



Monmouth County Business Resource Guide

July 2018



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com

Resources to Help Your Business Grow



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center, 15 th floor Newark, NJ 07102	Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: www.sba.gov	Alfred Titone District Director
---	---	------------------------------------

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 33 West State Street Trenton, NJ 08625	Phone: 800-JERSEY 7 Fax: 609-292-5509 Email: feedback@sos.state.nj.us Website: www.nj.gov/state/bac	Melanie Willoughby Executive Director
---	--	--

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>.

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820	Phone: 609-858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
--	---	---

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707

Email: info@njbia.org

Website: www.njbia.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779

Email: reference@npl.org

Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2734

Email: janice.barlow@trade.gov

Website: www.export.gov/newjersey

Janice Barlow
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY

Allentown Business Community Association

PO Box 432
Allentown, NJ 08501

Phone: 215-880-4065

Email: abcaofnj@gmail.com

Website: <http://www.allentownnj.com>

Dara Lyn Pitman
President

The ABCA is a not for profit organization composed of local Allentown businesses, shops and services.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)

Avon-by-the-Sea Business Community
301 Main Street
Avon-by-the-Sea, NJ 07717

Phone: 732-502-4510
Fax: 732-774-0605
Email: avonboro@aol.com
Website: <http://www.avonbytheseanjan.com>

Timothy M. Gallagher
Administrator

Comprised of local businesses, Avon-by-the-Sea Business Community's goal is enhance entrepreneurial vitality.

Belmar Business Partnership
708 10th Avenue
Belmar, NJ 07719

Phone: 732 894-9022
Website: www.belmarbusinesspartnership.com

Sal Marchese
President

The mission of the Belmar Business Partnership (BBP) is to foster the economic development and revitalization of the Belmar businesses and business community through the private/public partnership we are charged to manage.

County of Monmouth, County Clerk
33 Mechanic Street
Freehold, NJ 07728

Phone: 732-431-7324
Phone: 732-761-9371
Email: countyclerk@co.monmouth.nj.us
Website: www.visitmonmouth.com

Christine Hanlon
County Clerk

The Clerk's office registers sole proprietor businesses and partnerships.

County of Monmouth, Division of Economic Development
31 E. Main Street
Freehold, NJ 07728

Phone: 732-431-7470
Fax: 732-294-5930
Email: econdev@co.monmouth.nj.us
Website: www.visitmonmouth.com

John Ciufu
Director

The Economic Development Corporation works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

Downtown Freehold
10 East Main Street, Suite 4A
Freehold, NJ 07728

Phone: 732-333-0094
Fax: 732-333-0095
Email: happenings@downtownfreehold.com
Website: www.downtownfreehold.com

Jeffrey J. Friedman
Executive Director

Downtown Freehold works on behalf of all those who live, work or invest in the Downtown to achieve the following goals: foster the downtown's economic development, encourage the downtown's revitalization and reserve the downtown's historic past.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)Fair Haven Business Association

800 River Road
Fair Haven, NJ 07704

Phone: 732-212-0800
Email: michel@forefrontcorp.com
Website: www.infairhaven.com

Michel Berger
President

The purpose of the Fair Haven Business Association is to promote Fair Haven as a great destination for visitors as well as a great home for businesses.

Hazlet Business Owners Association

PO Box 5002
Hazlet NJ 07730

Phone: 732-320-5960
Email: sherilyn@hazletbizowners.biz
Website: www.hazletbizowners.biz

Sherilyn Prezelomski
Executive Director

The objective of the Association shall be to further the principles of fair business practices, to aide in the establishment of clear communications with Township Government, to foster good relations with the local Police, Fire and First Aid Departments, and to assist local businesses in being treated as a "Valued" asset of the community.

Highlands Business Partnership

PO Box 375
Highlands, NJ 07732

Phone: 732-291-4713
Email: hbp@highlandsnj.com
Website: www.highlandsnj.com

Carla Cefalo-Braswell
President

New Jersey non-profit which exists to undertake, direct, manage, facilitate and/or oversee recreational, educational and cultural activities, events and programs intended to promote the public welfare; the civic, educational, historic, cultural and economic, well being and vitality of community life within the Borough of Highlands, New Jersey.

Jersey Shore Partnership, (The)

101 Crawford Corner Road
Building #1, Suite #1-511
Holmdel, NJ 07733

Phone: 732-212-4145
Fax: 732-212-4175
Email: mwalshJSPF@gmail.com
Website: www.jerseyshorepartnership.com

Linda Kellner
President

The Jersey Shore Partnership is an advocate of initiatives that are unique and important to the Jersey Shore coastal communities with an emphasis on shore protection and beach replenishment. The Partnership takes an active role in New Jersey's economy including tourism, coastal resources, vital infrastructure, education and emergency preparedness.

Keyport Bayfront Business Cooperative

70 West Front Street
Keyport, NJ 07735

Phone: 732-739-5138
Email: kbbc@visitkeyport.org
Website: www.keyportonline.com

Ann Boyce
President

The mission of the Keyport Business Alliance is to help inject a new interest in this quaint shore borough through advertising, publicity and events that draw families and friends to see what Keyport has to offer.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)

<u>Monmouth-Ocean Development Council</u> Monmouth Shores Corporate Park 4814 Outlook Dr., Suite 102 Wall, NJ 07753	Phone: 732-751-8696 Fax: 732-751-8698 Email: ben_waldron@modc.com Website: www.modc.com	Benjamin L. Waldron Executive Director
--	--	---

The Monmouth-Ocean Development Council (MODC) is a consortium of business, government, professional, and community leaders in the Monmouth/Ocean County area. MODC is a catalyst for positive change and an advocate of solutions and opportunities for the region's business and economic development through programs of planned cultural, educational, environmental, professional and tourism growth.

<u>Monmouth/Ocean SBDC at Brookdale Community College</u> ATEC Building, Room 111 765 Newman Springs Road Lincroft, NJ 07738	Phone: 732-842-8685 Fax: 732-842-0203 Email: jfuertes@brookdalecc.edu Website: www.mosbdc.com	Jackie Mejias-Fuertes Regional Director
---	--	--

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>NJAWBO Shore Region:</u> <u>(Monmouth, Ocean, Middlesex)</u>	Phone: 732-339-1414 Email: njawbo@njawbo.org Website: www.njawbo.org	Patricia Crilly Region Leadership Team Chair
--	---	--

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>Red Bank River Center</u> 46 English Plaza, Suite 6 Red Bank, NJ 07701	Phone: 732-842-4244 Email: james@redbankrivercenter.org Website: www.redbank.org/rivercenter	James Scavone Executive Director
---	---	-------------------------------------

RiverCenter is a Special Improvement District established to revitalize and manage Downtown Red Bank.

<u>SCORE Chapter 36</u> Brookdale Community College 765 Newman Springs Road Lincroft, NJ 07738	Phone: 732-224-2573 Email: chris.carlsson@scorevolunteer.org Website: monmouth.score.org/	Chris Carlsson Chapter Chair
---	---	---------------------------------

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)Spring Lake Business Improvement District

1207 Third Avenue
Spring Lake, NJ 07762

Phone: 732-449-0037
Email: info@visitspringlake.com
Website: www.visitspringlake.com

Dawn McDonough
Executive Director

The Spring Lake Business Improvement District (SLBID), managed by the Spring Lake Business Development Corporation, is committed to encouraging the involvement of all concerned Spring Lake property and business owners in the SLBID.

MONMOUTH COUNTY URBAN ENTERPRISE ZONES

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Asbury Park UEZ

One Municipal Plaza
Asbury Park, NJ 07712

Phone: 732-502-5749
Fax: 732-775-1483
Email: sonia.spina@cityofasburypark.com
Website: www.cityofasburypark.com

Sonia Spina
Director of
Communications

Lakewood Development Corporation/UEZ

231 Third Street
Lakewood, NJ 08701

Phone: 732-364-2500
Fax: 732-719-4838
Email: dklein@lakewoodnj.gov
Website: www.lakewoodnj.gov/departments/uez

David Klein
Acting Executive
Director/UEZ
Coordinator

Long Branch Urban Enterprise Zone

City of Long Branch
228 Broadway
Long Branch, NJ 07740

Phone: 732-923-2040
Fax: 732-263-0218
Email: jjones@longbranch.org
Website: www.longbranch.org

Jacob L. Jones
UEZ Coordinator

CHAMBERS OF COMMERCE – MONMOUTH COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Asbury Park Chamber of Commerce

1201 Springwood Avenue
Suite #104
Asbury Park, NJ 07712

Phone: 732-775-7676
Fax: 732-775-7675
Email: info@asburyparkchamber.com
Website: www.asburyparkchamber.com

Sylvia Cioffi
Executive Director

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MONMOUTH COUNTY (Con't)

<u>Atlantic Highlands Chamber of Commerce</u> 68 First Avenue PO Box 141 Atlantic Highlands, NJ 07716	Phone: 732-872-8711 Email: info@atlantichighlands.org Website: www.atlantichighlands.org	Chuck Lero President
<u>Bradley Beach Chamber of Commerce</u> 501 Main Street Bradley Beach, NJ 07720	Phone: 732-869-1020 Fax: 732-455-3382 Email: bbcc@bradleybeachnj.org Website: www.bradleybeachnj.org	Shirley Ayres Executive Director
<u>Brielle Chamber of Commerce</u> PO Box 162 Brielle, NJ 08730-0162	Phone: 732-528-0377 Email: heidi@folkagency.com Website: www.briellechamber.com	Heidi Wittenberg President
<u>Eastern Monmouth Area Chamber of Commerce</u> 8 Reckless Place, Suite 1 Red Bank, NJ 07701	Phone: 732-741-0055 Fax: 732-741-6778 Email: director@emacc.org Website: www.emacc.org	Jennifer Eckhoff Managing Director
<u>Greater Long Branch Chamber of Commerce</u> 228 Broadway Long Branch, NJ 07740	Phone: 732-222-0400 Email: info@longbranchchamber.org Website: www.longbranchchamber.org	Nancy Kleiberg Executive Director
<u>Greater Ocean Township Chamber of Commerce</u> 163 Monmouth Road Oakhurst, NJ 07755	Phone: 732-660-1888 Fax: 732-660-1688 Email: gotcc@gotcc.org Website: www.gotcc.org	Kim Horn Blanda Executive Director
<u>Greater Spring Lake Chamber of Commerce</u> 313 Washington Avenue Spring Lake, NJ 07762	Phone: 732-449-0577 Email: info@springlake.org Website: www.springlake.org	Ellen Manger Executive Director
<u>Howell Chamber of Commerce</u> 103 West 2 nd Street PO Box 196 Howell, NJ 07731	Phone: 732-363-4114 Fax: 732-363-8747 Email: info@howellchamber.com Website: www.howellchamber.com	Susan Dominguez Executive Director
<u>Jersey Shore Chamber of Commerce</u> Colfax Plaza 2510 Belmar Blvd., Suite I-17 Wall, NJ 07719	Phone: 732-280-8800 Email: info@jscnj.com Website: www.southernmonmouthchamber.com	Allison Wilson President

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MONMOUTH COUNTY (Con't)

<u>Manasquan Chamber of Commerce</u> 107 Main Street Manasquan, NJ 08736	Phone: 732-223-8303 Website: www.manasquanchamber.org	John Newman President
<u>Matawan-Aberdeen Chamber of Commerce</u> 201 Broad Street PO Box 522 Matawan, NJ 07747	Phone: 732-290-1125 Email: info@macocnj.com Website: www.macocnj.com	Linda Martin Office Administrator
<u>Monmouth Regional Chamber of Commerce</u> 10 East Main Street, Suite 1A Freehold, NJ 07726	Phone: 732-462-3030 Email: info@monmouthregionalchamber.com Website: www.monmouthregionalchamber.com	David Salkin Executive Director
<u>Ocean Grove Area Chamber of Commerce</u> 81 Main Avenue Ocean Grove, NJ 07756	Phone: 732-774-1391 Email: info@oceangrovechamber.com Website: www.oceangrovenj.com	Laura Massaro President
<u>Sea Girt Chamber of Commerce</u> PO Box 479 Sea Girt, NJ 08750	Phone: 732-449-7474 Email: kcallahan@marriottlaw.com Website: www.seagirtchamber.com	G. Kevin Callahan President



75 Chestnut Street
Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com