



# Passaic County Business Resource Guide

November 2018



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[www.ucedc.com](http://www.ucedc.com)



Resources & Solutions  
for Small Business

**UCEDC**

**UCEDC, a non-profit economic development corporation,** is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

### **Financing**

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

### **Government Contracting**

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

### **Training**

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

### **Business Tools**

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

## Resources to Help Your Business Grow

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**S**ustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

### GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-3680	Alfred Titone
Two Gateway Center	Fax: 973-645-6560	District Director
15 <sup>th</sup> Floor	E-mail: <a href="mailto:alfred.titone@sba.gov">alfred.titone@sba.gov</a>	
Newark, NJ 07102	Website: <a href="http://www.sba.gov">www.sba.gov</a>	

*The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.*

<u>NJ Business Action Center</u>	Phone: 800-JERSEY 7	Melanie Willoughby
225 West State Street	Fax: 609-292-5509	Executive Director
Trenton, NJ 08608	Email: <a href="mailto:feedback@sos.state.nj.us">feedback@sos.state.nj.us</a>	
	Website: <a href="http://www.nj.gov/state/bac">www.nj.gov/state/bac</a>	

*The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally. For more information, visit <https://nj.gov/state/assets/pdf/bac/NJBAC-Brochure.pdf>.*

<u>NJ Economic Development Authority</u>	Phone: 609-858-6700	Timothy Sullivan
36 West State Street	Email: <a href="mailto:customercare@njeda.com">customercare@njeda.com</a>	Chief Executive Officer
P.O. Box 990	Website: <a href="http://www.njeda.com">www.njeda.com</a>	
Trenton, NJ 08625		

*The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.*

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## Resources to Help Your Business Grow

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### GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street  
Trenton, NJ 08608

Phone: 609-393-7707

Email: [info@njbja.org](mailto:info@njbja.org)

Website: [www.njbja.org](http://www.njbja.org)

Michele N. Siekerka  
President

*The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).*

New Jersey State Library System – Small Business Services

Phone: 973-733-7779

Email: [reference@npl.org](mailto:reference@npl.org)

Website: [www.njstatelib.org](http://www.njstatelib.org)

*The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.*

US Department of Commerce – Commercial Service, Northern New Jersey

20 Washington Place  
Newark, NJ 07102

Phone: 973-645-4682

Email: [susan.widmer@trade.gov](mailto:susan.widmer@trade.gov)

Website: [www.export.gov/newjersey](http://www.export.gov/newjersey)

Susan Widmer  
Office Director

*The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.*

### LOCAL BUSINESS RESOURCES - PASSAIC COUNTY

County of Passaic, County Clerk  
401 Grand Street  
Paterson, NJ 07505

Phone: 973- 225-3690

Fax: 973-754- 1920

Email: [walterd@passaiccountynj.org](mailto:walterd@passaiccountynj.org)

Website: [www.passaiccountynj.org/](http://www.passaiccountynj.org/)

Walter J. Davison  
Acting County Clerk

*The Clerk’s Office registers new businesses.*

## Resources to Help Your Business Grow

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### LOCAL BUSINESS RESOURCES - PASSAIC COUNTY (Con't)

<u>County of Passaic, Division of Economic Development</u> 930 Riverview Drive Suite 250 Totowa, NJ 07512	Phone: 973-569-4040 Fax: 973-812-3450 Email: <a href="mailto:Deborahh@passaiccountynj.org">Deborahh@passaiccountynj.org</a> Website: <a href="http://www.passaiccountynj.org">www.passaiccountynj.org</a>	Deborah Hoffman Director
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*The Passaic County Division of Economic Development offers direct technical support and assistance to companies. Specific services include: real estate identification; assistance in securing loans and lines of credit, management of the Greater Passaic County Bond Program, redevelopment of brownfield sites, promotion of filming in the county and information on all business incentives as well as sponsoring seminars on a wide range of issues.*

<u>City of Clifton, Office of Economic Development</u> 900 Clifton Avenue 1 <sup>st</sup> Floor Clifton, NJ 07013	Phone: 973-470-5200 Fax: 973-470-9456 Website: <a href="http://www.cliftonnj.org">www.cliftonnj.org</a>	Allan Ryff Interim Director
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*The Clifton Office of Economic Development is available to assist businesses in the City and businesses seeking to relocate to the City with a variety of services and programs. When possible, we will provide a "one stop" service for all business needs to ensure that your business becomes, and remains, competitive and successful.*

<u>Downtown Clifton Economic Development Group</u> PO BOX 1364 Clifton, NJ 07011	Phone: 973-557-3886 Email: <a href="mailto:info@downtownclifton.com">info@downtownclifton.com</a> Website: <a href="http://www.downtownclifton.com">www.downtownclifton.com</a>	Angela Montague Executive Director
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*We are mostly volunteers; local business owners, city officials & corporate leaders, coordinate & promote commercial development, we have developed a vision for the future and created a work plan and we also act as liaison at city hall for business applications.*

<u>NJAWBO Northeast Region:</u> (Bergen and Passaic)	Phone: 973-204-8232 Email: <a href="mailto:laura@lauragraziano.com">laura@lauragraziano.com</a> Website: <a href="http://www.njawbo.org">www.njawbo.org</a>	Laura Graziano Leadership Team Chair
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*NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.*

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**Resources to Help Your Business Grow**


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**LOCAL BUSINESS RESOURCES - PASSAIC COUNTY (Con't)**

<u>Paterson Restoration Corporation</u> Department of Community Development 125 Ellison Street 2 <sup>nd</sup> Floor Paterson, NJ 07505	Phone: 973-321-1220 Email: <a href="mailto:rgomez@patersonrestoration.org">rgomez@patersonrestoration.org</a> Website: <a href="http://www.patersonrestoration.org">www.patersonrestoration.org</a>	Ruben A. Gomez Executive Director
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*The Paterson Restoration Corporation (PRC) core goals and values are to foster and maintain economic development throughout the City through the implementation of development policies, programs and participation.*

<u>SBDC at William Patterson University</u> 131 Ellison Street Paterson, NJ 07505	Phone: 973-321-1378 Email: <a href="mailto:muldoonk@wpunj.edu">muldoonk@wpunj.edu</a> Website: <a href="http://www.wpunj.edu/sbdc">www.wpunj.edu/sbdc</a>	Kate Muldoon Regional Director
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*The Small Business Development Center (SBDC) provides free professional, comprehensive consulting and training services to both start-up and established small business owners.*

<u>SCORE Northeast New Jersey</u> Bergen County Administration Building 1 Bergen Plaza, Room 5B Hackensack, NJ 07601	Email: <a href="mailto:contact.northeastnj@scorevolunteer.org">contact.northeastnj@scorevolunteer.org</a> Website: <a href="http://www.northeastnj.score.org">www.northeastnj.score.org</a>	Curtis Springstead Chair Chair
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*SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.*

**URBAN ENTERPRISE ZONE – PASSAIC COUNTY**

*The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.*

<u>Passaic Urban Enterprise Zone</u> City of Passaic City Hall, Room 207 330 Passaic Street Passaic, NJ 07055	Phone: 973-365-5520 Fax: 973-365-5567 Email: <a href="mailto:uez@cityofpassaicnj.gov">uez@cityofpassaicnj.gov</a> Website: <a href="http://www.cityofpassaic.com">www.cityofpassaic.com</a>	Soraya Stam UEZ Coordinator
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**Resources to Help Your Business Grow**


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**URBAN ENTERPRISE ZONE – PASSAIC COUNTY (Con't)**

<u>Paterson Urban Enterprise Zone</u> City of Paterson 125 Ellison Street 2nd Floor Paterson NJ 07505	Phone: 973-321-1220, Ext. 2267 Fax: 973-321-1359 Email: <a href="mailto:pforestieri@patersonnj.gov">pforestieri@patersonnj.gov</a> Website: <a href="http://www.patersonuez.com/">www.patersonuez.com/</a>	Penni Forestieri UEZ Division Director
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**CHAMBERS OF COMMERCE – PASSAIC COUNTY**

*The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.*

<u>Greater Paterson Chamber of Commerce</u> 100 Hamilton Plaza Suite 1201 Paterson NJ, 07505	Phone: 973-881-7300 Fax: 973-881-8233 Email: <a href="mailto:jamie@greaterpatersoncc.org">jamie@greaterpatersoncc.org</a> Website: <a href="http://www.greaterpatersoncc.org">www.greaterpatersoncc.org</a>	Jamie Dykes President
<u>Hawthorne Chamber of Commerce</u> 471 Lafayette Avenue Hawthorne, NJ 07506	Phone: 973-427-5078 Email: <a href="mailto:info@hawthornechamber.org">info@hawthornechamber.org</a> Website: <a href="http://www.hawthornechamber.org">www.hawthornechamber.org</a>	Robert Meier President
<u>North Jersey Chamber of Commerce</u> 547 Union Blvd. Totowa, NJ 07512	Phone: 973-470-9300 Fax: 973-470-9245 Email: <a href="mailto:michelle@northjerseychamber.org">michelle@northjerseychamber.org</a> Website: <a href="http://www.northjerseychamber.org">www.northjerseychamber.org</a>	Michelle Vernuccio President
<u>Pompton Lakes Chamber of Commerce</u> PO Box 129 Pompton Lakes, NJ 07442	Phone: 973-839-0187 Fax: 973-831-5887 Email: <a href="mailto:kaffka924@gmail.com">kaffka924@gmail.com</a> Website: <a href="http://www.pomptonlakeschamber.org">www.pomptonlakeschamber.org</a>	Art Kaffka President

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**Resources to Help Your Business Grow**

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**CHAMBERS OF COMMERCE – PASSAIC COUNTY (Con't)**

<u>Ringwood Chamber of Commerce</u> PO Box 62 Ringwood, NJ 07456	Phone: 973-951-4076 Email: <a href="mailto:president@ringwoodchamber.com">president@ringwoodchamber.com</a> Website: <a href="http://www.ringwoodchamber.com">www.ringwoodchamber.com</a>	Neil McDonald President
<u>Tri-County Chamber of Commerce</u> P.O Box 2420 Wayne, NJ 07474	Phone: 862-210-8328 Fax: 973-882-0464 Email: <a href="mailto:jamie@tricounty.org">jamie@tricounty.org</a> Website: <a href="http://www.tricounty.org">www.tricounty.org</a>	Jamie Dykes President





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Cranford, NJ 07016  
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