

Phone: 973-829-8661
Fax: 973-829-8500
Email: jarmstrong@co.morris.nj.us
Website: www.mswwdb.org

Jane A. Armstrong, PhD
Director

The Morris-Sussex-Warren Workforce Development Board (WDB) is responsible for planning, policy guidance and oversight of the workforce development system in the three counties. Its goal is to combine area employment, training and supportive services and programs into a consumer-based, market-driven system that meets the needs of job seekers and employers.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MORRIS COUNTY

County of Morris, County Clerk
Hall of Records Building
10 Court Street
PO Box 315
Morristown, NJ 07963

Phone: 973-285-6120
E-mail: ccemail@co.morris.nj.us
Website: www.morriscountyclerk.org

Ann F. Grossi, Esq.
County Clerk

The Clerk's Office registers new business.

County of Morris, Economic Development Corporation
325 Columbia Turnpike
Suite 101
Florham, NJ 07932

Phone: 973-539-8270
Fax: 973-326-9025
E-mail: mhunscher@morriscountyedc.org
Website: www.morriscountyedc.org

Meghan Hunscher
Executive Director

The Morris County Economic Development Corporation is a partnership of government, businesses and allies dedicated to growing the economy of Morris County, New Jersey through aggressive and effective programs and services that result in business attraction, creation, retention, expansion and transition.

Boonton Main Street
621 Main Street, Floor #2
Boonton, NJ 07005

Phone: 973-257-9107
E-mail: info@boontonmainstreet.org
Website: www.boontonmainstreet.org

Laura Wagner
Director

Boonton Main Street is a grass roots effort, fostering partnerships to restore, preserve and promote Boonton's historic downtown. Boonton Main Street follows the Four Point Approach to Downtown Management using organization, promotion, design and economic revitalization as defined by the National Main Street Center and Main Street New Jersey.

Workforce Development Center and Community Partnerships
County College of Morris
214 Center Grove Road
Randolph, NJ 07869

Phone: 973-328-5185
E-mail: ikaler@ccm.edu
Website: www.ccm.edu

Irena Kaler
Director

The Workforce Development Center specializes in high-quality training programs and services to fully meet the needs of small, medium and large businesses throughout the greater Morris County area.

Morristown Partnership
14 Maple Avenue, Suite 201
Morristown, NJ 07960

Phone: 973-455-1133
Fax: 973-455-1147
E-mail: jennifer@morristown-nj.org
Website: www.morristown-nj.org

Jennifer Wehring
Executive Director

The Morristown Partnership is responsible for the revitalization and general upkeep of the town's central business district as well as recruiting business to Morristown and keeping them there.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MORRIS COUNTY (Con't)

CHAMBERS OF COMMERCE – MORRIS COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Lakes Tri-Town Chamber</u> PO BOX 496 Boonton, NJ 07005	Phone: 201-602-9568 Email: info@tritownchamber.org Website: www.tritownchamber.org	Michael Stora President
<u>Jefferson Township Chamber of Commerce</u> PO Box 64 Lake Hopatcong, NJ 07849	Phone: 973-663-2240 Email: president@jeffersontownshipchamber.org Website: www.jeffersontownshipchamber.org	Dr. Bret Hartman President
<u>Madison Chamber of Commerce</u> P.O. Box 152 Madison, NJ 07940	Phone: 973-377-7830 Fax: 973-822-0451 Email: madisonchamber@gmail.com Website: www.madisonnjchamber.org	Karen Giambra Executive Director
<u>Montville Township Chamber of Commerce</u> 195 Changebridge Road Montville, NJ 07045	Phone: 973-263-3310 Fax: 973-263-3453 Email: info@montvillechamber.org Website: www.montvillechamber.org	Danielle Speciale President
<u>Mount Olive Area Chamber of Commerce</u> P.O. Box 192 Budd Lake, NJ 07828	Phone: 908-509-1774 Email: info@mtolivechambernj.com Website: www.mountolivechambernj.com	Charles Aaron President
<u>Morris County Chamber of Commerce</u> 325 Columbia Turnpike Suite 101 Florham Park, NJ 07932	Phone: 973-539-3882 Email: meghan@morrishchamber.org Website: www.morrishchamber.org	Meghan Hunscher President & CEO
<u>Morris County Hispanic-American Chamber of Commerce</u> P.O. Box 834-M Morristown, NJ 07960	Phone: 973-818-2666 Email: info@mchacc.org Website: www.mchacc.org	Ralph Tejada Chair
<u>Parsippany Area Chamber of Commerce</u> 90 Halsey Road, Suite 322 Parsippany, NJ 07054	Phone: 973-402-6400 Email: robertpeluso@parsippanychamber.org Website: www.parsippanychamber.org	Robert J. Peluso President

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MORRIS COUNTY (Con't)

Randolph Area Chamber of Commerce
P.O. Box 391
Mt. Freedom, NJ 07970

Phone: 973-361-3462
Email: info@randolphchamder.com
Website: www.randolphchamber.org

Kevin Keller
President

Roxbury Area Chamber of Commerce
P.O. Box 436
Ledgewood, NJ 07852

Phone: 973-770-0740
Email: info@roxburynjchamber.org
Website: www.roxburynjchamber.org

Karen Cerrera
President

Tri-Boro Area Chamber of Commerce
P.O. Box 100
Bloomingdale, NJ 07403

Phone: 201-921-6868
Fax: 973-949-400
Email: info@triborochamber.org
Website: www.triborochamber.org

Jamie Certosimo
President

Tri-County Chamber of Commerce
P.O. Box 2420
Wayne, NJ 07474

Phone: 862-210-8328
Fax: 973-881-8233
Email: jamie@tricounty.org
Website: www.tricounty.org

Jamie Dykes
President



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