



Resources & Solutions
for Small Business

UCEDC

Cumberland County Business Resource Guide

July 2018



75 Chestnut Street, Cranford, NJ 07016
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www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-3680	Alfred Titone
Two Gateway Center, 15 th floor	Fax: 973-645-6560	District Director
Newark, NJ 07102	E-mail: alfred.titone@sba.gov	
	Website: www.sba.gov	

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u>	Phone: 866-534-7789	Melanie Willoughby
33 West State Street	Fax: 609-292-5509	Executive Director
Trenton, NJ 08625	Email: feedback@sos.state.nj.us	
	Website: www.nj.gov/state/bac	

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

<u>NJ Economic Development Authority</u>	Phone: 609-858-6700	Timothy Sullivan
36 West State Street	Email: customercare@njeda.com	Chief Executive Officer
P.O. Box 990	Website: www.njeda.com	
Trenton, NJ 08625-0820		

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

<u>New Jersey Business & Industry Association</u> 102 West State Street Trenton, NJ 08608-1199	Phone: 609-393-7707 Email: info@njbja.org Website: www.njbja.org	Michele N. Siekerka President
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The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

<u>New Jersey State Library System – Small Business Services</u>	Phone: 973-733-7779 Email: reference@npl.org Website: www.njstatelib.org	
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The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

<u>U.S. Department of Commerce - Commercial Service, Central/Southern Jersey</u> Princeton Pike Corporate Center Lawrenceville, NJ 08648	Phone: 609-896-2734 Email: janice.barlow@trade.gov Website: www.export.gov/newjersey	Janice Barlow Sr. International Trade Specialist
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The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY

<u>Bridgeton Main Street Association</u> 31 W Commerce St Bridgeton, NJ 08302	Phone: 856-453-8130 Email: bridgetonmainstreet@gmail.com Website: www.getbridgeton.com	Steven Paul Executive Director
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The goal of Bridgeton Main Street is to promote revitalization and development.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

<u>County of Cumberland, County Clerk</u> Court House 60 West Broad Street Bridgeton, NJ 08302	Phone: 856-453-4860 Fax: 856-455-1410 Email: ccclerknj@co.cumberland.nj.us Website: www.ccclerknj.com	Celeste M. Riley County Clerk
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The Clerk's Office registers new sole proprietor businesses and partnerships.

<u>County of Cumberland, Department of Planning and Development</u> 164 W Broad St Bridgeton, NJ 08302	Phone: 856-453-2175 Fax: 856-453-9138 Email: bobbr@co.cumberland.nj.us Website: www.co.cumberland.nj.us/planning	Robert Brewer Planning Director
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The Cumberland County Department of Planning and Development is dedicated to enhancing the quality of life for the citizens of Cumberland County. This means working to promote new jobs and industry, as well as protecting our unique environment and cultural heritage of the community.

<u>County of Cape May, (Cumberland & Salem) Workforce Development Board</u> PO Box 1500 Vineland, NJ 08362	Phone: 856-696-5660 Fax: 856-238-6810 Website: http://www.co.cumberland.nj.us/content/22602/23188/24016/25192.aspx	Allison Spinelli Board Director
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The goal of the Workforce Development Board is to develop through public/private partnerships, a quality workforce, which successfully meets employers' hiring needs and ensures the employment and advancement of jobseekers.

<u>Cumberland Development Corp.</u> 76 Magnolia Avenue PO Box 1021 Bridgeton, NJ 08302	Phone: 609-364-5528 Email: tony@cdcnj.com Website: www.cdcnj.com	Anthony M. Stazione Executive Director
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The CDC's goal is to promote economic development in the region, while stimulating increased coordination, cooperation, and communication, between business and government.

<u>Main Street Millville</u> 22 N High Street Millville, NJ 08332	Phone: 856-293-0556 Fax: 856-293-0985 Email: Marianne@glasstownartsdistrict.com Website: www.glasstownartsdistrict.com	Marianne Lods Executive Director
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Main Street Millville's mission is to further the development and growth of the downtown and riverfront area of Millville and to establish an arts district to benefit the community and foster revitalization.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

<u>Main Street Vineland</u> 603 East Landis Avenue Vineland, NJ 08360	Phone: 856-794-8653 Email: mainstreet@vinelandcity.org Website: www.theave.biz	Russell J. Swanson Executive Director
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The goal of Main Street Vineland is to preserve, protect and enhance the downtown area with its historic and natural assets, while raising the value of downtown properties and its businesses.

<u>NJAWBO South Jersey Region:</u> (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem)	Phone: 856-985-4507 Email: njawbo@njawbo.org Website: www.njawbo.org	Jamie Cohen Region Leadership Team Chair
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>Rutgers Food Innovation Center - South</u> 450 East Broad Street Bridgeton, NJ 08302	Phone: 856-459-1900 x 4518 Fax: 856-459-3043 Email: rm1333@njaes.rutgers.edu Website: http://www.foodinnovation.rutgers.edu/	Richard McArdle Acting Executive Director
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The Rutgers Food Innovation Center is a unique business incubation and economic development accelerator program, which provides business and technology expertise to small and mid-sized food and agribusinesses in New Jersey, and utilizes its outreach capacity to reach the food industry throughout the nation.

<u>SBDC at Richard Stockton College</u> 35 S. MLK Boulevard Atlantic City, NJ 08401	Phone: 609-626-3889 Email: carol.waties@stockton.edu Website: www.njsbdc.com	Carol Waties Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>South Jersey Economic Development District</u> 782 South Brewster Road, Unit B6 Vineland, NJ 08361	Phone: 856-794-1941 Email: info@sjedd.com Website: www.sjedd.com	Louis C. Joyce Executive Director
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The goal of South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties, which include Atlantic, Cape May, Cumberland, and Salem.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

<u>Southern New Jersey Development Council (SNJDC)</u> 900 Route 168, Suite D-4 Turnersville, NJ 08012	Phone: 856-228-7500 Fax: 856-228-7511 Email: snjdc@snjdc.org Website: www.snjdc.org	Marlene Z. Asselta President
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The Southern New Jersey Development Council functions as a Government Affairs Liaison and Economic Development Advocate.

<u>Southern New Jersey SCORE Chapter 254</u> PO Box 447 Mount Laurel, NJ 08054	Phone: 856-457-8372 Email: snj.contact@scorevolunteer.org Website: www.snj.score.org	Joe Ford and Jose Sanchez Co-Chapter Chairs
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

URBAN ENTERPRISE ZONE – CUMBERLAND COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>Bridgeton Urban Enterprise Zone</u> 181 East Commerce Street Bridgeton, NJ 08302	Phone: 856-451-3407 Fax: 856-455-7421 Email: copelandr@cityofbridgeton.com Website: http://www.cityofbridgeton.com/uez.php	Roberta Copeland UEZ Coordinator
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<u>Cumberland Empowerment Zone Corporation</u> 2 North High Street Millville, NJ 08332	Phone: 865-825-3700, Ext. 1354 Email: jeanninec@cezcorp.org Website: www.cezcorp.org	Jeannine MacDonald Executive Director
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<u>Vineland/Millville Enterprise Zone</u> Vineland City Hall 640 East Wood Street, 4 th Floor Vineland, NJ 08360	Phone: 856-794-0440, Ext. 4622 Fax: 856-405-4607 Email: samantha.silvers@millvillenj.gov Website: www.millvillenj.gov	Samantha Silvers UEZ Coordinator
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Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – CUMBERLAND COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Bridgeton Area</u> <u>Chamber of Commerce</u> 76 Magnolia Avenue PO Box 1021 Bridgeton, NJ 08302	Phone: 609-364-5528 Email: tony@cdcnj.com Website: www.cdcnj.com	Anthony M. Stazione Executive Director
<u>Chamber of Commerce</u> <u>Southern New Jersey</u> 4015 Main Street Voorhees, NJ 08043	Phone: 856-424-7776 Fax: 856-424-8180 Email: ddilorenzo@chambersnj.com Website: www.chambersnj.com	Debra P. DiLorenzo President & CEO
<u>Greater Millville</u> <u>Chamber of Commerce</u> 2 North High Street Millville, NJ 08332	Phone: 856-825-2600 Email: chamber@millville-nj.com Website: www.millville-nj.com	Earl Sherrick Executive Director
<u>Greater Vineland</u> <u>Chamber of Commerce</u> 2115 South Delsea Drive Vineland, NJ 08360	Phone: 856-691-7400 Fax: 856-691-2113 Email: info@vinelandchamber.org Website: www.vinelandchamber.org	Dawn Hunter Executive Director



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