



Resources & Solutions  
for Small Business

**UCEDC**

# Gloucester County Business Resource Guide

July 2019



75 Chestnut Street, Cranford, NJ 07016  
908-527-1166 / [info@ucedc.com](mailto:info@ucedc.com)  
[www.ucedc.com](http://www.ucedc.com)



**UCEDC, a non-profit economic development corporation,** is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for

business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

### **Financing**

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

### **Government Contracting**

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

### **Training**

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

### **Business Tools**

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

## Resources to Help Your Business Grow

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**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### FEDERAL/STATE GENERAL BUSINESS RESOURCES

#### US Small Business Administration

Two Gateway Center  
15<sup>th</sup> floor  
Newark, NJ 07102

Phone: 973-645-3680  
Fax: 973-645-6560  
E-mail: [alfred.titone@sba.gov](mailto:alfred.titone@sba.gov)  
Website: [www.sba.gov](http://www.sba.gov)

Alfred Titone  
District Director

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

#### New Jersey Business Action Center

33 West State Street  
Trenton, NJ 08625

Phone: 1-800-JERSEY-7  
Fax: 609-292-5509  
Email: [feedback@sos.state.nj.us](mailto:feedback@sos.state.nj.us)  
Website: [www.nj.gov/state/bac](http://www.nj.gov/state/bac)

Melanie Willoughby  
Executive Director

*The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.*

*Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.*

*Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.*

*Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.*

## Resources to Help Your Business Grow

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### FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

#### New Jersey Business & Industry Association

102 West State Street  
Trenton, NJ 08608-1199

Phone: 609-393-7707  
Email: [info@njbja.org](mailto:info@njbja.org)  
Website: [www.njbja.org](http://www.njbja.org)

Michele N. Siekerka  
President

*The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).*

#### New Jersey Economic Development Authority

36 West State Street  
P.O. Box 990  
Trenton, NJ 08625-0820

Phone: 609-858-6700  
Email: [customercare@njeda.com](mailto:customercare@njeda.com)  
Website: [www.njeda.com](http://www.njeda.com)

Timothy Sullivan  
Chief Executive Officer

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

#### New Jersey LGBTQ Chamber

155 Willowbrook Boulevard, Suite 350  
Wayne, NJ 07470

Phone: 973-869-9567  
Email: [info@njlgbtchamber.org](mailto:info@njlgbtchamber.org)  
Website: [www.njlgbtchamber.org](http://www.njlgbtchamber.org)

Laurie Seliger  
President

*The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBT businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.*

#### New Jersey State Library System – Small Business Services

Phone: 973-733-7779  
Email: [reference@npl.org](mailto:reference@npl.org)  
Website: [www.njstatelib.org](http://www.njstatelib.org)

*The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.*

## Resources to Help Your Business Grow

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### FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

<u>African American Chamber of Commerce of New Jersey</u> 379 West State Street Trenton, NJ 08608	Phone: 609-571-1620 Fax: 609-571-1608 Email: <a href="mailto:jharmon@aaccnj.com">jharmon@aaccnj.com</a> Website: <a href="http://www.aaccnj.com">www.aaccnj.com</a>	John E. Harmon, Sr. President & CEO
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*The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).*

<u>Rutgers University Center for Urban Entrepreneurship &amp; Economic Development</u> 1 Washington Park Newark, NJ 07102	Phone: 973-353-1288 Email: <a href="mailto:lrichardson@business.rutgers.edu">lrichardson@business.rutgers.edu</a> Website: <a href="http://www.business.rutgers.edu">www.business.rutgers.edu</a>	Lyneir Richardson Executive Director
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*The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.*

### REGIONAL BUSINESS RESOURCES - GLOUCESTER COUNTY

<u>U.S. Department of Commerce - Commercial Service, Central/Southern Jersey</u> Princeton Pike Corporate Center Lawrenceville, NJ 08648	Phone: 609-896-2734 Email: <a href="mailto:janice.barlow@trade.gov">janice.barlow@trade.gov</a> Website: <a href="http://www.export.gov/newjersey">www.export.gov/newjersey</a>	Janice Barlow Sr. International Trade Specialist
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*The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.*

<u>Latin American Economic Development Association (LAEDA)</u> 433 Market Street, Suite 202 Camden, NJ 08102	Phone: 856-338-1177 Fax: 856-963-1835 Email: <a href="mailto:info@laeda.com">info@laeda.com</a> Website: <a href="http://www.laeda.com">www.laeda.com</a>	Raymond L. Lamboy President and CEO
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*The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Camden, Burlington, Gloucester, Atlantic and Cumberland counties in New Jersey.*

## Resources to Help Your Business Grow

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### REGIONAL BUSINESS RESOURCES - GLOUCESTER COUNTY (Con't)

New Jersey Association of Women  
Business Owners (NJAWBO) - South

Jersey Region:

(Atlantic, Burlington, Camden, Cape May,  
Cumberland, Gloucester, Salem)

Phone: 856-985-4507

Email: [njawbo@njawbo.org](mailto:njawbo@njawbo.org)

Website: [www.njawbo.org](http://www.njawbo.org)

Jamie Cohen

Region Leadership

Team Chair

*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.*

Southern New Jersey SCORE  
Chapter 254 (Atlantic, Burlington,  
Camden, Cumberland, Gloucester, Salem)

PO Box 447

Mount Laurel, NJ 08054

Phone: 856-457-8372

Email: [snj.contact@scorevolunteer.org](mailto:snj.contact@scorevolunteer.org)

Website: [www.snj.score.org](http://www.snj.score.org)

Joe Ford and

Jose Sanchez

Co-Chapter Chairs

*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.*

### LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY

County of Gloucester, County Clerk

1 North Broad Street

PO Box 129

Woodbury, NJ 08096

Phone: 856-853-3237

Fax: 856-853-3327

Email: [jhogan@co.gloucester.nj.us](mailto:jhogan@co.gloucester.nj.us)

Website:

[www.gloucestercountynj.gov/depts/c/c/clerk](http://www.gloucestercountynj.gov/depts/c/c/clerk)

James N. Hogan

County Clerk

*The Clerk's Office registers new sole proprietor businesses and partnerships.*

County of Gloucester, Department  
of Economic Development

115 Budd Blvd

West Deptford, NJ 08096

Phone: 856-384-6930

Email: [tbianco@co.gloucester.nj.us](mailto:tbianco@co.gloucester.nj.us)

Website: [www.co.gloucester.nj.us](http://www.co.gloucester.nj.us)

Tom Bianco

Director

*Gloucester County Department of Economic Development fosters public/private partnerships in order to create an environment of sustainable growth through retaining, expanding and attracting quality businesses (Business Development) by developing an educated/trained workforce (Workforce Development WIB/WIA), retaining and enhancing tourism and open space while providing a suitable living environment and expanding economic opportunities (Community Development CDBG) for all its citizens.*

## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)

Gloucester County Library System  
389 Wolfest Station Road  
West Deptford, NJ 08096

Phone: 856-223-6000  
Fax: 856-223-6039  
Website: [www.gcls.org](http://www.gcls.org)

*The Gloucester County Library System provides many services including free vinyl and 3-D printing services as well as notary public service for small business owners who are residents of the community.*

County of Gloucester, Workforce Development Board  
115 Budd Blvd.  
West Deptford, NJ 08096

Phone 856-384-6902  
Email: [mshirey@co.gloucester.nj.us](mailto:mshirey@co.gloucester.nj.us)  
Website: [www.gcwdb.org](http://www.gcwdb.org)

Michelle Shirey  
Executive Director

*The goal of the Workforce Development Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers.*

Glassboro Economic Development  
1 South Main Street  
Glassboro, NJ 08028

Phone: 856-881-9230, Ext. 88157  
Fax: 856-881-9241  
Email: [dfurre@glassboro.org](mailto:dfurre@glassboro.org)  
Website: [www.glassboro.org](http://www.glassboro.org)

Debra Furre Stacer  
Assistant Administrator

*Glassboro Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout Gloucester County.*

Greater Swedesboro Business Association  
PO Box 235  
Swedesboro, NJ 08085

Phone: 856-975-0775  
Fax: 856-241-9285  
Website: [www.greatersba.org](http://www.greatersba.org)

Ron Baus  
President

*The Greater Swedesboro Business Association (GSBA) meets monthly to discuss ongoing business in the local community including Logan, Beckett and Swedesboro.*

Main Street Woodbury Inc.  
PO Box 490  
Woodbury, NJ 08096

Phone: 856-845-8655  
Fax: 856-845-4445  
Email: [info@mainstreetwoodbury.org](mailto:info@mainstreetwoodbury.org)  
Website: [www.mainstreetwoodbury.org](http://www.mainstreetwoodbury.org)

Mary Carter  
Executive Director

*Main Street Woodbury is an all-volunteer, non-profit, urban revitalization organization. Main Street Woodbury, Inc. (MSWI) is comprised of residents, merchants, property owners, and interested citizens dedicated to breathing new life into Woodbury's commercial district.*

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**Resources to Help Your Business Grow**


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**LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)**

<u>Mullica Hill Merchants' Association</u> 47 South Main Street Mullica Hill, NJ 08062	Phone: 856-278-2055 Email: <a href="mailto:mullicahillma@gmail.com">mullicahillma@gmail.com</a> Website: <a href="http://www.mullicahillmerchants.wordpress.com">www.mullicahillmerchants.wordpress.com</a>	David Tinney President
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*The Mullica Hill Merchants Association (MHMA) promotes improvement in the Harrison Township business community through focused community public relations, local, regional and national advertising and as business representatives to the Harrison Township Committee, Economic Development Council and other official committees directing Township business.*

<u>New Jersey Small Business Development Center at Rutgers University - Camden</u> 419 Cooper Street Camden, NJ 08102	Phone: 856-225-6221 Fax: 856-225-6621 Email: <a href="mailto:rsbdc@camden.rutgers.edu">rsbdc@camden.rutgers.edu</a> Website: <a href="http://www.njsbdc.com">www.njsbdc.com</a>	Robert Palumbo Director
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*The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.*

<u>Rowan Center for Innovation &amp; Entrepreneurship</u> 201 Mullica Hill Road Glassboro, NJ 08028	Phone: 856-256-4000 Website: <a href="http://www.rowan.edu/business">www.rowan.edu/business</a>	Dr. Eric Liguori Executive Director
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*The Center for Innovation and Entrepreneurship is part of Rowan University's Entrepreneurship Across the Campus initiative where we encourage and support students, faculty, staff and the regions business community by providing mentoring, networking, consulting and access to financial resources in support of their ventures.*

<u>Southern New Jersey Development Council (SNJDC)</u> 900 Route 168, Suite D-4 Turnersville, NJ 08012	Phone: 856-228-7500 Fax: 856-228-7511 Email: <a href="mailto:snjdc@snjdc.org">snjdc@snjdc.org</a> Website: <a href="http://www.snjdc.org">www.snjdc.org</a>	Marlene Z. Asselta President
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*The Southern New Jersey Development Council functions as a Government Affairs Liaison and Economic Development Advocate.*



## Resources to Help Your Business Grow

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### CHAMBERS OF COMMERCE – GLOUCESTER COUNTY

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.*

<u>Chamber of Commerce Southern New Jersey</u> 220 Laurel Road, Suite 203 Voorhees, NJ 08043	Phone: 856-424-7776 Fax: 856-424-8180 Email: <a href="mailto:ddilorenzo@chambersnj.com">ddilorenzo@chambersnj.com</a> Website: <a href="http://www.chambersnj.com">www.chambersnj.com</a>	Debra P. DiLorenzo President and CEO
<u>Gloucester County Chamber of Commerce</u> 205 Rowan Blvd Glassboro, NJ 08028	Phone: 856-881-6560 Fax: 856-881-6563 Email: <a href="mailto:lvail@gloucestercountychamber.com">lvail@gloucestercountychamber.com</a> Website: <a href="http://www.gc-chamber.com">www.gc-chamber.com</a>	Les Vail President/CEO
<u>Greater Paulsboro Chamber of Commerce</u> PO Box 181 Paulsboro, NJ 08066	Phone: 856-423-7600 Email: <a href="mailto:president@paulsborochamber.com">president@paulsborochamber.com</a> Website: <a href="http://www.paulsborochamber.com">www.paulsborochamber.com</a>	Judy MacKenzie President
<u>Greater Pitman Chamber of Commerce</u> PO Box 45 Pitman, NJ 08071	Email: <a href="mailto:info@uptownpitman.com">info@uptownpitman.com</a> Website: <a href="http://www.uptownpitman.com">www.uptownpitman.com</a>	Vanessa E. James, Esq. President
<u>Greater Woodbury Chamber of Commerce</u> PO Box 363 Woodbury, NJ 08096	Phone: 856-845-4056 Fax: 856-848-4445 Email: <a href="mailto:info@greaterwoodburychamber.com">info@greaterwoodburychamber.com</a> Website: <a href="http://www.greaterwoodburychamber.com">www.greaterwoodburychamber.com</a>	John P. Campbell Executive Director
<u>Washington Township Chamber of Commerce</u> PO Box 734 Turnersville, NJ 08012	Phone: 856-227-1776 Email: <a href="mailto:info@wtchamber.org">info@wtchamber.org</a> Website: <a href="http://www.wtchamber.org">www.wtchamber.org</a>	Brian Bailey President



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Cranford, NJ 07016  
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[www.ucedc.com](http://www.ucedc.com)**