



Morris County Business Resource Guide

November 2018



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com



Resources & Solutions
for Small Business

UCEDC

UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center 15 th Floor Newark, NJ 07102	Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: www.sba.gov	Alfred Titone District Director
---	---	------------------------------------

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 33 West State Street Trenton, NJ 08625	Phone: 800-JERSEY 7 Fax: 609-292-5509 Email: feedback@sos.state.nj.us Website: www.nj.gov/state/bac	Melanie Willoughby Executive Director
---	---	--

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625	Phone: 609-858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
---	--	---

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608

Phone: 609-393-7707

Email: info@njbja.org

Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779

Email: reference@npl.org

Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

US Department of Commerce – Commercial Service, Northern New Jersey

20 Washington Place
Newark, NJ 07102

Phone 973-645-4682

Email: susan.widmer@trade.gov

Website: www.export.gov/newjersey

Susan Widmer
Office Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – MORRIS COUNTY

County of Morris, County Clerk

Hall of Records Admin.
Building
10 Court Street
PO Box 315
Morristown, NJ 07963

Phone: 973-285-6120

E-mail: ccemail@co.morris.nj.us

Website: www.morriscountyclerk.org

Ann F. Grossi, Esq.
County Clerk

The Clerk’s Office registers new business.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MORRIS COUNTY (Con't)

<u>County of Morris, Economic Development Corporation</u> 325 Columbia Turnpike Suite 101 Florham, NJ 07932	Phone: 973-539-8270 Fax: 973-326-9025 E-mail: mhunscher@morriscountyedc.org Website: www.morriscountyedc.org	Meghan Hunscher Executive Director
--	---	---------------------------------------

The Morris County Economic Development Corporation is a partnership of government, businesses and allies dedicated to growing the economy of Morris County, New Jersey through aggressive and effective programs and services that result in business attraction, creation, retention, expansion and transition.

<u>County of Morris-Sussex-Warren, Workforce Development Board</u> PO BOX 900 Morristown, NJ 07963	Phone: 973-829-8661 Fax: 973-829-8500 Email: jarmstrong@co.morris.nj.us Website: www.mswwdb.org	Jane A. Armstrong, PhD Director
--	---	------------------------------------

The Morris-Sussex-Warren Workforce Development Board (WDB) is responsible for planning, policy guidance and oversight of the workforce development system in the three counties. Its goal is to combine area employment, training and supportive services and programs into a consumer-based, market-driven system that meets the needs of job seekers and employers.

<u>Boonton Main Street</u> 620 Main Street Boonton, NJ 07005	Phone: 973-257-9107 Fax: 973-257-9565 E-mail: info@boontonmainstreet.org Website: www.boontonmainstreet.org	Chris Manzella Executive Director
--	---	--------------------------------------

Boonton Main Street is a grass roots effort, fostering partnerships to restore, preserve and promote Boonton's historic downtown. Boonton Main Street follows the Four Point Approach to Downtown Management using organization, promotion, design and economic revitalization as defined by the National Main Street Center and Main Street New Jersey.

<u>Center for Business & Technology</u> County College of Morris 214 Center Grove Road Randolph, NJ 07869	Phone: 973-328-5185 Fax: 973-328-5082 E-mail: cbt@ccm.edu Website: www.ccm.edu	Trena Kaler Director
--	---	-------------------------

Goal is to deliver cost-effective, professional training to improve the quality of your workforce – your way. Specialize in high-quality on or off site training programs and services to fully meet the needs of small, medium and large businesses throughout the greater Morris County area.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MORRIS COUNTY (Con't)

<u>Picatinny Technology Innovation Center</u> 3159 Schrader Road Dover, NJ 07801	Phone: 973-442-6400 Fax: 973-442-6402 E-mail: picdirector@ccm.edu Website: www.picinnovation.org	Mark Merclean Director
--	---	---------------------------

The goal of the Picatinny Technology Innovation Center is to accelerate the successful commercialization of new products by entrepreneurial technology companies and corporate development teams, by supplying a supportive and resourceful infrastructure.

<u>Morristown Partnership</u> 14 Maple Avenue Suite 201 Morristown, NJ 07960	Phone: 973-455-1133 Fax: 973-455-1147 E-mail: jwehring@morristown-nj.org Website: www.morristown-nj.org	Jennifer Wehring Executive Director
---	---	--

The Morristown Partnership is responsible for the revitalization and general upkeep of the town's central business district as well as recruiting business to Morristown and keeping them there.

<u>NJAWBO Northwest Region:</u> (Morris, Sussex, Warren)	Phone: 609-308-2530 Email: njawbo@njawbo.org Website: www.njawbo.org
---	---

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>SBDC of Northwest New Jersey</u> Mountain Business Center Suite 2-4 150 Mountain Avenue Hackettstown, NJ 07840	Phone: 908-269-8475 Fax: 908-366-7563 Email: info@nw-njsbdc.com Website: www.nw-njsbdc.com	Delores Stammer Regional Director
---	--	--------------------------------------

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>SCORE Chapter 24</u> 30 Schuyler Place - Suite 220, c/o CCM Morristown, NJ 07960	Phone: 973 442-6400 Website: www.northwestnj.score.org	Marty Telles Chapter Chair
--	--	-------------------------------

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MORRIS COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Boonton, Boonton Township &
Mountain Lakes Tri-Town
Chamber

PO BOX 496
Boonton, NJ 07005

Email: info@tritownchamber.org
Website: www.tritownchamber.org

Michael Stora
President

Jefferson Township Chamber of
Commerce

PO Box 64
Lake Hopatcong, NJ
07849

Phone: 973-663-2240
Email: president@jeffersontownshipchamber.org
Website: www.jeffersontownshipchamber.org

Dr. Bret Hartman
President

Madison Chamber of Commerce

P.O. Box 152
Madison, NJ 07940

Phone: 973-377-7830
Fax: 973-822-0451
Email: madisonchamber@gmail.com
Website: www.madisonnjchamber.org

Karen Giambra
Executive Director

Montville Township Chamber of
Commerce

195 Changebridge Road
Montville, NJ 07045

Phone: 973-263-3310
Fax: 973-263-3453
Email: info@montvillechamber.org
Website: www.montvillechamber.org

Kenneth A. Young
President

Mount Olive Area Chamber of
Commerce

P.O. Box 192
Budd Lake, NJ 07828

Phone: 908-509-1774
Email: info@mtolivechambernj.com
Website: www.mountolivechambernj.com

Harry Browne
President

Morris County Chamber of
Commerce

325 Columbia Turnpike
Suite 101
Florham Park, NJ 07932

Phone: 973-539-3882
Fax: 973-377-0859
Email: paul@morrishamber.org
Website: www.morrishamber.org

Paul Boudreau
President

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MORRIS COUNTY (Con't)

<u>Morris County Hispanic-American Chamber of Commerce</u> PO BOX 834-M Morristown, NJ 07960	Phone: 973-818-2666 Email: info@mchacc.org Website: www.mchacc.org	Hope M. Field Chairwoman
<u>Parsippany Area Chamber of Commerce</u> P.O. Box 6205 Parsippany, NJ 07054	Phone: 973-402-6400 Email: robertpeluso@parsippanychamber.org Website: www.parsippanychamber.org	Robert J. Peluso President
<u>Randolph Area Chamber of Commerce</u> P.O. Box 391 Mt. Freedom, NJ 07970	Phone: 973-361-3462 Email: info@randolphchamder.com Website: www.randolphchamber.org	Lou Nisivoccia President
<u>Roxbury Area Chamber of Commerce</u> PO Box 436 Ledgewood, NJ 07852	Phone: 973-770-0740 Email: info@roxburynjchamber.org Website: www.roxburynjchamber.org	Linda Dora President
<u>Tri-Boro Area Chamber of Commerce</u> PO BOX 100 Bloomingdale, NJ 07403	Phone: 201-921-6868 Email: info@triborochamber.org Website: www.triborochamber.org	Jamie Certosimo President
Tri-County Chamber of Commerce P O Box 2420 Wayne, NJ 07474	Phone: 862-210-8328 Fax: 973-882-0464 Email: jamie@tricounty.org Website: www.tricounty.org	Jamie Dykes President



**75 Chestnut Street
Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com**