



Resources & Solutions
for Small Business

UCEDC

Atlantic County Business Resource Guide

July 2018



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center, 15 th floor Newark, NJ 07102	Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: www.sba.gov	Alfred Titone District Director
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The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 33 West State Street Trenton, NJ 08625	Phone: 800-JERSEY 7 Fax: 609-292-5509 Email: feedback@sos.state.nj.us Website: www.nj.gov/state/bac	Melanie Willoughby Executive Director
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The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>.

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820	Phone: 609- 858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbia.org
Website: www.njbia.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2734
Email: janice.barlow@trade.gov
Website: www.export.gov/newjersey

Janice Barlow
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – ATLANTIC COUNTY

Atlantic Business Resource Center

2 South Main Street
Pleasantville, NJ 08232

Phone: 609-485-0153 Ext. 4804
Email: lowery_rhonda@aclink.org
Website: www.atlanticcountywdb.com

Rhonda Lowery
Executive Director

The Atlantic Business Resource Center (BRC) provides small and mid-size employers with business solutions.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – ATLANTIC COUNTY (Con't)

<u>Casino Reinvestment Development Authority</u> 15 South Pennsylvania Avenue Atlantic City, NJ 08401	Phone: 609-347-0500 Fax: 609-348-3121 Email: choward@njcrda.com Website: www.njcrda.com	Christopher M. Howard Executive Director
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The CRDA has used casino reinvestments as a catalyst for meaningful, positive improvement in the lives of New Jersey residents statewide.

<u>County of Atlantic, One-Stop Career Center</u> 2 South Main Street, Suite 1 Pleasantville, NJ 09232	Phone: 609-813-3900 Fax: 609-813-3930 Email: paul.mcclellan@dol.state.nj.us Website: www.learntrainworkac.com	Paul McClellan Manager
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Atlantic County One Stop Career Centers provides educational classes, GED Testing, job search activities, job training opportunities, public assistance and a variety of other services to help you improve your job related skills so you may work in today's fast paced labor market.

<u>County of Atlantic, County Clerk</u> 5901 Main Street Mays Landing, NJ 08330	Phone: 609-645-5858 Fax: 609-909-5111 Email: mcgettigan_ed@aclink.org Website: www.atlanticcountyclerk.org	Edward P. McGettigan County Clerk
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The Clerk's office registers sole proprietor businesses and partnerships.

<u>Main Street Atlantic City</u> 1125 Atlantic Avenue, Ste. 105 Atlantic City, NJ 08401	Phone: 609-350-6052 Fax: 609-344-4254 Email: mainstreetacnj@gmail.com Website: www.facebook.com/mainstreetacnj	Pam Fields Executive Director
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The mission of Main Street Atlantic City (MSAC) is to be the leading nonprofit organization guiding and managing the revitalization and development of Atlantic City's downtown core. MSAC coordinates stakeholders to improve the quality of life for all, celebrate the city's rich cultural diversity, preserve historically significant architecture, and increase the value of the district's properties and businesses.

<u>Main Street Hammonton</u> 10 South Egg Harbor Road PO BOX 1147 Hammonton, NJ 08037	Phone: 609-567-9014 Fax: 609-567-8238 Email: mainstreethammonton@ymail.com Website: www.downtownhammonton.com	Cassie Iacovelli Executive Director
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Main Street Hammonton is a non-profit organization that manages the overall revitalization of the downtown district through events, planning, marketing and grantsmanship.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – ATLANTIC COUNTY (Con't)

<u>NJAWBO South Jersey Region:</u> (Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Salem)	Phone: 856-985-4507 Email: njawbo@njawbo.org Website: www.njawbo.org	Jamie Cohen Region Leadership Team Chair
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>SBDC at Richard Stockton College</u> 35 S. MLK Boulevard Atlantic City, NJ 08401	Phone: 609-626-3889 Email: Carol.Waties@stockton.edu Website: www.njsbdc.com	Carol Waties Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners.

<u>Southern New Jersey SCORE Chapter 150</u> 33 Washington Street Toms River, NJ 08753	Phone: 732-505-6033 Fax: 732-505-0331 Email: score150@verizon.net Website: www.snj.score.org	Don Schaser & Bob Goodyear Co-Chapter Chair
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

<u>South Jersey Economic Development District</u> 782 South Brewster Road Unit B6 Vineland, NJ 08361	Phone: 856-794-1941 Fax: 856-765-9045 Email: ljoyce@sjedd.com Website: www.sjedd.com	Louis C. Joyce Executive Director
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The goal of South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties, which include Atlantic, Cape May, Cumberland, and Salem.

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – ATLANTIC COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Pleasantville Urban Enterprise Zone
18 North First Street
Pleasantville, NJ 08232

Phone: 609-677-4925
Fax: 609-641-8642
Email:
rick_ginotte@pleasantvillenj.us
Website: www.pleasantville-nj.org

Rick Ginotte
UEZ Coordinator

CHAMBERS OF COMMERCE – ATLANTIC COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

Brigantine Beach Chamber of Commerce
PO Box 484
Brigantine Beach, NJ 08203

Phone: 609-800-2821
Email:
brigantinechamber@gmail.com
Website:
www.brigantinechamber.com

Angela Reynolds
President

Chamber of Commerce Southern New Jersey
4015 Main Street
Voorhees, NJ 08043

Phone: 856-424-7776, Ext 114
Fax: 856-424-8180
Email:
ddilorenzo@chambersnj.com
Website: www.chambersnj.com

Debra P. DiLorenzo
President and CEO

Greater Atlantic City Chamber of Commerce
12 South Virginia Avenue
Atlantic City, NJ 08401

Phone: 609-345-4524 Ext. 13
Fax: 609-345-1666
Email: info@accchamber.com
Website: www.acchamber.com

Joseph Kelly
President

Greater Hammonton Chamber of Commerce
The Historic Hammonton
Train Station
10 S. Egg Harbor Road
P.O. Box 554
Hammonton, NJ 08037

Phone: 609-561-9080
Fax: 609-561-9411
Email: johnrunfolo@comcast.net
Website: www.hammontonnj.us

John Runfolo
Chamber Trustee



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Cranford, NJ 07016
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