



Resources & Solutions  
for Small Business

**UCEDC**

A Non-Profit Economic Development Corporation

**2020**

**HUDSON COUNTY**

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**BUSINESS RESOURCE GUIDE**

75 CHESTNUT STREET, CRANFORD, NJ 07016  
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



**UCEDC, a non-profit economic development corporation,** is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

## **Financing**

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

## **Government Contracting**

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

## **Training**

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

## **Business Tools**

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

## Resources to Help Your Business Grow

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**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### FEDERAL/STATE BUSINESS RESOURCES

#### US Small Business Administration

Two Gateway Center  
15<sup>th</sup> floor  
Newark, NJ 07102

Phone: 973-645-2434  
Fax: 973-645-6560  
E-mail: [alfred.titone@sba.gov](mailto:alfred.titone@sba.gov)  
Website: [www.sba.gov](http://www.sba.gov)

Alfred Titone  
District Director

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

#### New Jersey Business Action Center

33 West State Street  
Trenton, NJ 08625

Phone: 1-800-JERSEY-7  
Fax: 609-292-5509  
Email: [feedback@sos.state.nj.us](mailto:feedback@sos.state.nj.us)  
Website: [www.nj.gov/state/bac](http://www.nj.gov/state/bac)

Melanie Willoughby  
Executive Director

*The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.*

*Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.*

*Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.*

*Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.*

## Resources to Help Your Business Grow

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### FEDERAL/STATE BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association  
10 Lafayette Street  
Trenton, NJ 08608-1199

Phone: 609-393-7707  
Email: [info@njbja.org](mailto:info@njbja.org)  
Website: [www.njbja.org](http://www.njbja.org)

Michele N. Siekerka  
President

*The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).*

New Jersey Economic Development Authority  
36 West State Street  
P.O. Box 990  
Trenton, NJ 08625-0820

Phone: 609-858-6700  
Email: [customercare@njeda.com](mailto:customercare@njeda.com)  
Website: [www.njeda.com](http://www.njeda.com)

Timothy Sullivan  
Chief Executive Officer

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

New Jersey LGBTQ Chamber  
155 Willowbrook Boulevard, Suite 350  
Wayne, NJ 07470

Phone: 973-869-9567  
Email: [info@njlgbtchamber.org](mailto:info@njlgbtchamber.org)  
Website: [www.njlgbtchamber.org](http://www.njlgbtchamber.org)

Joseph Renga  
President

*The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBTQ businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.*

New Jersey State Library System – Small Business Services

Phone: 973-733-7779  
Email: [reference@npl.org](mailto:reference@npl.org)  
Website: [www.njstatelib.org](http://www.njstatelib.org)

*The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.*

## Resources to Help Your Business Grow

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### FEDERAL/STATE BUSINESS RESOURCES (Con't)

African American Chamber of Commerce of  
New Jersey

379 West State Street  
Trenton, NJ 08608

Phone: 609-571-1620  
Fax: 609-571-1608  
Email: [jharmon@aaccnj.com](mailto:jharmon@aaccnj.com)  
Website: [www.aaccnj.com](http://www.aaccnj.com)

John E. Harmon, Sr.  
President & CEO

*The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).*

New Jersey Chamber of Commerce

216 West State Street  
Trenton, NJ 08608

Phone: 609-989-7888  
E-mail: [theresa@njchamber.com](mailto:theresa@njchamber.com)  
Website: [www.njchamber.com](http://www.njchamber.com)

Thomas Bracken  
President & CEO

*For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.*

Statewide Hispanic Chamber of Commerce of  
New Jersey

1280 Wall Street, Suite 312  
Lyndhurst, NJ 07071

Phone: 201-935-0035  
Fax: 866-226-1828  
E-mail: [chamber@shccnj.org](mailto:chamber@shccnj.org)  
Website: [www.shccnj.org](http://www.shccnj.org)

Carlos A. Medina  
President & CEO

*As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.*

Rutgers University Center for Urban  
Entrepreneurship & Economic Development

1 Washington Park  
Newark, NJ 07102

Phone: 973-353-1288  
Email: [lrichardson@business.rutgers.edu](mailto:lrichardson@business.rutgers.edu)  
Website: [www.business.rutgers.edu](http://www.business.rutgers.edu)

Lyneir Richardson  
Executive Director

*The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.*

## Resources to Help Your Business Grow

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### REGIONAL BUSINESS RESOURCES

<u>US Department of Commerce - Commercial Service, Northern New Jersey</u> 20 Washington Place Newark, NJ 07102	Phone: 973-645-4682 Email: <a href="mailto:tricia.mclain@trade.gov">tricia.mclain@trade.gov</a> Website: <a href="http://www.export.gov/newjersey">www.export.gov/newjersey</a>	Tricia McLain Sr. International Trade Specialist
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*The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.*

<u>New Jersey Association of Women Business Owners (NJAWBO) MetroEast Region:</u> (Essex, Hudson, Union)	Phone: 973-803-6118 Website: <a href="http://www.njawbo.org">www.njawbo.org</a>	Taryn Abrahams Region Leadership Team Chair
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*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.*

### LOCAL BUSINESS RESOURCES – HUDSON COUNTY

<u>County of Hudson, County Administrator</u> Administrative Building Annex 567 Pavonia Avenue Jersey City, NJ 07306	Phone: 201-795-6100 Fax: 201-795-6520 Email: <a href="mailto:aantun@hcnj.us">aantun@hcnj.us</a> Website: <a href="http://www.hudsoncountynj.org">www.hudsoncountynj.org</a>	Abraham Antun County Administrator
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*Hudson County Government provides access to government agencies, downloads of applications, forms, publications and videos, links to a range of governmental entities and news about County Government events.*

<u>County of Hudson, County Clerk</u> Hudson County Plaza 257 Cornelison Avenue 4 <sup>th</sup> Floor Jersey City, NJ 07302	Phone: 201-369-3470 Email: <a href="mailto:countyclerk@hcnj.us">countyclerk@hcnj.us</a> Website: <a href="http://www.hudsoncountyclerk.org">www.hudsoncountyclerk.org</a>	E. Junior Maldonado County Clerk
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*The Clerk's Office registers new business.*

<u>County of Hudson, Economic Development Corporation</u> 830 Bergen Avenue Floor #7 Jersey City, New Jersey 07302	Phone: 201 369-4370 Fax: 201 369-4371 Email: <a href="mailto:info@hudsonedc.org">info@hudsonedc.org</a> Website: <a href="http://www.hudsonedc.org">www.hudsonedc.org</a>	Michelle Richardson Executive Director
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*The Economic Development Corporation works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.*

## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES – HUDSON COUNTY (Con.t)

Jersey City Economic Development Corporation

298 Academy Street  
Jersey City, NJ 07302

Phone: 201-284-9478  
Email: [fbaron@jcedc.org](mailto:fbaron@jcedc.org)  
Website: [www.jcedc.org](http://www.jcedc.org)

Florence Baron  
Development Director

*JCEDC's mission is to promote, encourage and assist the industrial, commercial and economic development of the City of Jersey City...creating greater employment opportunities and broadening the base of the tax structure.*

Jackson Hill Main Street SID - Jersey City

99 Monticello Avenue  
Jersey City, NJ 07304

Phone: 201-984-0560  
Fax: 201-356-9938  
Email: [director@jacksonhillms.com](mailto:director@jacksonhillms.com)  
Website: [www.jacksonhillms.com](http://www.jacksonhillms.com)

Michele Massey  
Executive Director

*Jackson Hill Main Street Special Improvement District was created to help rebuild the business district in the Bergen Section of Ward F. The sole purpose of the organization is to identify ways to revitalize a clean, safe, and viable business district for the local residents to shop, dine, and enjoy.*

New Jersey Small Business Development Center at New Jersey City University

285 Westside Avenue  
Suite 199  
Jersey City, New Jersey 07305

Phone: 201-200-2156  
Website: [www.sbdchudsoncounty.com](http://www.sbdchudsoncounty.com)

Vid Bahadur  
Regional Director

*The Small Business Development Center (SBDC) provides free professional, comprehensive consulting and training services to both start-up and established small business owners.*

SCORE - (Essex, Hudson & Union)

Small Business Administration (SBA)  
Two Gateway Center  
15th floor  
Newark NJ 07102

Phone: 973-645-3982  
Website: [www.metro.nj.score.org](http://www.metro.nj.score.org)

Dave Younghans  
Mentor

*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.*

Jersey City Economic Development Corporation

298 Academy Street  
Jersey City, NJ 07302

Phone: 201-284-9478  
Email: [fbaron@jcedc.org](mailto:fbaron@jcedc.org)  
Website: [www.jcedc.org](http://www.jcedc.org)

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Development Director

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### LOCAL BUSINESS RESOURCES – HUDSON COUNTY (Con.t)

<u>Jackson Hill Main Street SID - Jersey City</u> 99 Monticello Avenue Jersey City, NJ 07304	Phone: 201-984-0560 Fax: 201-356-9938 Email: <a href="mailto:director@jacksonhillms.com">director@jacksonhillms.com</a> Website: <a href="http://www.jacksonhillms.com">www.jacksonhillms.com</a>	Michele Massey Executive Director
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*Jackson Hill Main Street Special Improvement District was created to help rebuild the business district in the Bergen Section of Ward F. The sole purpose of the organization is to identify ways to revitalize a clean, safe, and viable business district for the local residents to shop, dine, and enjoy.*

### HUDSON COUNTY URBAN ENTERPRISE ZONES

*The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.*

<u>Bayonne Urban Enterprise Zone</u> 630 Avenue C Bayonne, NJ 07002	Phone: 201-858-6357 Fax: 201-858-6079 Email: <a href="mailto:terrencemalloy@gmail.com">terrencemalloy@gmail.com</a> Website: <a href="http://www.bayonnenj.org/uez">www.bayonnenj.org/uez</a>	Terrance Malloy UEZ Coordinator
<u>Guttenberg Urban Enterprise Zone</u> 6808 Park Avenue Guttenberg, NJ 07093	Phone: 201-868-3647 Fax: 201-351-6353 Email: <a href="mailto:yalcantara@myguttenberg.com">yalcantara@myguttenberg.com</a> Website: <a href="http://www.guttenbergnj.org">www.guttenbergnj.org</a>	Yomaris Alcantara Building Department Clerk
<u>Jersey City Urban Enterprise Zone</u> 298 Academy Street Jersey City, NJ 07302	Phone: 201-284-9478 Fax: 201-333-9323 Email: <a href="mailto:fbaron@jcedc.org">fbaron@jcedc.org</a> Website: <a href="http://www.jcedc.org">www.jcedc.org</a>	Florence Baron Development Director & UEZ Coordinator
<u>Kearny Urban Enterprise Zone</u> Town Hall Annex 410 Kearny Avenue Kearny, NJ 07032	Phone: 201-955-7952, Ext 8041 Fax: 201-955-1827 E-mail: <a href="mailto:jpeneda@kearnynj.org">jpeneda@kearnynj.org</a> Website: <a href="http://www.kearnynj.org">www.kearnynj.org</a>	John Peneda UEZ Coordinator
<u>North Bergen Urban Enterprise Zone</u> 1116-43 <sup>rd</sup> Street, 2 <sup>nd</sup> Floor North Bergen, NJ 07047	Phone: 201-392-2084 Fax: 201-392-2153 E-mail: <a href="mailto:knicoliello@northbergen.org">knicoliello@northbergen.org</a> Website: <a href="http://www.northbergen.org">www.northbergen.org</a>	Kim Nicolliello UEZ Coordinator
<u>Union City Urban Enterprise Zone</u> 3715 Palisade Avenue 4 <sup>th</sup> Floor Union City, NJ 07087	Phone: 201-348-2778 Fax: 201-348-0639 E-mail: <a href="mailto:tzucca@ucnj.com">tzucca@ucnj.com</a> Website: <a href="http://www.ucnj.com">www.ucnj.com</a>	Tammy Zucca Union City Treasurer & UEZ Coordinator



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**Resources to Help Your Business Grow**

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**HUDSON COUNTY URBAN ENTERPRISE ZONES (Con't)**

<u>West New York Urban Enterprise Zone</u> 428 60 <sup>th</sup> Street, Room 31 West New York, NJ 07093	Phone: 201-295-5119 Fax: 201-861-2797 E-Mail: <a href="mailto:jcryan@westnewyorknj.org">jcryan@westnewyorknj.org</a> Website: <a href="http://www.westnewyorknj.org">www.westnewyorknj.org</a>	Jamie Cryan Municipal Administrator
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**CHAMBERS OF COMMERCE – HUDSON COUNTY**

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.*

<u>Gold Coast Regional Chamber of Commerce</u> P.O. Box 215 Edgewater, NJ 07020	Phone: 201-741-3628 Fax: 201-943-3888 Email: <a href="mailto:info@goldcoastchamber.org">info@goldcoastchamber.org</a> Website: <a href="http://www.goldcoastchamber.com">www.goldcoastchamber.com</a>	Brigitte Neumann President
<u>Hoboken Chamber of Commerce</u> Harborside 5 185 Hudson Street, Suite 2730 Jersey City, NJ 07311	Phone: 201-222-1100 Website: <a href="http://www.hobokenchamber.com">www.hobokenchamber.com</a>	Richard Marckiewicz President
<u>Hudson Chamber of Commerce</u> Harborside 5 185 Hudson Street, Suite 2730 Jersey City, NJ 07311	Phone: 201-386-0699 Email: <a href="mailto:info@hudsonchamber.org">info@hudsonchamber.org</a> Website: <a href="http://www.hudsonchamber.org">www.hudsonchamber.org</a>	Maria Nieves President & CEO



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**75 CHESTNUT STREET, CRANFORD, NJ 07016**  
**908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM**