



Warren County Business Resource Guide

November 2019





Resources & Solutions
for Small Business

UCEDC

UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center
15th floor
Newark, NJ 07102

Phone: 973-645-2434
Fax: 973-645-6560
E-mail: alfred.titone@sba.gov
Website: www.sba.gov

Alfred Titone
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center

33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800-JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608

Phone: 609-393-7707
Email: info@njbia.org
Website: www.njbia.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey LGBTQ Chamber

155 Willowbrook Boulevard, Suite 350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njlgbtchamber.org
Website: www.njlgbtchamber.org

Laurie Seliger
President

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBT businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)African American Chamber of Commerce
of New Jersey379 West State Street
Trenton, NJ 08608Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.comJohn E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

Statewide Hispanic Chamber of Commerce
of New Jersey1280 Wall Street, Suite 312
Lyndhurst, NJ 07071Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.orgCarlos A. Medina
President & CEO

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban
Entrepreneurship & Economic
Development1 Washington Park
Newark, NJ 07102Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.eduLyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCESUS Department of Commerce –
Commercial Service, Northern New Jersey20 Washington Place
Newark, NJ 07102Phone: 973-645-4682
Email: susan.widmer@trade.gov
Website: www.export.gov/newjerseySusan Widmer
Office Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – WARREN COUNTY (Con't)

<u>Hackettstown Business Improvement District</u> 219 Main Street Hackettstown, NJ 07840	Phone: 908-850-5004 Email: director@hackettstownbid.com Website: www.hackettstownbid.com	Claudia Hadley Executive Director
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The Business Improvement District seeks to protect and improve the economic potential of each and every business that chooses to locate in Hackettstown. By attempting to provide a clean, safe, attractive business district that meets the needs of residents, customers, owners, and employees, the Business Improvement District promotes Hackettstown as a desirable location to visit or invest.

<u>SBDC of Northwest New Jersey Mountain Business Center</u> Suite 2-4 150 Mountain Avenue Hackettstown, NJ 07840	Phone: 908-269-8475 Fax: 908-366-7563 Email: info@nw-njsbdc.com Website: www.nw-njsbdc.com	Mary Adelman Regional Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>Phillipsburg Downtown Association</u> PO Box 5121 Phillipsburg, NJ 08865	Email: pda.prez08865@gmail.com Website: www.phillipsburgdowntown.com
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The Phillipsburg Downtown Association (PDA), a non-profit corporation, has been working for over 10 years to bring attention to the benefits of this historical area and support efforts to revitalize businesses and residences along the Main Street corridor and surrounding area.

<u>Regional Business Assistance Corporation</u> 3111 Quakerbridge Road Mercerville, NJ 08619	Phone: 609-587-1133 Fax: 609-587-1313 Email: info@rbacloan.com Website: www.rbacloan.com	William Pazmino Executive Director
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Regional Business Assistance Corp (RBAC) is a private non-profit organization formed in 1981 to provide loans to both new and existing small businesses in New Jersey.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – WARREN COUNTY (Con't)

<p><u>SCORE (Morris/Warren)</u> 30 Schuyler Place Morristown, NJ 07960</p>	<p>Email: marty.telles@scorevolunteer.org Website: www.northwestnj.score.org</p>	<p>Marty Telles Chapter Chair</p>
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

<p><u>Warren County Community College Dept. of Continuing Education</u> 445 Route 57 West Washington, NJ 07882</p>	<p>Phone: 908-835-4029 Email: dsmith3@warren.edu Website: www.warren.edu</p>	<p>Dawn Smith Project Specialist</p>
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The Department of Continuing Education can help you get started on a new career, improve your skills or simply explore your interests. We offer a wide variety of learning opportunities with up-to-date equipment and topics.

<p><u>Warren County Community College Small Business Growth Center</u> 445 Marshall Street Phillipsburg, NJ 08865</p>	<p>Phone: 908-835-2432 Email: azar@warren.edu Website: www.warren.edu/small-business-growth-center</p>	<p>Eve Azar Vice President of Corporate & Continuing Ed</p>
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Our exciting new Warren County Community College Small Business Growth Center in Phillipsburg offers suites that range between 100 to 280 square feet. The rent is below market rate and includes utilities, plus we offer supportive services dedicated to making your business a success.

URBAN ENTERPRISE ZONE – WARREN COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<p><u>Phillipsburg UEZ</u> 120 Filmore Street Phillipsburg, NJ 08865</p>	<p>Phone: 908-329-0661 Email: patd.uez@phillipsburgnj.org Website: www.phillipsburgnj.org</p>	<p>Pasquale Dragotta UEZ Coordinator</p>
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Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – WARREN COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Hope Area Chamber of
Commerce

PO Box 2
Hope, NJ 07844

Phone: 908-459-5100
Email: hopechamber@hotmail.com
Website: www.hopeareachamber.com



75 Chestnut Street
Cranford, NJ 07016
T 908-527-1166 F 908-527-1207
www.ucedc.com