



Burlington County Business Resource Guide

July 2019





UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new

markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center
15th floor
Newark, NJ 07102

Phone: 973-645-3680
Fax: 973-645-6560
E-mail: alfred.titone@sba.gov
Website: www.sba.gov

Alfred Titone
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center

33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey LGBTQ Chamber

155 Willowbrook Boulevard, Suite 350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njlgbtchamber.org
Website: www.njlgbtchamber.org

Laurie Seliger
President

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBT businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

<u>African American Chamber of Commerce of New Jersey</u> 379 West State Street Trenton, NJ 08608	Phone: 609-571-1620 Fax: 609-571-1608 Email: jharmon@aaccnj.com Website: www.aaccnj.com	John E. Harmon, Sr. President & CEO
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The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

<u>Rutgers University Center for Urban Entrepreneurship & Economic Development</u> 1 Washington Park Newark, NJ 07102	Phone: 973-353-1288 Email: lrichardson@business.rutgers.edu Website: www.business.rutgers.edu	Lyneir Richardson Executive Director
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The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCES - BURLINGTON COUNTY

<u>U.S. Department of Commerce - Commercial Service, Central/Southern Jersey</u> Princeton Pike Corporate Center Lawrenceville, NJ 08648	Phone: 609-896-2734 Email: janice.barlow@trade.gov Website: www.export.gov/newjersey	Janice Barlow Sr. International Trade Specialist
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The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

<u>Capital Region Minority Chamber of Commerce</u> 485 Hamilton Avenue Trenton, NJ 08609	Phone: 609-631-8802 Email: hames@devingroupinc.net Website: www.capitalregionminoritychamber.org	Herbert Ames President
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The Capital Region Minority Chamber of Commerce (CRMCC) is an organizational partner providing active support to minority business enterprises in Central New Jersey. We are not just another Chamber of Commerce. Our mission is specific to meeting YOUR needs. We listen to your unique concerns and the issues that matter most to YOU: Minority businesses which include, but are not limited to, those belonging to minority ethnic groups, businesses owned primarily by women, LGBT individuals, veterans, and persons with disabilities.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

<u>Latin American Economic Development Association (LAEDA)</u> 433 Market Street, Suite 202 Camden, NJ 08102	Phone: 856-338-1177 Fax: 856-963-1835 Email: info@laeda.com Website: www.laeda.com	Raymond L. Lamboy President and CEO
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The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Camden, Burlington, Gloucester, Atlantic and Cumberland counties in New Jersey.

<u>New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region:</u> (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem)	Phone: 856-985-4507 Email: njawbo@njawbo.org Website: www.njawbo.org	Jamie Cohen Region Leadership Team Chair
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>Southern New Jersey SCORE Chapter 254 (Atlantic, Burlington, Camden, Cumberland, Gloucester, Salem)</u> PO Box 447 Mount Laurel, NJ 08054	Phone: 856-457-8372 Email: snj.contact@scorevolunteer.org Website: www.snj.score.org	Joe Ford and Jose Sanchez Co-Chapter Chairs
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY

<u>County of Burlington, American Job Center</u> 795 Woodlane Road Westampton, NJ 08060	Phone: 609-518-3900 Fax: 609-265-5835 Website: www.co.burlington.nj.us/
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The Burlington County American Job Center is the perfect place to start your job search, career change or develop your skills for a changing work environment. The Center is staffed with qualified professionals who can assist with obtaining employment or the training to meet the demands of the present workforce. Employment counselors can help explore career choices relating to interests and abilities.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

<u>County of Burlington, County Clerk</u> 50 Rancocas Road, Fl. #3 Mount Holly, NJ 08060	Phone: 609-265-5122 Fax: 609-265-0696 Email: jschwartz@co.burlington.nj.us Website: www.co.burlington.nj.us/192/County-Clerk	Joanne Schwartz County Clerk
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The Clerk's Office registers new sole proprietorship businesses and partnerships.

<u>County of Burlington, Economic Development and Regional Planning</u> 1900 Briggs Road Mount Laurel, NJ 08054	Phone: 609-265-5055 Fax: 609-265-5006 Email: mremsa@bcbridges.org Website: www.bcbridges.org/development-and-planning	Mark Remsa Director
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The Department of Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

<u>County of Burlington, Library System</u> 5 Pioneer Blvd. Westampton, NJ 08060	Phone: 609-267-9660 Email: jdivor@bcls.lib.nj.us Website: www.bcls.lib.nj.us/	Joan Divor Business Services Librarian
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The Burlington County Library System offers a wide range of free services specifically designed for small businesses including workshops, personalized consultation and opportunities for peer support.

<u>County of Burlington, Workforce Development Board at Rowan College</u> 765 Woodlane Road Westampton, NJ 08060	Phone: 609-265-5603 Fax: 609-265-5399 Email: kwest@co.burlington.nj.us Website: www.rcbc.edu/workforce/wdb	Kelly West Director
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The Burlington County Workforce Development Board (WDB) is committed to building and maintaining a workforce of the highest quality to help businesses grow or retain their workforce. The WDB strives to implement a workforce system of services that are a resource for local business to access quality employees they need, and training individuals to be successfully employed.

<u>Main Street Burlington</u> City Hall 525 High Street Burlington, NJ 08060	Phone: 609-213-4710 Email: info@msbnj.org Website: www.msbnj.org	Richard Spaulding President
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Main Street Burlington (MSB) strives to preserve Burlington's rich historic tradition, nourish a sustainable downtown, and enhance neighborhood confidence by collaborating with the community in a unified effort to reestablish Burlington City as the Pride of the Delaware.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

<u>Main Street Mount Holly</u> P.O. Box 747 Mount Holly, NJ 08060	Phone: 856-577-7337 Email: msmhj@gmail.com Website: www.mainstreetmountholly.org	Kent Pipes President
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Main Street Mount Holly is a volunteer-driven, non-profit organization whose mission is to protect, promote and enhance historic Mount Holly's downtown.

<u>New Jersey Small Business Development Center at Rutgers Camden</u> 419 Cooper Street Camden, NJ 08102	Phone: 856-225-6221 Fax: 856-225-6621 Email: rsbdc@camden.rutgers.edu Website: www.rsbdc.org	Robert Palumbo Regional Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>Rutgers EcoComplex</u> 1200 Florence-Columbus Rd. Bordentown, NJ 08505	Phone: 609-499-3600 x4225 Fax: 609-499-3647 Email: guran@aesop.rutgers.edu Website: http://ecocomplex.rutgers.edu/	Serpil Guran, Ph.D. Director
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The Rutgers EcoComplex is a full service business accelerator accommodating private for-profit client companies who benefit from the incubator's energy consultants, advanced environmental instrumentation and renewable energy technology pilot plant programs and initiatives in controlled environment agriculture.

URBAN ENTERPRISE ZONE – BURLINGTON COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>Mount Holly Urban Enterprise Zone</u> 23 Washington Street Mount Holly, NJ 08060	Phone: 609-845-1163 Fax: 609-267-1951 Email: jbrown@twp.mountholly.nj.us Website: http://twp.mountholly.nj.us/content/686	Joshua Brown UEZ Coordinator
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<u>Pemberton Urban Enterprise Zone</u> 500 Pemberton-Browns Mills Road Pemberton, NJ 08068	Phone: 609-894-3306 Fax: 609-894-7676 Email: dbenedetti@pemberton-twp.com Website: www.pemberton-twp.com	David Benedetti Director of Community Development
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Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – BURLINGTON COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

Burlington County Regional Chamber of Commerce

520 Fellowship Road
Suite E502
Mount Laurel NJ 08054

Phone: 856-439-2520
Fax: 856-439-2523
Email: admin@bcrcc.com
Website: www.bcrcc.com

Kristi Howell
President/CEO

Chamber of Commerce Southern New Jersey

220 Laurel Road, Suite 201
Voorhees, NJ 08043

Phone: 856-424-7776, Ext. 114
Fax: 856-424-8180
Email: ddilorenzo@chambersnj.com
Website: www.chambersnj.com

Debra P. DiLorenzo
President & CEO

Greater Burlington Chamber of Commerce

PO Box 67
Burlington, NJ 08016

Phone: 609-387-4528
Fax: 609-387-3070
Email: info@greaterburlingtonchamber.org
Website: www.greaterburlingtonchamber.org

Tom Scattergood
President

Northern Burlington Regional Chamber of Commerce

PO Box 65
Bordentown, NJ 08505

Phone: 609-298-7774
Email: info@nbrchamber.org
Website: www.nbrchamber.org

Bill Ryan
President



**75 Chestnut Street
Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com**