



Resources & Solutions
for Small Business

UCEDC

Camden County Business Resource Guide

July 2018



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for

business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center, 15 th floor Newark, NJ 07102	Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: www.sba.gov	Alfred Titone District Director
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The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 33 West State Street Trenton, NJ 08625	Phone: 800-JERSEY 7 Fax: 609-292-5509 Email: feedback@sos.state.nj.us Website: www.nj.gov/state/bac	Melanie Willoughby Executive Director
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The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>.

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820	Phone: 609- 858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707

Email: info@njbja.org

Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779

Email: reference@npl.org

Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2734

Email: janice.barlow@trade.gov

Website: www.export.gov/newjersey

Janice Barlow
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – CAMDEN COUNTY

Broadway Main Street

1 Market Street, Suite 1-C
Camden, NJ 08102

Phone: 856-963-0144, Ext. 208

Email: sbrennan@greatercamden.org

Website:

<https://www.facebook.com/pages/Broadway-Main-Street/101092196615271>

Sue Brennan
Project Director

Broadway Main Street, a program of the Greater Camden Partnership, is a state designated Main Street New Jersey program, whose mission focuses on the restoration and redevelopment of historic Broadway commercial corridor in Camden, NJ.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CAMDEN COUNTY (Con't)

Collingswood Partners, Inc.
678 Haddon Avenue
Collingswood, NJ 08108

Phone: 856-858-9275
Fax: 856-858-9276
Email: tseeley@collingswood.com
Website: http://www.collingswood.com/things_to_do/shopping_and_dining/index.php

Terry Seeley

Collingswood Partners, Inc. is a not-for-profit management corporation that oversees the three Business Improvement Districts in Collingswood.

Cooper's Ferry Development Association
One Port Center
2 Riverside Drive, Suite 501
Camden, NJ 08103

Phone: 856-757-9154
Fax: 856-757-9478
Email: info@CamdenWaterfront.com
Website: www.coopersferry.com

Kris Kolluri
CEO

CFDA's mission is to coherently plan and implement high-quality urban redevelopment projects in order to help replenish Camden's depleted tax base and to create a significant number of jobs for city residents. CFDA also works to improve Camden's environment as a place in which to live, to work, to visit and to invest.

County of Camden, County Clerk
Camden County Courthouse
Room 102
520 Market Street
Camden, NJ 08102

Phone: 856-225-5300
Fax: 856-225-7100
Email: countyclerk@camdencounty.com
Website: www.camdencounty.com/clerk

Joseph Ripa
County Clerk

The Clerk's Office registers new sole proprietorship businesses and partnerships.

County of Camden, Improvement Authority
2220 Voorhees Town Center
Voorhees Twp NJ 08043

Phone: 856-751-2242
Fax: 856-566-3105
Email: justask@camdencounty.com
Website: www.ccia.camdencounty.com

Christopher Orlando
Interim
Executive Director

The Camden County Improvement Authority (CCIA) offers a full menu of economic development and financing solutions for your business.

Latin American Economic Development Association (LAEDA)
433 Market Street, Suite 202
Camden, NJ 08102

Phone: 856-338-1177
Fax: 856-963-1835
Email: info@laeda.com
Website: www.laeda.com

Raymond L. Lamboy
President and CEO

The Latin American Economic Development Association, Inc. (LAEDA) was established through the efforts of the National Puerto Rican Coalition along with local community and business leaders to create economic opportunities for minorities while facilitating the redevelopment of Camden City.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CAMDEN COUNTY (Con't)

<p><u>NJAWBO South Jersey Region:</u> (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem)</p>	<p>Phone: 856-985-4507 Email: njawbo@njawbo.org Website: www.njawbo.org</p>	<p>Jamie Cohen Region Leadership Team Chair</p>
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<p>Parkside Business & Community in Partnership (PBCIP) 1487 Kenwood Avenue Camden, NJ 08103</p>	<p>Phone: 856-964-0440 Fax: 856-964-3664 Email: bphifer@pbcip.org Website: www.pbcip.org</p>	<p>Bridget Phifer Executive Director</p>
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PBCIP is a non-profit organization that takes a holistic approach by integrating commercial revitalization, housing and quality-of-life initiatives in order to restore, rather than replace, the neighborhood.

<p><u>SBDC at Rutgers Camden</u> 419 Cooper Street Camden, NJ 08103</p>	<p>Phone: 856-225-6221 Fax: 856-225-6621 Email: rsbdc@camden.rutgers.edu Website: www.rsbdc.org</p>	<p>Robert Palumbo Director</p>
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<p><u>Southern New Jersey SCORE</u> <u>Chapter 254</u> PO Box 447 Mount Laurel, NJ 08054</p>	<p>Phone: 856-457-8372 Email: snj.contact@scorevolunteer.org Website: www.snj.score.org</p>	<p>Joe Ford and Jose Sanchez Co-Chapter Chairs</p>
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – CAMDEN COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

<u>Camden Urban Enterprise Zone</u> 520 Market Street City Hall, 4 th Floor Camden, NJ 08101	Phone: 856-968-3531 Fax: 856-963-1841 Email: jothomas@ci.camden.nj.us Website: www.ci.camden.nj.us/uez/	Joe Thomas Business Development Representative
<u>Gloucester City Urban Enterprise Zone</u> City of Gloucester 114 North Broadway Gloucester City, NJ 08030	Phone: 856-742-8011 Fax: 856-494-1157 Email: bob.booth@gloucestertravel.com Website: www.cityofgloucester.org	Bob Booth UEZ Coordinator

CHAMBERS OF COMMERCE – CAMDEN COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Camden County Regional Chamber of Commerce & Cherry Hill Regional Chamber of Commerce</u> 295 Route 70 West Cherry Hill, NJ 08034	Phone: 856-667-1600 Fax: 856-667-1464 Email: ritao@camdencountychamber.com Website: www.camdencountychamber.com	Rita Owens Chamber Administrator
<u>Chamber of Commerce Southern New Jersey</u> 4015 Main Street Voorhees, NJ 08043	Phone: 856-424-7776 Fax: 856-424-8180 Email: ddilorenzo@chambersnj.com Website: www.chambersnj.com	Debra P. DiLorenzo President & CEO



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