



Resources & Solutions
for Small Business

UCEDC

Camden County Business Resource Guide

July 2019



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for

business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center
15th floor
Newark, NJ 07102

Phone: 973-645-3680
Fax: 973-645-6560
E-mail: alfred.titone@sba.gov
Website: www.sba.gov

Alfred Titone
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center

33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey LGBTQ Chamber

155 Willowbrook Boulevard, Suite 350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njlgbtchamber.org
Website: www.njlgbtchamber.org

Laurie Seliger
President

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBT businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

African American Chamber of
Commerce of New Jersey

379 West State Street
Trenton, NJ 08608

Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.com

John E. Harmon, Sr.
President & CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

Rutgers University Center for Urban
Entrepreneurship & Economic
Development

1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson
Executive Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCES - CAMDEN COUNTY

U.S. Department of Commerce -
Commercial Service, Central/Southern
Jersey

Princeton Pike Corporate
Center
Lawrenceville, NJ 08648

Phone: 609-896-2734
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

Latin American Economic
Development Association (LAEDA)
433 Market Street, Suite 202
Camden, NJ 08102

Phone: 856-338-1177
Fax: 856-963-1835
Email: info@laeda.com
Website: www.laeda.com

Raymond L. Lamboy
President and CEO

The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Camden, Burlington, Gloucester, Atlantic and Cumberland counties in New Jersey.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - CAMDEN COUNTY (Con't)

New Jersey Association of Women
Business Owners (NJAWBO) - South
Jersey Region:
(Atlantic, Burlington, Camden, Cape
May, Cumberland, Gloucester, Salem)

Phone: 856-985-4507
Email: njawbo@njawbo.org
Website: www.njawbo.org

Jamie Cohen
Region Leadership
Team Chair

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Southern New Jersey SCORE
Chapter 254 (Atlantic, Burlington,
Camden, Cumberland, Gloucester,
Salem)

PO Box 447
Mount Laurel, NJ 08054

Phone: 856-457-8372
Email: snj.contact@scorevolunteer.org
Website: www.snj.score.org

Joe Ford and
Jose Sanchez
Co-Chapter Chairs

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

LOCAL BUSINESS RESOURCES – CAMDEN COUNTY

Broadway Main Street
1 Market Street, Suite 1-C
Camden, NJ 08102

Phone: 856-963-0144, Ext. 208
Email: sbrennan@greatercamden.org
Website:
<https://www.facebook.com/pages/Broadway-Main-Street/101092196615271>

Sue Brennan
Project Director

Broadway Main Street, a program of the Greater Camden Partnership, is a state designated Main Street New Jersey program, whose mission focuses on the restoration and redevelopment of historic Broadway commercial corridor in Camden, NJ.

Collingswood Partners, Inc.
678 Haddon Avenue
Collingswood, NJ 08108

Phone: 856-854-0720
Fax: 856-854-0632
Email: tseeley@collingswood.com
Website:
http://www.collingswood.com/things_to_do/shopping_and_dining/index.php

Terry Seeley

Collingswood Partners, Inc. is a not-for-profit management corporation that oversees the three Business Improvement Districts in Collingswood.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CAMDEN COUNTY (Con't)

<u>Cooper's Ferry Development Association</u> One Port Center 2 Riverside Drive, Suite 501 Camden, NJ 08103	Phone: 856-757-9154 Fax: 856-757-9478 Email: info@coopersferry.com Website: www.coopersferry.com	Kris Kolluri CEO
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CFDA's mission is to coherently plan and implement high-quality urban redevelopment projects in order to help replenish Camden's depleted tax base and to create a significant number of jobs for city residents. CFDA also works to improve Camden's environment as a place in which to live, to work, to visit and to invest.

<u>County of Camden, County Clerk</u> Camden County Courthouse Room 102 520 Market Street Camden, NJ 08102	Phone: 856-225-5300 Fax: 856-225-7100 Email: countyclerk@camdencounty.com Website: www.camdencounty.com/clerk	Joseph Ripa County Clerk
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The Clerk's Office registers new sole proprietorship businesses and partnerships.

<u>County of Camden, Improvement Authority</u> 2220 Voorhees Town Center Voorhees Twp NJ 08043	Phone: 856-751-2242 Fax: 856-566-3105 Email: justask@camdencounty.com Website: www.ccia.camdencounty.com	Christopher Orlando Interim Executive Director
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The Camden County Improvement Authority (CCIA) offers a full menu of economic development and financing solutions for your business.

<u>New Jersey Small Business Development Center at Rutgers University - Camden</u> 419 Cooper Street Camden, NJ 08103	Phone: 856-225-6221 Fax: 856-225-6621 Email: rsbdc@camden.rutgers.edu Website: www.rsbdc.org	Robert Palumbo Regional Director
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The New Jersey Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

Parkside Business & Community in Partnership (PBCIP) 1487 Kenwood Avenue Camden, NJ 08103	Phone: 856-964-0440 Fax: 856-964-3664 Email: bphifer@pbcip.org Website: www.pbcip.org	Bridget Phifer Executive Director
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PBCIP is a non-profit organization that takes a holistic approach by integrating commercial revitalization, housing and quality-of-life initiatives in order to restore, rather than replace, the neighborhood.

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – CAMDEN COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>Camden Urban Enterprise Zone</u> 520 Market Street City Hall, 4 th Floor Camden, NJ 08101	Phone: 856-968-3531 Fax: 856-963-1841 Email: jothomas@ci.camden.nj.us Website: www.ci.camden.nj.us/uez/	Joe Thomas Business Development Representative
<u>Gloucester City Urban Enterprise Zone</u> 512 Monmouth Street Gloucester City, NJ 08030	Phone: 856-456-0205 Fax: 856-494-1157 Email: lryan@cityofgloucester.org Website: www.cityofgloucester.org	Lorraine Ryan Director of Community Development

CHAMBERS OF COMMERCE – CAMDEN COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Camden County Regional Chamber of Commerce & Cherry Hill Regional Chamber of Commerce</u> 295 Route 70 West Cherry Hill, NJ 08034	Phone: 856-667-1600 Fax: 856-667-1464 Email: ritao@camdencountychamber.com Website: www.camdencountychamber.com	Rita Owens Chamber Administrator
<u>Chamber of Commerce Southern New Jersey</u> 220 Laurel Road, suite 203 Voorhees, NJ 08043	Phone: 856-424-7776 Fax: 856-424-8180 Email: ddilorenzo@chambersnj.com Website: www.chambersnj.com	Debra P. DiLorenzo President & CEO



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