



# Burlington County Business Resource Guide

July 2018





**UCEDC, a non-profit economic development corporation**, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new

markets through innovative lending, comprehensive training initiatives and government procurement programs.

### **Financing**

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

### **Government Contracting**

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

### **Training**

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

### **Business Tools**

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

## Resources to Help Your Business Grow

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**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-3680	Alfred Titone
Two Gateway Center	Fax: 973-645-6560	District Director
15 <sup>th</sup> floor	E-mail: <a href="mailto:alfred.titone@sba.gov">alfred.titone@sba.gov</a>	
Newark, NJ 07102	Website: <a href="http://www.sba.gov">www.sba.gov</a>	

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

<u>NJ Business Action Center</u>	Phone: 800-JERSEY 7	Melanie Willoughby
33 West State Street	Fax: 609-292-5509	Executive Director
Trenton, NJ 08625	Email: <a href="mailto:feedback@sos.state.nj.us">feedback@sos.state.nj.us</a>	
	Website: <a href="http://www.nj.gov/state/bac">www.nj.gov/state/bac</a>	

*The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>.*

<u>NJ Economic Development Authority</u>	Phone: 609-858-6700	Timothy Sullivan
36 West State Street	Email: <a href="mailto:customercare@njeda.com">customercare@njeda.com</a>	Chief Executive Officer
P.O. Box 990	Website: <a href="http://www.njeda.com">www.njeda.com</a>	
Trenton, NJ 08625-0820		

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

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## Resources to Help Your Business Grow

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### GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street  
Trenton, NJ 08608-1199

Phone: 609-393-7707  
Email: [info@njbja.org](mailto:info@njbja.org)  
Website: [www.njbja.org](http://www.njbja.org)

Michele N. Siekerka  
President

*The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).*

New Jersey State Library System – Small Business Services

Phone: 973-733-7779  
Email: [reference@npl.org](mailto:reference@npl.org)  
Website: [www.njstatelib.org](http://www.njstatelib.org)

*The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.*

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center  
Lawrenceville, NJ 08648

Phone: 609-896-2734  
Email: [janice.barlow@trade.gov](mailto:janice.barlow@trade.gov)  
Website: [www.export.gov/newjersey](http://www.export.gov/newjersey)

Janice Barlow  
Sr. International  
Trade Specialist

*The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.*

### LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY

Business and Career Development Center

1 High Street  
Mount Holly, NJ 08060

Phone: 609-267-5618, Ext. 4504  
Fax: 609-267-5165  
Email: [cryan@bcc.edu](mailto:cryan@bcc.edu)  
Website: [www.rcbc.edu/business-career-development-center](http://www.rcbc.edu/business-career-development-center)

Cathy Ryan  
Coordinator

*The Business and Career Development Center is an excellent community resource offering small business and job placement assistance to all Burlington County residents and businesses, with special emphasis on Mount Holly residents and its business community. The Center is an off-campus site supported by Burlington County College. The Center partners with Burlington County's One-Stop Career Center system.*

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### LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

<u>County of Burlington, County Clerk</u> 50 Rancocas Road, Fl. #3 Mount Holly, NJ 08060	Phone: 609-265-5122 Fax: 609-265-0696 Email: <a href="mailto:ttyler@co.burlington.nj.us">ttyler@co.burlington.nj.us</a> Website: <a href="http://www.co.burlington.nj.us/192/County-Clerk">www.co.burlington.nj.us/192/County-Clerk</a>	Timothy D. Tyler County Clerk
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*The Clerk's Office registers new sole proprietorship businesses and partnerships.*

<u>County of Burlington, Economic Development and Regional Planning</u> 1900 Briggs Road Mount Laurel, NJ 08054	Phone: 609-265-5055 Fax: 609-265-5006 Email: <a href="mailto:mremsa@bcbridges.org">mremsa@bcbridges.org</a> Website: <a href="http://www.bcbridges.org">www.bcbridges.org</a>	Mark Remsa Director
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*The Department of Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.*

<u>County of Burlington, Library System</u> 5 Pioneer Blvd. Westampton, NJ 08060	Phone: 609-267-9660 Email: <a href="mailto:jdivor@bcls.lib.nj.us">jdivor@bcls.lib.nj.us</a> Website: <a href="http://www.bcls.lib.nj.us/">www.bcls.lib.nj.us/</a>	Joan Divor Business Services Librarian
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*The Burlington County Library System offers a wide range of free services specifically designed for small businesses including workshops, personalized consultation and opportunities for peer support.*

<u>County of Burlington, Workforce Development Board at Rowan College</u> 900 College Circle Mount Laurel, NJ 08054	Phone: 856-242-5268 Email: <a href="mailto:shunt@rcbc.edu">shunt@rcbc.edu</a> Website: <a href="http://www.rcbc.edu/workforce">www.rcbc.edu/workforce</a>	Stacy Hunt Talent Development Manager
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*The Burlington County Workforce Development Board (WDB) is committed to building and maintaining a workforce of the highest quality to help businesses grow or retain their workforce. The WDB strives to implement a workforce system of services that are a resource for local business to access quality employees they need, and training individuals to be successfully employed.*

<u>NJAWBO South Jersey Region:</u> (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem)	Phone: 856-985-4507 Email: <a href="mailto:njawbo@njawbo.org">njawbo@njawbo.org</a> Website: <a href="http://www.njawbo.org">www.njawbo.org</a>	Jamie Cohen Region Leadership Team Chair
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*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.*

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**Resources to Help Your Business Grow**


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**LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)**Main Street Burlington

City Hall  
525 High Street  
Burlington, NJ 08060

Email: [info@msbnj.org](mailto:info@msbnj.org)Website: [www.msbnj.org](http://www.msbnj.org)

John Krimmel  
President

*Main Street Burlington (MSB) strives to preserve Burlington's rich historic tradition, nourish a sustainable downtown, and enhance neighborhood confidence by collaborating with the community in a unified effort to reestablish Burlington City as the Pride of the Delaware.*

Main Street Maple Shade

PO BOX 178  
Maple Shade, NJ 08052

Phone: 856-482-8200

Email: [msmsnewjersey@gmail.com](mailto:msmsnewjersey@gmail.com)  
Website: [www.msmsnj.com](http://www.msmsnj.com)

Helen Iapalucci  
Executive Director

*Main Street Maple Shade is governed by an Executive Board that is responsible for providing guidance and overall strategic direction as part of the town's revitalization initiative. This board is also responsible for setting policies and priorities for Main Street Maple Shade.*

Main Street Mount Holly

P.O. Box 747  
Mount Holly, NJ 08060

Phone: 856-577-7337

Email: [msmhj@gmail.com](mailto:msmhj@gmail.com)

Website:  
[www.mainstreetmountholly.org](http://www.mainstreetmountholly.org)

Kent Pipes  
President

*Main Street Mount Holly is a volunteer-driven, non-profit organization whose mission is to protect, promote and enhance historic Mount Holly's downtown.*

Rutgers EcoComplex

1200 Florence-Columbus Rd.  
Bordentown, NJ 08505

Phone: 609-499-3600 x4225

Fax: 609-499-3647

Email: [guran@aesop.rutgers.edu](mailto:guran@aesop.rutgers.edu)

Website:  
<http://ecocomplex.rutgers.edu/>

Serpil Guran, Ph.D.  
Director

*The Rutgers EcoComplex is a full service business accelerator accommodating private for-profit client companies who benefit from the incubator's energy consultants, advanced environmental instrumentation and renewable energy technology pilot plant programs and initiatives in controlled environment agriculture.*

SBDC at Rutgers Camden

419 Cooper Street  
Camden, NJ 08102

Phone: 856-225-6221

Fax: 856-225-6621

Email:  
[rsbdc@camden.rutgers.edu](mailto:rsbdc@camden.rutgers.edu)

Website: [www.rsbdc.org](http://www.rsbdc.org)

Robert Palumbo  
Director

*The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.*

## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES - BURLINGTON COUNTY (Con't)

Southern New Jersey SCORE  
Chapter 254

PO Box 447  
Mount Laurel, NJ 08054

Phone: 856-457-8372  
Email: [snj.contact@scorevolunteer.org](mailto:snj.contact@scorevolunteer.org)  
Website: [www.snj.score.org](http://www.snj.score.org)

Joe Ford and  
Jose Sanchez  
Co-Chapter Chairs

*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.*

### URBAN ENTERPRISE ZONE – BURLINGTON COUNTY

*The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.*

Mount Holly Urban Enterprise Zone  
23 Washington Street  
Mount Holly, NJ 08060

Phone: 609-845-1163  
Fax: 609-267-1951  
Email: [jbrown@twp.mountholly.nj.us](mailto:jbrown@twp.mountholly.nj.us)  
Website: <http://twp.mountholly.nj.us/content/686>

Joshua Brown  
UEZ Coordinator

Pemberton Urban Enterprise Zone  
500 Pemberton-Browns Mills  
Road  
Pemberton, NJ 08068

Phone: 609-894-3306  
Fax: 609-894-7676  
Email: [dbenedetti@pemberton-twp.com](mailto:dbenedetti@pemberton-twp.com)  
Website: [www.pemberton-twp.com](http://www.pemberton-twp.com)

David Benedetti  
Director  
Community  
Development

### CHAMBERS OF COMMERCE – BURLINGTON COUNTY

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.*

Burlington County Regional Chamber  
of Commerce

520 Fellowship Road  
Suite E502  
Mount Laurel NJ 08054

Phone: 856-439-2520  
Fax: 856-439-2523  
Email: [admin@bcrc.com](mailto:admin@bcrc.com)  
Website: [www.bcrc.com](http://www.bcrc.com)

Kristi Howell  
President/CEO

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**Resources to Help Your Business Grow**

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**CHAMBERS OF COMMERCE – BURLINGTON COUNTY (Con't)**Chamber of Commerce Southern New Jersey4015 Main Street  
Voorhees, NJ 08043Phone: 856-424-7776, Ext. 114  
Fax: 856-424-8180  
Email: [ddilorenzo@chambersnj.com](mailto:ddilorenzo@chambersnj.com)  
Website: [www.chambersnj.com](http://www.chambersnj.com)Debra P. DiLorenzo  
President & CEOGreater Burlington Chamber of CommercePO Box 67  
Burlington, NJ 08016Phone: 609-387-0963  
Fax: 609-387-3070  
Email: [info@greaterburlingtonchamber.org](mailto:info@greaterburlingtonchamber.org)  
Website: [www.greaterburlingtonchamber.org](http://www.greaterburlingtonchamber.org)Chris Seiler  
PresidentNorthern Burlington Regional Chamber of CommercePO Box 65  
Bordentown, NJ 08505Phone: 609-298-7774  
Email: [info@nbrchamber.org](mailto:info@nbrchamber.org)  
Website: [www.nbrchamber.org](http://www.nbrchamber.org)Bill Ryan  
President





**75 Chestnut Street  
Cranford, NJ 07016  
908-527-1166 / [info@ucedc.com](mailto:info@ucedc.com)  
[www.ucedc.com](http://www.ucedc.com)**