



Resources & Solutions
for Small Business

UCEDC

Gloucester County Business Resource Guide

July 2018



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for

business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-3680	Alfred Titone
Two Gateway Center, 15 th floor	Fax: 973-645-6560	District Director
Newark, NJ 07102	E-mail: alfred.titone@sba.gov	
	Website: www.sba.gov	

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u>	Phone: 800-JERSEY 7	Melanie Willoughby
33 West State Street	Fax: 609-292-5509	Executive Director
Trenton, NJ 08625	Email: feedback@sos.state.nj.us	
	Website: www.nj.gov/state/bac	

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>.

<u>NJ Economic Development Authority</u>	Phone: 609-858-6700	Timothy Sullivan
36 West State Street	Email: customercare@njeda.com	Chief Executive Officer
P.O. Box 990	Website: www.njeda.com	
Trenton, NJ 08625-0820		

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con.t)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2734
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY

County of Gloucester, County Clerk

1 North Broad Street
PO Box 129
Woodbury, NJ 08096

Phone: 856-853-3237
Fax: 856-853-3327
Email: jhogan@co.gloucester.nj.us
Website:
www.gloucestercountynj.gov/depts/c/c/clerk

James N. Hogan
County Clerk

The Clerk’s Office registers new sole proprietor businesses and partnerships.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)

County of Gloucester, Department
of Economic Development
115 Budd Blvd
West Deptford, NJ 08096

Phone: 856-384-6963
Email: tbianco@co.gloucester.nj.us
Website: www.co.gloucester.nj.us

Tom Bianco
Director

Gloucester County Department of Economic Development fosters public/private partnerships in order to create an environment of sustainable growth through retaining, expanding and attracting quality businesses (Business Development) by developing an educated/trained workforce (Workforce Development WIB/WIA), retaining and enhancing tourism and open space while providing a suitable living environment and expanding economic opportunities (Community Development CDBG) for all its citizens.

Gloucester County Library System
389 Wolfest Station Road
West Deptford, NJ 08096

Phone: 856-223-6000
Fax: 856-223-6039
Website: www.gcls.org

The Gloucester County Library System provides many services including free vinyl and 3-D printing services as well as notary public service for small business owners who are residents of the community.

County of Gloucester, Workforce
Development Board
115 Budd Blvd.
West Deptford, NJ 08096

Phone 856-384-6964
Email: bdigiambattista@co.gloucester.nj.us
Website: www.gcwdb.org

Michelle Shirey
Executive Director

The goal of the Workforce Development Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers.

Glassboro Economic Development
1 South Main Street
Glassboro, NJ 08028

Phone: 856-881-9230, Ext. 88157
Fax: 856-881-9241
Email: jbrigandi@glassboro.org
Website: www.glassboroonline.com

Joseph Brigandi, Jr.
Director

Glassboro Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout Gloucester County.

Greater Swedesboro Business
Association
PO Box 235
Swedesboro, NJ 08085

Phone: 856-975-0775
Fax: 856-241-9285
Website: www.greatersba.org

Peter Curran
President

The Greater Swedesboro Business Association (GSBA) meets monthly to discuss ongoing business in the local community including Logan, Beckett and Swedesboro.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)

<u>Main Street Woodbury Inc.</u> PO Box 490 Woodbury, NJ 08096	Phone: 856-845-8655 Fax: 856-845-4445 Email: info@mainstreetwoodbury.org Website: www.mainstreetwoodbury.org	Mary Carter Executive Director
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Main Street Woodbury is an all-volunteer, non-profit, urban revitalization organization. Main Street Woodbury, Inc. (MSWI) is comprised of residents, merchants, property owners, and interested citizens dedicated to breathing new life into Woodbury's commercial district.

<u>Mullica Hill Merchants' Association</u> 47 South Main Street Mullica Hill, NJ 08062	Phone: 856-278-2055 Email: mullicahillma@gmail.com Website: www.mullicahillmerchants.wordpress.com	David Tinney President
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The Mullica Hill Merchants Association (MHMA) promotes improvement in the Harrison Township business community through focused community public relations, local, regional and national advertising and as business representatives to the Harrison Township Committee, Economic Development Council and other official committees directing Township business.

<u>NJAWBO South Jersey Region:</u> (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem)	Phone: 856-985-4507 Email: njawbo@njawbo.org Website: www.njawbo.org	Jamie Cohen Region Leadership Team Chair
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>Rowan Center for Innovation & Entrepreneurship</u> 201 Mullica Hill Road Glassboro, NJ 08028	Phone: 856-256-4000 Website: https://academics.rowan.edu/business	Dr. Eric Liguori Executive Director
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The Center for Innovation and Entrepreneurship is part of Rowan University's Entrepreneurship Across the Campus initiative where we encourage and support students, faculty, staff and the regions business community by providing mentoring, networking, consulting and access to financial resources in support of their ventures.

<u>SBDC at Rutgers - Camden</u> 419 Cooper Street Camden, NJ 08102	Phone: 856-225-6221 Fax: 856-225-6621 Email: rsbdc@camden.rutgers.edu Website: www.njsbdc.com	Robert Palumbo Director
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Resources to Help Your Business Grow

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

LOCAL BUSINESS RESOURCES – GLOUCESTER COUNTY (Con't)

<u>Southern New Jersey Development Council (SNJDC)</u> 900 Route 168, Suite D-4 Turnersville, NJ 08012	Phone: 856-228-7500 Fax: 856-228-7511 Email: snjdc@snjdc.org Website: www.snjdc.org	Marlene Z. Asselta President
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The Southern New Jersey Development Council functions as a Government Affairs Liaison and Economic Development Advocate.

<u>Southern New Jersey SCORE Chapter 254</u> PO Box 447 Mount Laurel, NJ 08054	Phone: 856-457-8372 Email: snj.contact@scorevolunteer.org Website: www.snj.score.org	Joe Ford and Jose Sanchez Co-Chapter Chairs
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

CHAMBERS OF COMMERCE – GLOUCESTER COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Chamber of Commerce Southern New Jersey</u> 4015 Main Street Voorhees, NJ 08043	Phone: 856-424-7776 Fax: 856-424-8180 Email: ddilorenzo@chambersnj.com Website: www.chambersnj.com	Debra P. DiLorenzo President and CEO
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<u>Gloucester County Chamber of Commerce</u> 205 Rowan Blvd Glassboro, NJ 08028	Phone: 856-881-6560 Fax: 856-881-6563 Email: lvail@gloucestercountychamber.com Website: www.gc-chamber.com	Les Vail President/CEO
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<u>Greater Paulsboro Chamber of Commerce</u> PO Box 181 Paulsboro, NJ 08066	Phone: 856-423-7600 Email: president@paulsborochamber.com Website: www.paulsborochamber.com	Judy MacKenzie President
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<u>Greater Pitman Chamber of Commerce</u> PO Box 45 Pitman, NJ 08071	Phone: 856-582-3444 Email: info@uptownpitman.com Website: www.uptownpitman.com	Vanessa E. James, Esq. President
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Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – GLOUCESTER COUNTY (Con't)Greater Woodbury Chamber of
CommercePO Box 363
Woodbury, NJ 08096

Phone: 856-845-4056

Fax: 856-848-4445

Email:

info@greaterwoodburychamber.comWebsite: www.greaterwoodburychamber.comJohn P. Campbell
Executive DirectorWashington Township Chamber of
CommercePO Box 732
Turnersville, NJ 08012

Phone: 856-227-1776

Email: info@wtchamber.orgWebsite: www.wtchamber.orgBrian Bailey
President



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Cranford, NJ 07016
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