



Resources & Solutions
for Small Business

UCEDC

Atlantic County Business Resource Guide

July 2019



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE GENERAL BUSINESS RESOURCES

U.S. Small Business Administration
Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-3680
Fax: 973-645-6560
E-mail: alfred.titone@sba.gov
Website: www.sba.gov

Alfred Titone
District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

New Jersey Business Action Center
33 West State Street
Trenton, NJ 08625

Phone: 1-800-JERSEY-7
Fax: 609-292-5509
Email: feedback@sos.state.nj.us
Website: www.nj.gov/state/bac

Melanie Willoughby
Executive Director

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at <https://www.state.nj.us/state/bac/bac-about.shtml> today.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609- 858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey LGBTQ Chamber 155 Willowbrook Boulevard, Suite 350 Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njlgbtchamber.org
Website: www.njlgbtchamber.org

Laurie Seliger
President

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBT businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBT entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow

FEDERAL/STATE GENERAL BUSINESS RESOURCES (Con't)

<u>African American Chamber of Commerce of New Jersey</u> 379 West State Street Trenton, NJ 08608	Phone: 609-571-1620 Fax: 609-571-1608 Email: jharmon@aaccnj.com Website: www.aaccnj.com	John E. Harmon, Sr. President & CEO
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The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

<u>Rutgers University Center for Urban Entrepreneurship & Economic Development</u> 1 Washington Park Newark, NJ 07102	Phone: 973-353-1288 Email: lrichardson@business.rutgers.edu Website: www.business.rutgers.edu	Lyneir Richardson Executive Director
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The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote sand fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

REGIONAL BUSINESS RESOURCES - ATLANTIC COUNTY

<u>U.S. Department of Commerce - Commercial Service, Central/Southern Jersey</u> Princeton Pike Corporate Center Lawrenceville, NJ 08648	Phone: 609-896-2734 Email: janice.barlow@trade.gov Website: www.export.gov/newjersey	Janice Barlow Sr. International Trade Specialist
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The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

<u>Latin American Economic Development Association (LAEDA)</u> 433 Market Street, Suite 202 Camden, NJ 08102	Phone: 856-338-1177 Fax: 856-963-1835 Email: info@laeda.com Website: www.laeda.com	Raymond L. Lamboy President and CEO
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The Latin American Economic Development Association (LAEDA) is a not for profit economic development organization dedicated to assisting emerging entrepreneurs and small business owners to start and grow their businesses in Camden, Burlington, Gloucester, Atlantic and Cumberland counties in New Jersey.

Resources to Help Your Business Grow

REGIONAL BUSINESS RESOURCES - ATLANTIC COUNTY (Con't)

New Jersey Association of Women Business Owners (NJAWBO) - South Jersey Region: (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem)

Phone: 856-985-4507
 Email: njawbo@njawbo.org
 Website: www.njawbo.org

Jamie Cohen
 Region Leadership
 Team Chair

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Southern New Jersey SCORE Chapter 254 (Atlantic, Burlington, Camden, Cumberland, Gloucester, Salem)
 PO Box 447
 Mount Laurel, NJ 08054

Phone: 856-457-8372
 Email: snj.contact@scorevolunteer.org
 Website: www.snj.score.org

Joe Ford and
 Jose Sanchez
 Co-Chapter Chairs

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

LOCAL BUSINESS RESOURCES - ATLANTIC COUNTY

Atlantic Business Resource Center
 2 South Main Street
 Pleasantville, NJ 08232

Phone: 609-485-0153 Ext. 4804
 Email: lowery_rhonda@aclink.org
 Website: www.atlanticcountywdb.com

Rhonda Lowery
 Executive Director

The Atlantic Business Resource Center (BRC) provides small and mid-size employers with business solutions.

Atlantic County Economic Alliance
 2009-B Hamilton Mall
 4403 E. Black Horse Pike
 Mays Landing, NJ 08330

Phone: 609-245-0019
 Email: lmoore@aceanj.com
 Website: www.aceanj.com

Lauren H. Moore
 Executive Director

The Atlantic County Economic Alliance is a private sector directed, nonprofit economic development corporation that was established for business attraction, retention, and marketing efforts in Atlantic County.

Casino Reinvestment Development Authority
 15 South Pennsylvania Avenue
 Atlantic City, NJ 08401

Phone: 609-347-0500
 Fax: 609-348-3121
 Email: mdoherty@njcrda.com
 Website: www.njcrda.com

Matthew J. Doherty
 Executive Director

The CRDA has used casino reinvestments as a catalyst for meaningful, positive improvement in the lives of New Jersey residents statewide.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES - ATLANTIC COUNTY (Con't)

<u>County of Atlantic, Workforce Development Center/One-Stop Career Center</u> 2 South Main Street, Suite 1 Pleasantville, NJ 09232	Phone: 609-813-3932 Fax: 609-813-3930 Email: paul.mcclellan@dol.state.nj.us Website: www.learntrainworkac.com	Paul McClellan Manager
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The Atlantic County Workforce Development Center/One Stop Career Center provides educational classes, GED Testing, job search activities, job training opportunities, public assistance and a variety of other services to help you improve your job related skills so you may work in today's fast paced labor market.

<u>County of Atlantic, County Clerk</u> 5901 Main Street Mays Landing, NJ 08330	Phone: 609-645-5858 Fax: 609-909-5111 Email: mcgettigan_ed@aclink.org Website: www.atlanticcountyclerk.org	Edward McGettigan County Clerk
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The Clerk's office registers sole proprietor businesses and partnerships.

<u>Main Street Hammonton</u> PO BOX 1147 Hammonton, NJ 08037	Phone: 609-567-9014 Fax: 609-567-8238 Email: mainstreethammonton@ymail.com Website: www.downtownhammonton.com	Cassie Iacovelli Executive Director
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Main Street Hammonton is a non-profit organization that manages the overall revitalization of the downtown district through events, planning, marketing and grantsmanship.

<u>New Jersey Small Business Development Center at Richard Stockton College</u> 35 S. MLK Boulevard Atlantic City, NJ 08401	Phone: 609-626-3889 Email: Carol.Waties@stockton.edu Website: www.njsbdc.com	Carol Waties Regional Director
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The New Jersey Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners.

<u>South Jersey Economic Development District</u> 782 South Brewster Road Unit B6 Vineland, NJ 08361	Phone: 856-794-1941 Fax: 856-765-9045 Email: ljoyce@sjedd.com Website: www.sjedd.com	Louis C. Joyce Executive Director
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The goal of South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties, which include Atlantic, Cape May, Cumberland, and Salem.

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE - ATLANTIC COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Camden Urban Enterprise Zone
520 Market Street, Suite 409
Camden, NJ 08101

Phone: 856-968-3531
Fax: 856-963-1841
Email: jothomas@ci.camden.nj.us
Website: www.ci.camden.nj.us

Joe Thomas
Business
Representative

Pleasantville Urban Enterprise Zone
209 East Egnor Drive
Galloway, NJ 08205

Phone: 609-652-7788
Fax: 609-641-8642
Email: rickg@brookegrouppllc.com
Website: www.pleasantville-nj.org

Rick Ginotte
UEZ Coordinator

CHAMBERS OF COMMERCE - ATLANTIC COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

Brigantine Beach Chamber
of Commerce
PO Box 484
Brigantine Beach, NJ 08203

Phone: 609-800-2821
Email: brigantinechamber@gmail.com
Website: www.brigantinechamber.com

Angela Reynolds
President

Chamber of Commerce Southern
New Jersey
220 Laurel Road, Suite 203
Voorhees, NJ 08043

Phone: 856-424-7776, Ext 114
Fax: 856-424-8180
Email: ddilorenzo@chambersnj.com
Website: www.chambersnj.com

Debra P. DiLorenzo
President and CEO

Greater Atlantic City Chamber
of Commerce
12 South Virginia Avenue
Atlantic City, NJ 08401

Phone: 609-345-4524 Ext. 105
Fax: 609-345-1666
Email: info@accchamber.com
Website: www.acchamber.com

Joseph Kelly
President

Greater Hammonton Chamber
of Commerce
The Historic Hammonton Train
Station
10 S. Egg Harbor Road
P.O. Box 554
Hammonton, NJ 08037

Phone: 609-561-9080
Fax: 609-561-9411
Email: johnrunfolo@comcast.net
Website: www.hammontonnj.us

John Runfola
Chamber Trustee



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