

Middlesex County Business Resource Guide

November 2019





UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through

innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center
15th floor
Newark, NJ 07102

Phone: 973-645-2434
Fax: 973-645-6560
E-mail: alfred.titone@sba.gov
Website: www.sba.gov

Alfred Titone
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center

33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey LGBTQ Chamber

155 Willowbrook Boulevard, Suite 350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njlgbtchamber.org
Website: www.njlgbtchamber.org

Laurie Seliger
President

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBT businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)African American Chamber of Commerce
of New Jersey379 West State Street
Trenton, NJ 08608Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.comJohn E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

Statewide Hispanic Chamber of Commerce
of New Jersey1280 Wall Street, Suite 312
Lyndhurst, NJ 07071Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.orgCarlos A. Medina
President & CEO

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban
Entrepreneurship & Economic
Development1 Washington Park
Newark, NJ 07102Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.eduLyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCESU.S. Department of Commerce -
Commercial Service, Central/Southern
JerseyPrinceton Pike Corporate Center
Lawrenceville, NJ 08648Phone: 609-896-2734
Email: janice.barlow@trade.gov
Website: www.export.gov/newjerseyJanice Barlow
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES (Con't)

<u>New Jersey Association of Women Business Owners (NJAWBO) Shore Region: (Monmouth, Ocean, Middlesex)</u>	Phone: 732-581-7873 Email: njawbo@njawbo.org Website: www.njawbo.org	Maureen Rushalski Region Leadership Team Chair
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

LOCAL BUSINESS RESOURCES - MIDDLESEX COUNTY

<u>County of Middlesex, County Clerk</u> County Administration Building, 4 th Floor 75 Bayard Street New Brunswick, NJ 08901	Phone: 732-745-3827 Fax: 732-745-3642 Website: www.middlesexcountynj.gov	Elaine M. Flynn County Clerk
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The Clerk's Office registers new businesses.

<u>County of Middlesex, Office of Economic and Business Development</u> County Administration Building, 4 th Floor 75 Bayard Street New Brunswick, NJ 08901	Phone: 732-745-3890 Fax: 732-745-5911 Email: carla.cefalo@co.middlesex.nj.us Website: www.middlesexcountynj.gov	Carla Cefalo Division Head Business Development & Education
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The Department of Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

<u>County of Middlesex, Office of Workforce Development</u> 550 Jersey Avenue New Brunswick, NJ 08901	Phone: 732-745-4588 (for Business Services) Email: kevin.kurdziel@co.middlesex.nj.us Website: www.middlesexcountynj.gov	Kevin Kurdziel, Director & Interim Department Head, Business Development & Education
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The Workforce Investment Board is a local partnership of private and public sector individuals who provide coordinated planning, policy guidance, and oversight for all workforce investment programs and resources in Middlesex County

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - MIDDLESEX COUNTY (Con't)

<u>New Jersey Bioscience Center</u> 675 US Highway One North Brunswick, NJ 08902	Phone: 732-839-1880 Email: lhrcum@njeda.com Website: www.njeda.com/incubation	Lenzie Harcum Program Manager
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New Jersey Bioscience Center is home to a mix of lab and office space for companies at all stages of growth, including incubator, post-incubator and independent research and development facilities.

<u>SBDC @ Rutgers University</u> Rutgers Business School Livingston Campus 100 Rockefeller Road Suite 4005C Piscataway, NJ 08854	Phone: 848-445-8790 Fax: 732-445-2239 E-mail: njsbdcnb@business.rutgers.edu Website: http://www.business.rutgers.edu/njsbdcnb	Elayne McClaine Regional Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>Main Street Highland Park</u> 212 Raritan Avenue 1 st Floor Highland Park, NJ 08904	Phone: 732-828-8444 Fax: 732-828-6555 Email: mainstreethighlankpark@gmail.com Website: www.mainstreethp.org	Rebecca Hersh Executive Director
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Main Street Highland Park (MSHP) is a non-profit community development organization that manages the downtown Business District for the benefit of the merchants, business owners and residents of Highland Park. As a dedicated advocate for the downtown, Main Street leverages its budget resources and relationships on behalf of its constituent members to bring about change that would not otherwise be possible.

<u>Carteret Business Partnership (CBP)</u> Memorial Municipal Building 61 Cooke Avenue Carteret, NJ 07008	Phone: 732-541-3835 Fax: 732-541-4989 Website: www.carteret.net	Mark Hruska Director
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CBP works to expand business offerings, promote business retention and recruitment, enhance the visual appearance, and develop a variety of marketing programs and activities to improve the business environment.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - MIDDLESEX COUNTY (Con't)

Metuchen Downtown Alliance (MDA)
10 Station Place, Suite 3
Metuchen, NJ 08840

Phone: 732-515-9660
Email: isaac@downtownmetuchen.org
Website: www.downtownmetuchen.org

Isaac Kremer
Executive Director

The Metuchen Downtown Alliance is a volunteer-based, nonprofit downtown management corporation dedicated to the management and revitalization of the designated Metuchen business district (the District) in partnership with stakeholders, residents, municipal government, and other partners.

New Brunswick City Market, Inc.
109 Church Street
New Brunswick, NJ 08901

Phone: 732-515-4849
Email: citymarket@newbrunswick.com
Website: www.newbrunswick.com

Pamela Stefanek
Executive Director

New Brunswick City Market, Inc., part of the Business Improvement District, supports BID in fostering economic growth, attracting new business and improving the economic vitality of New Brunswick.

Old Bridge Business Alliance
1 Old Bridge Plaza
Old Bridge, NJ 08857

Phone: 732-731-5600, Ext. 7920
Fax: 732-607-7957
Email: obedo@oldbridge.com
Website: www.oldbridge.com

Steve Mamakas
Executive Officer
Mayor's Office of Economic Development

Part of the Mayor's Office of Economic Development, the Old Bridge Business Alliance provides a communication platform for businesses to freely share ideas, experiences, resources and information to make each organization stronger by creating a direct link for local businesses to foster new relationships and opportunities.

SCORE Chapter | Central Jersey
Raritan Valley Community College
118 Lamington Road
Branchburg, NJ 08876

Phone: 908-526-1200, Ext. 8449
Fax: 908-526-3576
Email: info@centraljersey-score.org
Website: www.centraljersey.score.org

Jane Meyer
Chapter Chair

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – MIDDLESEX COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Carteret UEZ/Office of
Community Economic
Development

61 Cooke Avenue
Carteret, NJ 07008

Phone: 732-541-3835
Fax: 732-541-1192
Email: stjohnd@carteret.net
Website: www.ci.carteret.nj.us

Diana St. John
Director of Community
Economic Development

City of New Brunswick, UEZ &
Office of Planning, Community &
Economic Development

25 Kirkpatrick Street
New Brunswick, NJ 08903

Phone: 732-745-5050
Fax: 732-565-7532
E-mail: ddominguez@cityofnewbrunswick.org
Website: www.cityofnewbrunswick.org

Dan Dominguez
Acting Director
Office of Planning

City of Perth Amboy, UEZ &
Office of Economic
Development

260 High Street
Perth Amboy, NJ 08861

Phone: 732-442-6421
Fax: 732-826-1160
E-mail: ncolon@perthamboynj.org
Website: www.perthamboynj.org

Noelia Colon
Executive Director of BID/
UEZ Coordinator

CHAMBERS OF COMMERCE – MIDDLESEX COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

East Brunswick Chamber of
Commerce

1 Civic Center Drive
East Brunswick, NJ 08816

E-mail: admin@ebrcc.org
Website: www.ebrcc.org

Ron Lichtenberger
President

Edison Chamber of Commerce

939 Amboy Avenue
Edison, NJ 08837

Phone: 732-738-9482
Fax: 732-738-9485
E-mail: admin@edisonchamber.com
Website: www.edisonchamber.com

Joseph Coyle
President

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MIDDLESEX COUNTY (Con.t)Jamesburg-Monroe Regional
Chamber of Commerce

Jamesburg Municipal
Building
131 Perrineville Road
Jamesburg, NJ 08831

Phone: 732-631-4549
Email: info@jmrchamber.org
Website: www.jmrchamber.org

Carol L. DiCola
President

Metuchen Area Chamber of
Commerce

323 Main Street Suite B
Metuchen, NJ 08840

Phone: 732-548-2964
Fax: 732-548-1481
E-mail: metuchen.chamber@optimum.net
Website: www.metuchenchamberexchange.com

Tyreen Reuter
Executive Director

Middlesex County Regional
Chamber of Commerce - Central
Jersey Convention & Visitors
Bureau

109 Church Street
New Brunswick, NJ 08901

Phone: 732-745-8090
E-mail: lina@mcrcc.org
Website: www.mcrcc.org

Lina Llona
President

Old Bridge-Sayreville-South
Amboy Chamber of Commerce

P.O. Box 5241
Old Bridge NJ 08857

Phone: 732-607-6340
Email: ccommerceobssa@gmail.com
Website: www.chamberofcommerceobssa.org

Russ Azzarello
President

Woodbridge Metro Chamber of
Commerce

91 Main Street
Woodbridge, NJ 07095

Phone: 732-636-4040
Website: www.woodbridgechamber.com

Karen Barnes
President



**75 Chestnut Street
Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com**