



Resources & Solutions  
for Small Business

**UCEDC**

A Non-Profit Economic Development Corporation

**2020**  
**CAPE MAY COUNTY**  

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**BUSINESS RESOURCE GUIDE**

75 CHESTNUT STREET, CRANFORD, NJ 07016  
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



**UCEDC, a non-profit economic development corporation,** is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their

doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

### **Financing**

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

### **Government Contracting**

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

### **Training**

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

### **Business Tools**

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

## Resources to Help Your Business Grow

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**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### FEDERAL/STATE GENERAL BUSINESS RESOURCES

U.S. Small Business Administration  
Two Gateway Center, 15<sup>th</sup> floor  
Newark, NJ 07102

Phone: 973-645-3680  
Fax: 973-645-6265  
E-mail: [alfred.titone@sba.gov](mailto:alfred.titone@sba.gov)  
Website: [www.sba.gov](http://www.sba.gov)

Alfred Titone  
District Director

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

New Jersey Business Action Center  
33 West State Street  
Trenton, NJ 08625

Phone: 1-800-JERSEY-7  
Fax: 609-292-5509  
Email: [feedback@sos.state.nj.us](mailto:feedback@sos.state.nj.us)  
Website: [www.nj.gov/state/bac](http://www.nj.gov/state/bac)

Melanie Willoughby  
Executive Director

*The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.*

*Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.*

*Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.*

*Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.*

## Resources to Help Your Business Grow

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### FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association  
10 West Lafayette Street  
Trenton, NJ 08608

Phone: 609-393-7707  
Email: [info@njbja.org](mailto:info@njbja.org)  
Website: [www.njbja.org](http://www.njbja.org)

Michele N. Siekerka  
President

*The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).*

New Jersey Economic Development Authority  
36 West State Street  
P.O. Box 990  
Trenton, NJ 08625

Phone: 609- 858-6700  
Email: [customercare@njeda.com](mailto:customercare@njeda.com)  
Website: [www.njeda.com](http://www.njeda.com)

Timothy Sullivan  
Chief Executive Officer

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

New Jersey LGBTQ Chamber  
155 Willowbrook Boulevard, Suite 350  
Wayne, NJ 07470

Phone: 973-869-9567  
Email: [info@njlgbtchamber.org](mailto:info@njlgbtchamber.org)  
Website: [www.njlgbtchamber.org](http://www.njlgbtchamber.org)

Joseph Renga  
President

*The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBTQ businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.*

New Jersey State Library System – Small Business Services

Phone: 973-733-7779  
Email: [reference@npl.org](mailto:reference@npl.org)  
Website: [www.njstatelib.org](http://www.njstatelib.org)

*The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.*

African American Chamber of Commerce of New Jersey  
379 West State Street  
Trenton, NJ 08608

Phone: 609-571-1620  
Fax: 609-571-1608  
Email: [jharmon@aaccnj.com](mailto:jharmon@aaccnj.com)  
Website: [www.aaccnj.com](http://www.aaccnj.com)

John E. Harmon, Sr.  
President & CEO

*The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).*

## Resources to Help Your Business Grow

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### FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Chamber of Commerce  
216 West State Street  
Trenton, NJ 08608

Phone: 609-989-7888  
E-mail: [theresa@njchamber.com](mailto:theresa@njchamber.com)  
Website: [njchamber.com](http://njchamber.com)

Thomas Bracken  
President & CEO

*For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.*

Statewide Hispanic Chamber of Commerce of New Jersey  
1280 Wall Street, Suite 312  
Lyndhurst, NJ 07071

Phone: 201-935-0035  
Fax: 866-226-1828  
E-mail: [chamber@shccnj.org](mailto:chamber@shccnj.org)  
Website: [www.shccnj.org](http://www.shccnj.org)

Carlos A. Medina  
Chair

*As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.*

Rutgers University Center for Urban Entrepreneurship & Economic Development  
1 Washington Park  
Newark, NJ 07102

Phone: 973-353-1288  
Email: [richardson@business.rutgers.edu](mailto:richardson@business.rutgers.edu)  
Website: [www.business.rutgers.edu](http://www.business.rutgers.edu)

Lyneir Richardson  
Executive Director

*The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.*

### REGIONAL BUSINESS RESOURCES – CAPE MAY COUNTY

U.S. Department of Commerce - Commercial Service, Southern Jersey  
Princeton Pike Corporate Center  
Lawrenceville, NJ 08648

Phone: 609-896-2731  
Email: [janice.barlow@trade.gov](mailto:janice.barlow@trade.gov)  
Website: [www.export.gov/newjersey](http://www.export.gov/newjersey)

Janice Barlow  
Acting Director &  
Sr. International  
Trade Specialist

*The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies - in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties - export goods and services to overseas buyers*

## Resources to Help Your Business Grow

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### REGIONAL BUSINESS RESOURCES – CAPE MAY COUNTY (Con't)

<u>New Jersey Small Business Development Center at Richard Stockton University</u> 3430 Atlantic Avenue Atlantic City, NJ 08401	Phone: 609-626-3889 Email: <a href="mailto:carol.waties@stockton.edu">carol.waties@stockton.edu</a> Website: <a href="http://www.njsbdc.com">www.njsbdc.com</a>	Carol Waties Regional Director
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*The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners. The Center at Stockton University serves Atlantic, Cape May and Cumberland counties.*

<u>New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region</u>	Phone: 856-354-7700 Email: <a href="mailto:njawbo@njawbo.org">njawbo@njawbo.org</a> Website: <a href="http://www.njawbo.org">www.njawbo.org</a>	Carrie Ward Region Leadership Team Chair
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*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development. The South Jersey Region includes Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.*

<u>Ocean County SCORE - Chapter 150</u> 33 Washington Street Toms River, NJ 08753	Phone: 732-505-6033 Fax: 732-505-0331 Email: <a href="mailto:score150@verizon.net">score150@verizon.net</a> Website: <a href="http://www.oceancountyscore.org">www.oceancountyscore.org</a>	Dave Younghans Mentor
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*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners. In addition to Ocean County, the Chapter also serves Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.*

<u>South Jersey Economic Development District</u> 782 South Brewster Road Unit B6 Vineland, NJ 08361	Phone: 856-794-1941 Email: <a href="mailto:ljoyce@sjedd.com">ljoyce@sjedd.com</a> Website: <a href="http://www.sjedd.com">www.sjedd.com</a>	Louis C. Joyce Executive Director
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*The goal of South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties, which include Atlantic, Cape May, Cumberland, and Salem.*

<u>Southern New Jersey Development Council (SNJDC)</u> 900 Route 168, Suite D-4 Turnersville, NJ 08012	Phone: 856-228-7500 Fax: 856-228-7511 Email: <a href="mailto:snjdc@snjdc.org">snjdc@snjdc.org</a> Website: <a href="http://www.snjdc.org">www.snjdc.org</a>	Marlene Z. Asselta President
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*The Southern New Jersey Development Council functions as a Government Affairs Liaison as well as an Economic Development Advocate for businesses in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.*

## Resources to Help Your Business Grow

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### REGIONAL BUSINESS RESOURCES – CAPE MAY COUNTY (Con't)

<u>Chamber of Commerce Southern New Jersey</u> 220 Laurel Road, Suite 201 Voorhees, NJ 08043	Phone: 856-424-7776, Ext. 127 Website: <a href="http://www.chambersnj.com">www.chambersnj.com</a>	Christina M. Renna President & CEO
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*The Chamber of Commerce Southern New Jersey (CCSNJ) is the region's largest, most active, and influential business organization. Started in 1873 as the Camden Board of Trade, the organization and has grown to represent counties of Southern New Jersey (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties), Greater Philadelphia and Northern Delaware.*

<u>Cape May Workforce Development Board</u> PO Box 1500 Vineland, NJ 08362	Phone: 856-696-5660 Fax: 856-238-6810 Website: <a href="http://www.co.cumberland.nj.us/content/22602/23188/24016/25192.aspx">http://www.co.cumberland.nj.us/content/22602/23188/24016/25192.aspx</a>	Allison Spinelli Board Director
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*The goal of the Workforce Development Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers. In addition to Cape May County, the Board also serves Cumberland & Salem Counties.*

### LOCAL BUSINESS RESOURCES – CAPE MAY COUNTY

<u>Cape May County Clerk's Office</u> 7 North Main St. DN 109 PO Box 5000 Cape May Court House, NJ 08210	Phone: 609-465-1010 Fax: 609-465-8625 Email: <a href="mailto:coclerk@co.cape-may.nj.us">coclerk@co.cape-may.nj.us</a> Website: <a href="http://www.capemaycountynj.gov">www.capemaycountynj.gov</a>	Rita Maria Fulginiti County Clerk
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*The Clerk's Office registers new sole proprietor businesses and partnerships.*

<u>Cape May County Economic Development</u> William E. Stum, Jr. Administration Building 4 Moore Road Cape May Court House, NJ 08210	Phone: 609-485-6875 Email: <a href="mailto:leslie.gimeno@co.cape-may.nj.us">leslie.gimeno@co.cape-may.nj.us</a> Website: <a href="http://www.capemaycountynj.gov/1078/economic-development">www.capemaycountynj.gov/1078/economic-development</a>	Leslie Gimeno Director
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*The Cape May County Economic Development supports Cape May County businesses and their success by providing comprehensive client-focused services. Technical assistance is available to local businesses from counseling and up to date information on current business resources to identifying opportunities for business financing.*

## Resources to Help Your Business Grow

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### CHAMBERS OF COMMERCE – CAPE MAY COUNTY

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.*

<u>Avalon Chamber of Commerce</u> 2989 Ocean Drive Avalon, NJ 08202	Phone: 609-967-3936 Email: <a href="mailto:info@visitavalonnj.com">info@visitavalonnj.com</a> Website: <a href="http://www.visitavalonnj.com">www.visitavalonnj.com</a>	John O’Dea President
<u>Cape May County Chamber of Commerce</u> 13 Crest Haven Road PO Box 74 Cape May Court House, NJ 08210	Phone: 609-465-7181 Fax: 609-465-5017 Email: <a href="mailto:info@cmccchamber.com">info@cmccchamber.com</a> Website: <a href="http://www.capemaycountychamber.com">www.capemaycountychamber.com</a>	Vicki Clark President
<u>Chamber of Commerce of Greater Cape May</u> PO BOX 556 Cape May, NJ 08204	Phone: 609-884-5508 Fax: 609-884-2054 Email: <a href="mailto:contact@capemaychamber.com">contact@capemaychamber.com</a> Website: <a href="http://www.capemaychamber.com">www.capemaychamber.com</a>	James Ridgeway President
<u>Greater Wildwood Chamber of Commerce</u> 3306 Pacific Avenue Wildwood, NJ 08260	Phone: 609-729-4000 Fax: 609-729-4003 Email: <a href="mailto:info@gwccoc.org">info@gwccoc.org</a> Website: <a href="http://www.gwccoc.com">www.gwccoc.com</a>	Tracey Boyle-DuFault Executive Director
<u>Greater Woodbine Chamber of Commerce</u> PO Box 792 Woodbine, NJ 08270	Email: <a href="mailto:info@wccnj.org">info@wccnj.org</a> Website: <a href="http://www.wccnj.org">www.wccnj.org</a>	Lisa Fisher President
Lower Township Chamber of Commerce 1228 Bayshore Road Villas, NJ 08251	Phone: 609-886-5281 Email: <a href="mailto:ltcc@lowertownshipchamber.com">ltcc@lowertownshipchamber.com</a> Website: <a href="http://www.lowertownship.org">www.lowertownship.org</a>	Susan Paz-Coverly President
<u>Middle Township Chamber of Commerce</u> PO Box 6 Cape May Court House, NJ 08210	Phone: 609-463-1655 Fax: 609-465-5160 Email: <a href="mailto:info@mtcc4u.com">info@mtcc4u.com</a> Website: <a href="http://www.mtcc4u.com">www.mtcc4u.com</a>	Bob Noel President
<u>Ocean City Regional Chamber of Commerce</u> PO BOX 1706 Ocean City, NJ 08226	Phone: 609-399-1412 Fax: 609-398-3932 Email: <a href="mailto:info@oceancitychamber.com">info@oceancitychamber.com</a> Website: <a href="http://www.oceancityvacation.com">www.oceancityvacation.com</a>	Michelle Gillian Executive Director



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**Resources to Help Your Business Grow**

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**CHAMBERS OF COMMERCE – CAPE MAY COUNTY (Con't)**Sea Isle City Chamber of Commerce and  
Revitalization

300 JFK Boulevard  
Sea Isle City, NJ 08243

Phone: 609-263-9090  
Email: [siccr@gmail.com](mailto:siccr@gmail.com)  
Website: [www.seaislechamber.com](http://www.seaislechamber.com)

Chris Glancey  
President

Stone Harbor Chamber of Commerce

PO Box 422  
212 96<sup>th</sup> Street  
Stone Harbor, NJ 08247

Phone: 609-368-6101  
Website: [www.stoneharborbeach.com](http://www.stoneharborbeach.com)

Maggie Day  
President



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