



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2020

GLOUCESTER COUNTY

BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFORD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their

doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-3680	Alfred Titone
Two Gateway Center	Fax: 973-645-6265	District Director
15 th floor	E-mail: alfred.titone@sba.gov	
Newark, NJ 07102	Website: www.sba.gov	

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>New Jersey Business Action Center</u>	Phone: 1-800-JERSEY-7	Melanie Willoughby
33 West State Street	Fax: 609-292-5509	Executive Director
Trenton, NJ 08625	Email: feedback@sos.state.nj.us	
	Website: www.nj.gov/state/bac	

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association
10 West Lafayette Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority
36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey LGBTQ Chamber
155 Willowbrook Boulevard, Suite 350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njlgbtchamber.org
Website: www.njlgbtchamber.org

Joseph Renga
President

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBTQ businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBTQ entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

African American Chamber of Commerce of New Jersey
379 West State Street
Trenton, NJ 08608

Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.com

John E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Chamber of Commerce
216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce of New Jersey
1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
Chair

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban Entrepreneurship & Economic Development
1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCES - GLOUCESTER COUNTY

U.S. Department of Commerce - Commercial Service, Southern Jersey
Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2731
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Acting Director &
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies - in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties - export goods and services to overseas buyers.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - GLOUCESTER COUNTY (Con't)

Latin American Economic Development Association (LAEDA)

433 Market Street, Suite 202
Camden, NJ 08102

Phone: 856-338-1177
Fax: 856-963-1835
Email: info@laeda.com
Website: www.laeda.com

Raymond L. Lamboy
President and CEO

The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Atlantic, Burlington, Camden, Cumberland and Gloucester counties in New Jersey.

New Jersey Small Business Development Center at Rutgers - Camden

419 Cooper Street
Camden, NJ 08102

Phone: 856-225-6221
Email: rsbdc@camden.rutgers.edu
Website: www.rsbdc.org

Robert Palumbo
Regional Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners. The Center at Rutgers - Camden serves Burlington, Camden, Gloucester and Salem counties.

New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region

Phone: 856-354-7700
Email: njawbo@njawbo.org
Website: www.njawbo.org

Carrie Ward
Region Leadership
Team Chair

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development. The South Jersey Region includes Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Ocean County SCORE - Chapter 150

33 Washington Street
Toms River, NJ 08753

Phone: 732-505-6033
Fax: 732-505-0331
Email: score150@verizon.net
Website: www.oceancountyscore.org

Dave Younghans
Mentor

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners. In addition to Ocean County, the Chapter also serves Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Southern New Jersey Development Council (SNJDC)

900 Route 168, Suite D-4
Turnersville, NJ 08012

Phone: 856-228-7500
Fax: 856-228-7511
Email: snjdc@snjdc.org
Website: www.snjdc.org

Marlene Z. Asselta
President

The Southern New Jersey Development Council functions as a Government Affairs Liaison as well as an Economic Development Advocate for businesses in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - GLOUCESTER COUNTY (Con't)

Chamber of Commerce Southern New Jersey
220 Laurel Road, Suite 201
Voorhees, NJ 08043

Phone: 856-424-7776, Ext. 127
Website: www.chambersnj.com

Christina M. Renna
President & CEO

The Chamber of Commerce Southern New Jersey (CCSNJ) is the region's largest, most active, and influential business organization. Started in 1873 as the Camden Board of Trade, the organization and has grown to represent the seven counties of Southern New Jersey (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties), Greater Philadelphia and Northern Delaware.

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY

Gloucester County Clerk's Office
1 North Broad Street
PO Box 129
Woodbury, NJ 08096

Phone: 856-853-3237
Email: jhogan@co.gloucester.nj.us
Website:
www.gloucestercountynj.gov/depts/c/cclerk

James N. Hogan
County Clerk

The Clerk's Office registers new sole proprietor businesses and partnerships.

Gloucester County Department of Economic Development
115 Budd Blvd
West Deptford, NJ 08096

Phone: 856-384-6930
Email: tbianco@co.gloucester.nj.us
Website: www.co.gloucester.nj.us

Tom Bianco
Director

Gloucester County Department of Economic Development fosters public/private partnerships in order to create an environment of sustainable growth through retaining, expanding and attracting quality businesses (Business Development) by developing an educated/trained workforce (Workforce Development WIB/WIA), retaining and enhancing tourism and open space while providing a suitable living environment and expanding economic opportunities (Community Development CDBG) for all its citizens.

Gloucester County Library System
389 Wolfest Station Road
West Deptford, NJ 08096

Phone: 856-223-6000
Fax: 856-223-6039
Website: www.gcls.org

The Gloucester County Library System provides many services including free vinyl and 3-D printing services as well as notary public service for small business owners who are residents of the community.

Gloucester County Workforce Development Board
115 Budd Blvd.
West Deptford, NJ 08096

Phone 856-384-6902
Email: mshirey@co.gloucester.nj.us
Website:
www.gloucestercountynj.gov/depts/w/wib/homepage/information.asp

Michelle Shirey
Executive Director

The goal of the Workforce Development Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)

Glassboro Economic Development
1 South Main Street
Glassboro, NJ 08028

Phone: 856-881-9230, Ext. 88178
Email: dfurre@glassboro.org
Website: www.glassboro.org

Lavon Phillips
Director of Business
Development

Glassboro Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout Gloucester County.

Greater Swedesboro Business Association
PO Box 235
Swedesboro, NJ 08085

Website: www.greatersba.org

Ron Baus
President

The Greater Swedesboro Business Association (GSBA) meets monthly to discuss ongoing business in the local community including Logan, Beckett and Swedesboro.

Main Street Woodbury Inc.
PO Box 490
Woodbury, NJ 08096

Phone: 856-845-8655
Fax: 856-845-4445
Email: info@mainstreetwoodbury.org
Website: www.mainstreetwoodbury.org

Mary Carter
Executive Director

Main Street Woodbury is an all-volunteer, non-profit, urban revitalization organization. Main Street Woodbury, Inc. (MSWI) is comprised of residents, merchants, property owners, and interested citizens dedicated to breathing new life into Woodbury's commercial district.

Mullica Hill Merchants' Association
47 South Main Street
Mullica Hill, NJ 08062

Phone: 856-278-2055
Email: mullicahillma@gmail.com
Website: www.mullicahillmerchants.wordpress.com

David Tinney
President

The Mullica Hill Merchants Association (MHMA) promotes improvement in the Harrison Township business community through focused community public relations, local, regional and national advertising and as business representatives to the Harrison Township Committee, Economic Development Council and other official committees directing Township business.

Rowan Center for Innovation & Entrepreneurship
201 Mullica Hill Road
Glassboro, NJ 08028

Phone: 856-256-4000
Website: www.rowan.edu/business

Dr. Eric Liguori
Executive Director

The Center for Innovation and Entrepreneurship is part of Rowan University's Entrepreneurship Across the Campus initiative where we encourage and support students, faculty, staff and the regions business community by providing mentoring, networking, consulting and access to financial resources in support of their ventures.

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – GLOUCESTER COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Gloucester County Chamber of Commerce</u> 205 Rowan Boulevard Glassboro, NJ 08028	Phone: 856-881-6560 Email: director@gc-chamber.com Website: www.gc-chamber.com	Janet Garraty Interim Director
<u>Greater Paulsboro Chamber of Commerce</u> PO Box 181 Paulsboro, NJ 08066	Phone: 856-423-7600 Email: president@paulsborochamber.com Website: www.paulsborochamber.com	Judy MacKenzie President
<u>Greater Pitman Chamber of Commerce</u> PO Box 45 Pitman, NJ 08071	Email: info@uptownpitman.com Website: www.uptownpitman.com	Patrick Bradley President
<u>Greater Washington Township Chamber of Commerce</u> PO Box 734 Turnersville, NJ 08012	Phone: 856-227-1776 Email: info@wtchamber.org Website: www.wtchamber.org	Brian Bailey President
<u>Greater Woodbury Chamber of Commerce</u> PO Box 363 Woodbury, NJ 08096	Phone: 856-845-4056 Fax: 856-848-4445 Email: info@greaterwoodburychamber.com Website: www.greaterwoodburychamber.com	John P. Campbell Executive Director



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