



Resources & Solutions
for Small Business

UCEDC

A Non-Profit Economic Development Corporation

2020

ATLANTIC COUNTY

BUSINESS RESOURCE GUIDE

75 CHESTNUT STREET, CRANFORD, NJ 07016
908-527-1166/INFO@UCEDC.COM WWW.UCEDC.COM



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new

markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

U.S. Small Business Administration
Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-3680
Fax: 973-645-6265
E-mail: alfred.titone@sba.gov
Website: www.sba.gov

Alfred Titone
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center
33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

<u>New Jersey Business & Industry Association</u> 10 West Lafayette Street Trenton, NJ 08608	Phone: 609-393-7707 Email: info@njbia.org Website: www.njbia.org	Michele N. Siekerka President
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The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

<u>New Jersey Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625	Phone: 609- 858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

<u>New Jersey LGBTQ Chamber</u> 155 Willowbrook Boulevard, Suite 350 Wayne, NJ 07470	Phone: 973-869-9567 Email: info@njlgbtchamber.org Website: www.njlgbtchamber.org	Joseph Renga President
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The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBTQ businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBTQ entrepreneurs and allies seeking to advance and access opportunity and resources.

<u>New Jersey State Library System – Small Business Services</u>	Phone: 973-733-7779 Email: reference@npl.org Website: www.njstatelib.org
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The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

<u>African American Chamber of Commerce of New Jersey</u> 379 West State Street Trenton, NJ 08608	Phone: 609-571-1620 Fax: 609-571-1608 Email: jharmon@aaccnj.com Website: www.aaccnj.com	John E. Harmon, Sr. President & CEO
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The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Chamber of Commerce
216 West State Street
Trenton, NJ 08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: njchamber.com

Thomas Bracken
President & CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce of New Jersey
1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina
Chair

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban Entrepreneurship & Economic Development
1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu/cueed

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCES - ATLANTIC COUNTY

U.S. Department of Commerce - Commercial Service, Southern Jersey
Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2731
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Acting Director &
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies - in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties - export goods and services to overseas buyers.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - ATLANTIC COUNTY (Con't)

Latin American Economic Development Association (LAEDA)

433 Market Street, Suite 202
Camden, NJ 08102

Phone: 856-338-1177
Fax: 856-963-1835
Email: info@laeda.com
Website: www.laeda.com

Raymond L. Lamboy
President and CEO

The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Atlantic, Burlington, Camden, Cumberland and Gloucester counties in New Jersey.

New Jersey Small Business Development Center at Richard Stockton University

3430 Atlantic Avenue
Atlantic City, NJ 08401

Phone: 609-626-3889
Email: carol.waties@stockton.edu
Website: www.njsbdc.com

Carol Waties
Regional Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners. The Center at Stockton University serves Atlantic, Cape May and Cumberland counties.

New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region

Phone: 856-354-7700
Email: njawbo@njawbo.org
Website: www.njawbo.org

Carrie Ward
Region Leadership
Team Chair

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development. The South Jersey Region includes Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Ocean County SCORE - Chapter 150

33 Washington Street
Toms River, NJ 08753

Phone: 732-505-6033
Fax: 732-505-0331
Email: score150@verizon.net
Website: www.oceancountyscore.org

Dave Younghans
Mentor

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners. In addition to Ocean County, the Chapter also serves Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - ATLANTIC COUNTY (Con't)

South Jersey Economic
Development District

782 South Brewster Road, Unit B6
Vineland, NJ 08361

Phone: 856-794-1941
Email: ljoyce@sjedd.com
Website: www.sjedd.com

Louis C. Joyce
Executive Director

The goal of South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties, which include Atlantic, Cape May, Cumberland, and Salem.

Southern New Jersey
Development Council (SNJDC)

900 Route 168, Suite D-4
Turnersville, NJ 08012

Phone: 856-228-7500
Fax: 856-228-7511
Email: snjdc@snjdc.org
Website: www.snjdc.org

Marlene Z. Asselta
President

The Southern New Jersey Development Council functions as a Government Affairs Liaison as well as an Economic Development Advocate for businesses in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem counties.

Chamber of Commerce Southern New Jersey
220 Laurel Road, Suite 201
Voorhees, NJ 08043

Phone: 856-424-7776, Ext. 127
Website: www.chambersnj.com

Christina M. Renna
President & CEO

The Chamber of Commerce Southern New Jersey (CCSNJ) is the region's largest, most active, and influential business organization. Started in 1873 as the Camden Board of Trade, the organization and has grown to represent counties of Southern New Jersey ((Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester and Salem), Greater Philadelphia and Northern Delaware.

LOCAL BUSINESS RESOURCES - ATLANTIC COUNTY

Atlantic County Clerk's Office

5901 Main Street
Mays Landing, NJ 08330

Phone: 609-625-7000
Fax: 609-909-5111
Email: mcgettigan_ed@aclink.org
Website: www.atlanticcountyclerk.org

Edward McGettigan
County Clerk

The Clerk's office registers sole proprietor businesses and partnerships.

Atlantic County Economic Alliance

2009-B Hamilton Mall
4403 E. Black Horse Pike
Mays Landing, NJ 08330

Phone: 609-245-0019
Email: lmoore@aceanj.com
Website: www.aceanj.com

Lauren H. Moore
Executive Director

The Atlantic County Economic Alliance is a private sector directed, nonprofit economic development corporation that was established for business attraction, retention, and marketing efforts in Atlantic County.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - ATLANTIC COUNTY (Con't)

Atlantic County Office of Workforce
Development Center

2 South Main Street
Pleasantville, NJ 08232

Phone: 609-485-0052
Website: www.learntrainworkac.com

The Atlantic County Office of Workforce Development provides educational classes, high school equivalency testing, job search activities, job training opportunities, public assistance and a variety of other services to help individuals improve their job related skills.

Atlantic County Workforce Development
Board

2 South Main Street, Second Floor
Pleasantville, NJ 08232

Phone: 609-485-0153
Website: www.atlanticcountywdb.com

Riaz Rajput
Chair

The Board implements workforce strategies at the county level to provide funds to address the employment, training and social service needs of adults, dislocated workers and youth. The system is charged with providing a workforce development system that meets the needs of area businesses and job seekers.

Casino Reinvestment
Development Authority

15 South Pennsylvania Avenue
Atlantic City, NJ 08401

Phone: 609-347-0500
Fax: 609-348-3121
Email: mdoherty@njcrda.com
Website: www.njcrda.com

Matthew J. Doherty
Executive Director

The CRDA has used casino reinvestments as a catalyst for meaningful, positive improvement in the lives of New Jersey residents statewide.

Main Street Hammonton

PO BOX 1147
Hammonton, NJ 08037

Phone: 609-567-9014
Fax: 609-567-8238
Email: mainstreethammonton@gmail.com
Website: www.downtownhammonton.com

Cassie Iacovelli
Executive Director

Main Street Hammonton is a non-profit organization that manages the overall revitalization of the downtown district through events, planning, marketing and grantsmanship.

URBAN ENTERPRISE ZONE - ATLANTIC COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Pleasantville Urban Enterprise Zone

18 North First Street
Pleasantville, NJ 08232

Phone: 609-652-7788
Fax: 609-641-8642
Email: rick_ginotte@pleasantvillenj.us
Website: www.pleasantville-nj.org

Rick Ginotte
UEZ Coordinator

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE - ATLANTIC COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

Brigantine Beach Chamber
of Commerce

PO Box 484
Brigantine, NJ 08203

Phone: 888-217-1110
Email: info@brigantinechamber.com
Website: www.brigantinechamber.com

Angela Reynolds
President

Greater Atlantic City Chamber
of Commerce

12 South Virginia Avenue
Atlantic City, NJ 08401

Phone: 609-345-4524 Ext. 105
Fax: 609-345-1666
Email: mchait@accchamber.com
Website: www.acchamber.com

Michael Chait
President

Greater Hammonton Chamber
of Commerce

The Historic Hammonton Train Station
10 S. Egg Harbor Road
P.O. Box 554
Hammonton, NJ 08037

Phone: 609-561-9080
Fax: 609-561-9411
Email: johnrunfolo@comcast.net
Website: www.hammontonnj.us

Ben Ott
President



Resources & Solutions
for Small Business

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