

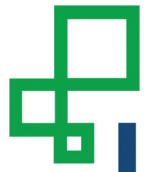
Resources & Solutions
for Small Business

UCEDC

Hudson County Business Resource Guide

November 2018





Resources & Solutions
for Small Business

UCEDC

UCEDC, a non-profit economic development

corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center 15 th Floor Newark, NJ 07102	Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: www.sba.gov	Alfred Titone District Director
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The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 33 West State Street Trenton, NJ 08625	Phone: 800-JERSEY 7 Fax: 609-292-5509 Email: feedback@sos.state.nj.us Website: www.nj.gov/state/bac	Melanie Willoughby Executive Director
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The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820	Phone: 609-858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con.t)

<u>New Jersey Business & Industry Association</u> 102 West State Street Trenton, NJ 08608-1199	Phone: 609-393-7707 Email: info@njbja.org Website: www.njbja.org	Michele N. Siekerka President
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The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

<u>New Jersey State Library System – Small Business Services</u>	Phone: 973-733-7779 Email: reference@npl.org Website: www.njstatelib.org
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The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

<u>US Department of Commerce – Commercial Service, Northern New Jersey</u> 20 Washington Place Newark, NJ 07102	Phone: 973-645-4682 Email: susan.widmer@trade.gov Website: www.export.gov/newjersey	Susan Widmer Office Director
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The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – HUDSON COUNTY

<u>County of Hudson, County Administrator</u> Administrative Building Annex 567 Pavonia Avenue Jersey City, NJ 07306	Phone: 201-795-6100 Fax: 201-795-6520 Email: aantun@hcnj.us Website: www.hudsoncountynj.org	Abraham Antun County Administrator
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Hudson County Government provides access to government agencies, downloads of applications, forms, publications and videos, links to a range of governmental entities and news about County Government events.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – HUDSON COUNTY (Con't)

<u>County of Hudson, County Clerk</u> Hudson County Plaza 257 Cornelison Avenue 4 th Floor Jersey City, NJ 07302	Phone: 201-369-3470 Fax: 201-369-3478 Email: countyclerk@hcnj.us Website: www.hudsoncountyclerk.org	E. Junior Maldonado County Clerk
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The Clerk's Office registers new business.

<u>County of Hudson, Economic Development Corporation</u> 830 Bergen Avenue Floor #7 Jersey City, New Jersey 07302	Phone: 201 369-4370 Fax: 201 369-4371 Email: director@hudsonedc.org Website: www.hudsonedc.org	Michelle Richardson Executive Director
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The Economic Development Corporation works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

<u>Business Development Incubator</u> <u>New Jersey City University</u> 285 West Side Avenue Suite 189-191 Jersey City, New Jersey 07305	Phone: 201-200-2313 Fax: 201-200-2315 Email: bdi@njcu.edu Website: www.njcu.edu/bdi	Gail Marquis Director, Community Outreach & Business Development Incubator
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BDI facilitates the formation and development of technology-based entrepreneurial ventures, helping them survive and grow during their critical start-up period.

<u>SBDC at New Jersey City University</u> 285 Westside Avenue Suite 189-191 Jersey City, New Jersey 07305	Phone: 201-200-2156 Fax: 201-200-3404 Email: sbdc@njcu.edu Website: www.njsbdc.com/locations/udson-county/	Gail Marquis Regional Director
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The Small Business Development Center (SBDC) provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – HUDSON COUNTY (Con't)

<p><u>SCORE Chapter 15</u> Small Business Administration (SBA) Two Gateway Center 15th floor Newark NJ 07102</p>	<p>Phone: 973-645-3982 Email: newarkscore@yahoo.com Website: www.scoremetronj.com</p>	<p>Dennis Newnham Chapter Chair</p>
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

<p><u>Jersey City Economic Development Corporation</u> 298 Academy Street Jersey City, NJ 07302</p>	<p>Phone: 201-284-9478 Email: fbaron@jcedc.org Website: www.jcedc.org</p>	<p>Florence Baron Development Officer</p>
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JCEDC's mission is to promote, encourage and assist the industrial, commercial and economic development of the City of Jersey City...creating greater employment opportunities and broadening the base of the tax structure.

<p><u>Jackson Hill Main Street SID - Jersey City</u> 99 Monticello Avenue Jersey City, NJ 07304</p>	<p>Phone: 201-984-0560 Fax: 201-332-1928 Email: director@jacksonhillms.com Website: www.jacksonhillms.com</p>	<p>Michele Massey Executive Director</p>
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Jackson Hill Main Street Special Improvement District was created to help rebuild the business district in the Bergen Section of Ward F. The sole purpose of the organization is to identify ways to revitalize a clean, safe, and viable business district for the local residents to shop, dine, and enjoy.

<p><u>NJAWBO MetroEast Region:</u> (Essex, Hudson, Union)</p>	<p>Phone: 973-204-8232 Email: laura@lauragraziano.com Website: www.njawbo.org</p>	<p>Taryn Abrahams Region Leadership Team Chair</p>
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Resources to Help Your Business Grow

HUDSON COUNTY URBAN ENTERPRISE ZONES

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<p><u>Bayonne Urban Enterprise Zone</u> 630 Avenue C Bayonne, NJ 07002</p>	<p>Phone: 201-858-6357 Fax: 201-858-6079 Email: terrencemalloy@gmail.com Website: www.bayonnenj.org/uez</p>	<p>Terrance Malloy UEZ Coordinator</p>
<p><u>Guttenberg Urban Enterprise Zone</u> 6808 Park Avenue Guttenberg, NJ 07093</p>	<p>Phone: 201-868-3647 Fax: 201-351-6353 Email: yalcantara@myguttenberg.com Website: www.guttenbergnj.org</p>	<p>Yomaris Alcantara Building Department Clerk</p>
<p><u>Jersey City Urban Enterprise Zone</u> 298 Academy Street Jersey City, NJ 07302</p>	<p>Phone: 201-284-9478 Fax: 201-333-9323 Email: fbaron@jcedc.org Website: www.jcedc.org</p>	<p>Florence Baron UEZ Coordinator</p>
<p><u>Kearny Urban Enterprise Zone</u> Town Hall Annex 410 Kearny Avenue Kearny, NJ 07032</p>	<p>Phone: 201-955-7952, Ext 8041 Fax: 201-955-1827 E-mail: jpeneda@kearnynj.org Website: www.kearnynj.org/uez</p>	<p>John Peneda UEZ Coordinator</p>
<p><u>North Bergen Urban Enterprise Zone</u> 1116-43rd Street, 2nd Floor North Bergen, NJ 07047</p>	<p>Phone: 201-392-2084 Fax: 201-392-2153 E-mail: knicoliello@northbergen.org Website: www.northbergen.org</p>	<p>Kim Nicolliello UEZ Coordinator</p>
<p><u>Union City Urban Enterprise Zone</u> 3715 Palisade Avenue 4th Floor Union City, NJ 07087</p>	<p>Phone: 201-348-2778 Fax: 201-348-0639 E-mail: tzucca@ucnj.com Website: www.ucnj.com</p>	<p>Tammy Zucca UEZ Coordinator</p>
<p><u>West New York Urban Enterprise Zone</u> 428 60th Street, Room 31 West New York, NJ 07093</p>	<p>Phone: 201-295-5119 Fax: 201-861-2797 E-Mail: jcryan@westnewyorknj.org Website: www.westnewyorknj.org</p>	<p>Jamie Cryan Municipal Administrator</p>

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – HUDSON COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Gold Coast Regional Chamber of Commerce

P.O. Box 215
Edgewater, NJ 07020

Phone: 201-741-3628
Fax: 201-943-3888
Email: info@goldcoastchamber.org
Website: www.goldcoastchamber.com

Brigitte Neumann
President

Hoboken Chamber of Commerce

50 Harrison Street
Suite PH 450
Hoboken, NJ 07030

Phone: 201-222-1100
Fax: 201-222-9120
Email: hcc@hobokenchamber.com
Website: www.hobokenchamber.com

Richard Marciewicz
President

Hudson Chamber of Commerce

Harborside 1
150 Hudson Street
Suite 100
Jersey City, NJ 07311

Phone: 201-386-0699
Fax: 201-388-0684
Email: info@hudsonchamber.org
Website: www.hudsonchamber.org

Maria Nieves
President & CEO



**75 Chestnut Street
Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com**