



# Warren County Business Resource Guide

November 2018





Resources & Solutions  
for Small Business

**UCEDC**

**UCEDC, a non-profit economic development corporation,** is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

### **Financing**

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

### **Government Contracting**

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

### **Training**

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

### **Business Tools**

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

## Resources to Help Your Business Grow

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**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### GENERAL BUSINESS RESOURCES

#### US Small Business Administration

Two Gateway Center  
15<sup>th</sup> Floor  
Newark, NJ 07102

Phone: 973-645-3680  
Fax: 973-645-6560  
E-mail: [alfred.titone@sba.gov](mailto:alfred.titone@sba.gov)  
Website: [www.sba.gov](http://www.sba.gov)

Alfred Titone  
District Director

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

#### NJ Business Action Center

33 West State Street  
Trenton, NJ 08625

Phone: 800-JERSEY 7  
Fax: 609-292-5509  
Email: [feedback@sos.state.nj.us](mailto:feedback@sos.state.nj.us)  
Website: [www.nj.gov/state/bac](http://www.nj.gov/state/bac)

Melanie Willoughby  
Executive Director

*The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>*

#### NJ Economic Development Authority

36 West State Street  
P.O. Box 990  
Trenton, NJ 08625

Phone: 609-858-6700  
Email: [customercare@njeda.com](mailto:customercare@njeda.com)  
Website: [www.njeda.com](http://www.njeda.com)

Timothy Sullivan  
Chief Executive Officer

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

## Resources to Help Your Business Grow

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### GENERAL BUSINESS RESOURCES (Con't)

<u>New Jersey Business &amp; Industry Association</u> 102 West State Street Trenton, NJ 08608	Phone: 609-393-7707 Email: <a href="mailto:info@njbja.org">info@njbja.org</a> Website: <a href="http://www.njbja.org">www.njbja.org</a>	Michele N. Siekerka President
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*The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).*

<u>New Jersey State Library System – Small Business Services</u>	Phone: 973-733-7779 Email: <a href="mailto:reference@npl.org">reference@npl.org</a> Website: <a href="http://www.njstatelib.org">www.njstatelib.org</a>
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*The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.*

<u>US Department of Commerce – Commercial Service, Northern New Jersey</u> 20 Washington Place Newark, NJ 07102	Phone: 973-645-4682 Email: <a href="mailto:susan.widmer@trade.gov">susan.widmer@trade.gov</a> Website: <a href="http://www.export.gov/newjersey">www.export.gov/newjersey</a>	Susan Widmer Office Director
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*The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.*

### LOCAL BUSINESS RESOURCES – WARREN COUNTY

<u>County of Warren, County Clerk</u> 413 Second Street Belvidere, NJ 07823	Phone: 908-475-6211 Fax: 908-475-6208 Website: <a href="http://www.co.warren.nj.us/countyclerk">www.co.warren.nj.us/countyclerk</a>	Holly Mackey County Clerk
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*The Clerk’s Office registers new business.*

## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES – WARREN COUNTY (Con't)

<u>County of Morris-Sussex- Warren Workforce Development Board</u>	Phone: 973-829-8661 Fax: 973-829-8500 Email: <a href="mailto:jarmstrong@co.morris.nj.us">jarmstrong@co.morris.nj.us</a> Website: <a href="http://www.mswwib.org">www.mswwib.org</a>	Jane A. Armstrong, PhD Director
PO Box 900 Morristown, NJ 07963		

*The Morris-Sussex-Warren Workforce Development Board (WDB) is responsible for planning, policy guidance and oversight of the workforce investment system in the three counties.*

<u>Greater Blairstown Business Association</u>	Email: <a href="mailto:info@shopgbba.org">info@shopgbba.org</a> Website: <a href="http://www.shopgbba.org">www.shopgbba.org</a>	Sandra Roberts Chairman
PO Box 398 Blairstown, NJ 07825		

*The Blairstown Business Association provides a unique way for members to make a difference in their own communities in addition to contributing to overall countywide growth and development.*

<u>Hackettstown Business Improvement District</u>	Phone: 908-850-5004 Email: <a href="mailto:director@hackettstownbid.com">director@hackettstownbid.com</a> Website: <a href="http://www.hackettstownbid.com">www.hackettstownbid.com</a>	Jim Sheldon Executive Director
219 Main Street Hackettstown, NJ 07840		

*The Business Improvement District seeks to protect and improve the economic potential of each and every business that chooses to locate in Hackettstown. By attempting to provide a clean, safe, attractive business district that meets the needs of residents, customers, owners, and employees, the Business Improvement District promotes Hackettstown as a desirable location to visit or invest.*

<u>SBDC of Northwest New Jersey</u>	Phone: 908-269-8475 Fax: 908-366-7563 Email: <a href="mailto:info@nw-njsbdc.com">info@nw-njsbdc.com</a> Website: <a href="http://www.nw-njsbdc.com">www.nw-njsbdc.com</a>	Delores Stammer Regional Director
Mountain Business Center Suite 2-4 150 Mountain Avenue Hackettstown, NJ 07840		

*The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.*



## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES – WARREN COUNTY (Con't)

<u>Warren County Community College Dept. of Continuing Education</u>	Phone: 908-835-4029	Dawn Smith
	Email: <a href="mailto:dsmith3@warren.edu">dsmith3@warren.edu</a>	Project Specialist
	Website: <a href="http://www.warren.edu">www.warren.edu</a>	
445 Route 57 West Washington, NJ 07882		

*The Department of Continuing Education can help you get started on a new career, improve your skills or simply explore your interests. We offer a wide variety of learning opportunities with up-to-date equipment and topics.*

<u>Warren County Community College Small Business Growth Center</u>	Phone: 908-835-2432	Eve Azar
	Email: <a href="mailto:azar@warren.edu">azar@warren.edu</a>	Vice President of Corporate & Continuing Ed
	Website: <a href="http://www.warren.edu/small-business-growth-center">www.warren.edu/small-business-growth-center</a>	
445 Marshall Street Phillipsburg, NJ 08865		

*Our exciting new Warren County Community College Small Business Growth Center in Phillipsburg offers suites that range between 100 to 280 square feet. The rent is below market rate and includes utilities, plus we offer supportive services dedicated to making your business a success.*

### URBAN ENTERPRISE ZONE – WARREN COUNTY

*The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.*

<u>Phillipsburg UEZ</u>	Phone: 908-329-0661	Pasquale Dragotta
120 Filmore Street	Email:	UEZ Coordinator
Phillipsburg, NJ 08865	<a href="mailto:patd.uez@phillipsburgnj.org">patd.uez@phillipsburgnj.org</a>	
	Website:	
	<a href="http://www.phillipsburgnj.org">www.phillipsburgnj.org</a>	

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**Resources to Help Your Business Grow**

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**CHAMBERS OF COMMERCE – WARREN COUNTY**

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.*

Phillipsburg Area Chamber  
of Commerce  
100 South Main Street  
Phillipsburg, NJ 08865

Phone: 610-739-8858  
Email: [laurien@lehighvalleychamber.org](mailto:laurien@lehighvalleychamber.org)  
Website: [www.lehighvalleychamber.org](http://www.lehighvalleychamber.org)

Laurie Nelson  
Vice President  
  
Lauren Spente  
Manager - 610-349-9776

Hope Area Chamber of  
Commerce  
PO Box 2  
Hope, NJ 07844

Phone: 908-459-5100  
Email: [hopechamber@hotmail.com](mailto:hopechamber@hotmail.com)  
Website: [www.hopeareachamber.com](http://www.hopeareachamber.com)

Chris Maier  
President





75 Chestnut Street  
Cranford, NJ 07016  
T 908-527-1166 F 908-527-1207  
[www.ucedc.com](http://www.ucedc.com)