



Resources & Solutions  
for Small Business

**UCEDC**

# Cumberland County Business Resource Guide

July 2019



75 Chestnut Street, Cranford, NJ 07016  
908-527-1166 / [info@ucedc.com](mailto:info@ucedc.com)  
[www.ucedc.com](http://www.ucedc.com)



**UCEDC, a non-profit economic development corporation**, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

### **Financing**

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

### **Government Contracting**

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

### **Training**

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

### **Business Tools**

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

## Resources to Help Your Business Grow

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**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### FEDERAL/STATE GENERAL BUSINESS RESOURCES

#### US Small Business Administration

Two Gateway Center  
15<sup>th</sup> floor  
Newark, NJ 07102

Phone: 973-645-3680  
Fax: 973-645-6560  
E-mail: [alfred.titone@sba.gov](mailto:alfred.titone@sba.gov)  
Website: [www.sba.gov](http://www.sba.gov)

Alfred Titone  
District Director

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

#### New Jersey Business Action Center

33 West State Street  
Trenton, NJ 08625

Phone: 1-800-JERSEY-7  
Fax: 609-292-5509  
Email: [feedback@sos.state.nj.us](mailto:feedback@sos.state.nj.us)  
Website: [www.nj.gov/state/bac](http://www.nj.gov/state/bac)

Melanie Willoughby  
Executive Director

*The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.*

*Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.*

*Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.*

*Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.*

## Resources to Help Your Business Grow

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### FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street  
Trenton, NJ 08608-1199

Phone: 609-393-7707  
Email: [info@njbja.org](mailto:info@njbja.org)  
Website: [www.njbja.org](http://www.njbja.org)

Michele N. Siekerka  
President

*The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).*

New Jersey Economic Development Authority

36 West State Street  
P.O. Box 990  
Trenton, NJ 08625-0820

Phone: 609-858-6700  
Email: [customercare@njeda.com](mailto:customercare@njeda.com)  
Website: [www.njeda.com](http://www.njeda.com)

Timothy Sullivan  
Chief Executive Officer

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

New Jersey LGBTQ Chamber

155 Willowbrook Boulevard, Suite 350  
Wayne, NJ 07470

Phone: 973-869-9567  
Email: [info@njlgbtchamber.org](mailto:info@njlgbtchamber.org)  
Website: [www.njlgbtchamber.org](http://www.njlgbtchamber.org)

Laurie Seliger  
President

*The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBT businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.*

New Jersey State Library System – Small Business Services

Phone: 973-733-7779  
Email: [reference@npl.org](mailto:reference@npl.org)  
Website: [www.njstatelib.org](http://www.njstatelib.org)

*The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.*

## Resources to Help Your Business Grow

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### FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

<u>African American Chamber of Commerce of New Jersey</u> 379 West State Street Trenton, NJ 08608	Phone: 609-571-1620 Fax: 609-571-1608 Email: <a href="mailto:jharmon@aaccnj.com">jharmon@aaccnj.com</a> Website: <a href="http://www.aaccnj.com">www.aaccnj.com</a>	John E. Harmon, Sr. President & CEO
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*The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).*

<u>Rutgers University Center for Urban Entrepreneurship &amp; Economic Development</u> 1 Washington Park Newark, NJ 07102	Phone: 973-353-1288 Email: <a href="mailto:rjrichardson@business.rutgers.edu">rjrichardson@business.rutgers.edu</a> Website: <a href="http://www.business.rutgers.edu">www.business.rutgers.edu</a>	Lyneir Richardson Executive Director
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*The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.*

### REGIONAL BUSINESS RESOURCES - CUMBERLAND COUNTY

<u>U.S. Department of Commerce - Commercial Service, Central/Southern Jersey</u> Princeton Pike Corporate Center Lawrenceville, NJ 08648	Phone: 609-896-2734 Email: <a href="mailto:janice.barlow@trade.gov">janice.barlow@trade.gov</a> Website: <a href="http://www.export.gov/newjersey">www.export.gov/newjersey</a>	Janice Barlow Sr. International Trade Specialist
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*The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.*

<u>Latin American Economic Development Association (LAEDA)</u> 433 Market Street, Suite 202 Camden, NJ 08102	Phone: 856-338-1177 Fax: 856-963-1835 Email: <a href="mailto:info@laeda.com">info@laeda.com</a> Website: <a href="http://www.laeda.com">www.laeda.com</a>	Raymond L. Lamboy President and CEO
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*The Latin American Economic Development Association ( LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Camden, Burlington, Gloucester, Atlantic and Cumberland counties in New Jersey.*

## Resources to Help Your Business Grow

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### REGIONAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

New Jersey Association of Women  
Business Owners (NJAWBO) - South

Jersey Region:

(Atlantic, Burlington, Camden, Cape May,  
Cumberland, Gloucester, Salem)

Phone: 856-985-4507  
Email: [njawbo@njawbo.org](mailto:njawbo@njawbo.org)  
Website: [www.njawbo.org](http://www.njawbo.org)

Jamie Cohen  
Region Leadership  
Team Chair

*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.*

Southern New Jersey SCORE  
Chapter 254 (Atlantic, Burlington,  
Camden, Cumberland, Gloucester, Salem)  
PO Box 447  
Mount Laurel, NJ 08054

Phone: 856-457-8372  
Email: [snj.contact@scorevolunteer.org](mailto:snj.contact@scorevolunteer.org)  
Website: [www.snj.score.org](http://www.snj.score.org)

Joe Ford and  
Jose Sanchez  
Co-Chapter Chairs

*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.*

### LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY

Bridgeton Main Street Association  
31 W Commerce St  
Bridgeton, NJ 08302

Phone: 856-453-8130  
Email: [bridgetonmainstreet@gmail.com](mailto:bridgetonmainstreet@gmail.com)

Steven Paul  
Executive Director

*The goal of Bridgeton Main Street is to promote revitalization and development.*

County of Cumberland, County Clerk  
Court House  
60 West Broad Street  
Bridgeton, NJ 08302

Phone: 856-453-4860  
Fax: 856-455-1410  
Email: [ccclerknj@co.cumberland.nj.us](mailto:ccclerknj@co.cumberland.nj.us)  
Website: [www.ccclerknj.com](http://www.ccclerknj.com)

Celeste M. Riley  
County Clerk

*The Clerk's Office registers new sole proprietor businesses and partnerships.*

## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

County of Cumberland, Department of Planning and Development  
164 W Broad St  
Bridgeton, NJ 08302

Phone: 856-453-2175  
Fax: 856-453-9138  
Email: [bobbr@co.cumberland.nj.us](mailto:bobbr@co.cumberland.nj.us)  
Website: [www.co.cumberland.nj.us/planning](http://www.co.cumberland.nj.us/planning)

Robert Brewer  
Planning Director

*The Cumberland County Department of Planning and Development is dedicated to enhancing the quality of life for the citizens of Cumberland County. This means working to promote new jobs and industry, as well as protecting our unique environment and cultural heritage of the community.*

County of Cape May, (Cumberland & Salem) Workforce Development Board  
PO Box 1500  
Vineland, NJ 08362

Phone: 856-696-5660  
Fax: 856-238-6810  
Website: <http://www.co.cumberland.nj.us/content/22602/23188/24016/25192.aspx>

Allison Spinelli  
Board Director

*The goal of the Workforce Development Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers.*

Cumberland Development Corp.  
76 Magnolia Avenue  
PO Box 1021  
Bridgeton, NJ 08302

Phone: 609-364-5528  
Email: [tony@cdcny.com](mailto:tony@cdcny.com)  
Website: [www.cdcny.com](http://www.cdcny.com)

Anthony M. Stazione  
Executive Director

*The CDC's goal is to promote economic development in the region, while stimulating increased coordination, cooperation, and communication, between business and government.*

Main Street Millville  
22 N High Street  
Millville, NJ 08332

Phone: 856-293-0556  
Fax: 856-293-0985  
Email: [Marianne@glasstownartsdistrict.com](mailto:Marianne@glasstownartsdistrict.com)  
Website: [www.glasstownartsdistrict.com](http://www.glasstownartsdistrict.com)

Marianne Lods  
Executive Director

*Main Street Millville's mission is to further the development and growth of the downtown and riverfront area of Millville and to establish an arts district to benefit the community and foster revitalization.*

Main Street Vineland  
603 East Landis Avenue  
Vineland, NJ 08360

Phone: 856-794-8653  
Email: [mainstreet@vinelandcity.org](mailto:mainstreet@vinelandcity.org)  
Website: [www.theave.biz](http://www.theave.biz)

Russell J. Swanson  
Executive Director

*The goal of Main Street Vineland is to preserve, protect and enhance the downtown area with its historic and natural assets, while raising the value of downtown properties and its businesses.*

## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

<u>New Jersey Small Business Development Center at Richard Stockton University</u> 35 S. MLK Boulevard Atlantic City, NJ 08401	Phone: 609-626-3889 Email: <a href="mailto:carol.waties@stockton.edu">carol.waties@stockton.edu</a> Website: <a href="http://www.njsbdc.com">www.njsbdc.com</a>	Carol Waties Director
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*The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.*

<u>Rutgers Food Innovation Center - South</u> 450 East Broad Street Bridgeton, NJ 08302	Phone: 856-459-1900 x 4518 Fax: 856-459-3043 Email: <a href="mailto:rm1333@njaes.rutgers.edu">rm1333@njaes.rutgers.edu</a> Website: <a href="http://www.foodinnovation.rutgers.edu/">http://www.foodinnovation.rutgers.edu/</a>	Richard McArdle Acting Executive Director
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*The Rutgers Food Innovation Center is a unique business incubation and economic development accelerator program, which provides business and technology expertise to small and mid-sized food and agribusinesses in New Jersey, and utilizes its outreach capacity to reach the food industry throughout the nation.*

<u>South Jersey Economic Development District</u> 782 South Brewster Road, Unit B6 Vineland, NJ 08361	Phone: 856-794-1941 Email: <a href="mailto:info@sjedd.com">info@sjedd.com</a> Website: <a href="http://www.sjedd.com">www.sjedd.com</a>	Louis C. Joyce Executive Director
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*The goal of South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties, which include Atlantic, Cape May, Cumberland, and Salem.*

<u>Southern New Jersey Development Council (SNJDC)</u> 900 Route 168, Suite D-4 Turnersville, NJ 08012	Phone: 856-228-7500 Fax: 856-228-7511 Email: <a href="mailto:snjdc@snjdc.org">snjdc@snjdc.org</a> Website: <a href="http://www.snjdc.org">www.snjdc.org</a>	Marlene Z. Asselta President
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*The Southern New Jersey Development Council functions as a Government Affairs Liaison and Economic Development Advocate.*



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**Resources to Help Your Business Grow**


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**URBAN ENTERPRISE ZONE – CUMBERLAND COUNTY**

*The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.*

<u>Bridgeton Urban Enterprise Zone</u> 181 East Commerce Street Bridgeton, NJ 08302	Phone: 856-451-3407 Fax: 856-455-7421 Email: <a href="mailto:copelandr@cityofbridgeton.com">copelandr@cityofbridgeton.com</a> Website: <a href="http://www.cityofbridgeton.com/uez.php">http://www.cityofbridgeton.com/uez.php</a>	Roberta Copeland UEZ Coordinator
<u>Millville Enterprise Zone</u> 12 South High Street Millville, NJ 08332	Phone: 865-825-3700, Ext. 1354 Email: <a href="mailto:samantha.silvers@millvillenj.gov">samantha.silvers@millvillenj.gov</a> Website: <a href="http://www.millvillenj.gov">www.millvillenj.gov</a>	Samantha Silvers UEZ Coordinator
<u>Vineland/Millville Enterprise Zone</u> Vineland City Hall 640 East Wood Street, 4 <sup>th</sup> Floor Vineland, NJ 08360	Phone: 856-794-0440, Ext. 4622 Fax: 856-405-4607 Email: <a href="mailto:nrosario@vinelandcity.org">nrosario@vinelandcity.org</a> Website: <a href="http://www.vinelandcity.org">www.vinelandcity.org</a>	Nilsa Rosario UEZ Coordinator

**CHAMBERS OF COMMERCE – CUMBERLAND COUNTY**

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.*

<u>Bridgeton Area Chamber of Commerce</u> 76 Magnolia Avenue PO Box 1021 Bridgeton, NJ 08302	Phone: 609-364-5528 Email: <a href="mailto:tony@cdcnj.com">tony@cdcnj.com</a> Website: <a href="http://www.cdcnj.com">www.cdcnj.com</a>	Anthony M. Stazione Executive Director
<u>Chamber of Commerce Southern New Jersey</u> 220 Laurel Road, Suite 203 Voorhees, NJ 08043	Phone: 856-424-7776 Fax: 856-424-8180 Email: <a href="mailto:ddilorenzo@chambersnj.com">ddilorenzo@chambersnj.com</a> Website: <a href="http://www.chambersnj.com">www.chambersnj.com</a>	Debra P. DiLorenzo President & CEO
<u>Greater Millville Chamber of Commerce</u> 14 East Mulberry Street Millville, NJ 08332	Phone: 856-825-2600 Email: <a href="mailto:chamber@millville-nj.com">chamber@millville-nj.com</a> Website: <a href="http://www.millville-nj.com">www.millville-nj.com</a>	Jerry Covella Executive Director

**Resources to Help Your Business Grow**

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**CHAMBERS OF COMMERCE – CUMBERLAND COUNTY (Con't)**

Greater Vineland

Chamber of Commerce

2115 South Delsea Drive  
Vineland, NJ 08360

Phone: 856-691-7400

Fax: 856-691-2113

Email: [info@vinelandchamber.org](mailto:info@vinelandchamber.org)

Website: [www.vinelandchamber.org](http://www.vinelandchamber.org)

Dawn Hunter

Executive Director



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Cranford, NJ 07016  
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[www.ucedc.com](http://www.ucedc.com)**