



Resources & Solutions
for Small Business

UCEDC

Ocean County Business Resource Guide

July 2018



75 Chestnut Street, Cranford, NJ 07016
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www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center, 15 th floor Newark, NJ 07102	Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: www.sba.gov	Alfred Titone District Director
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The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 225 West State Street Trenton, NJ 08608	Phone: 866-534-7789 Fax: 609-292-5509 Website: www.nj.gov/state/bac/	Melanie Willoughby Executive Director
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The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820	Phone: 609-858-6700 Email: customercare@njeda.com Website: www.njeda.com	Timothy Sullivan Chief Executive Officer
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707

Email: info@njbja.org

Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779

Email: reference@npl.org

Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2734

Email: janice.barlow@trade.gov

Website: www.export.gov/newjersey

Janice Barlow
Sr. International
Trade Specialist

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – OCEAN COUNTY

County of Ocean, County Clerk

118 Washington Street
PO Box 2191
Toms River, NJ 08754-2191

Toll Free: 800-722-0291

Phone: 732-929-2018

Fax: 732-349-4336

E-mail: scolabella@co.ocean.nj.us

Website:

www.oceancountyclerk.com

Scott Colabella
County Clerk

The Clerk’s office registers sole proprietor businesses and partnerships.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – OCEAN COUNTY (Con't)

<u>Lakewood Development Corp.</u> Municipal Building 231 Third Street Lakewood, NJ 08701	Phone: 732-364-2500 Ext. 5395 Fax: 732-364-5417 Email: dklein@lakewoodnj.gov Website: www.lakewoodnj.gov	David Klein Acting Executive Director
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The Lakewood Development Corporation works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

<u>Monmouth-Ocean Development Council</u> Monmouth Shores Corporate Park 4814 Outlook Dr., Suite 102 Wall, NJ 07753	Phone: 732-751-8696 Fax: 732-751-8698 Email: ben_waldron@modc.com Website: www.modc.com	Benjamin L. Waldron Executive Director
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The Monmouth-Ocean Development Council (MODC) is a consortium of business, government, professional, and community leaders in the Monmouth/Ocean County area. MODC is a catalyst for positive change and an advocate of solutions and opportunities for the region's business and economic development through programs of planned cultural, educational, environmental, professional and tourism growth.

<u>Monmouth/Ocean SBDC at Brookdale Community College</u> ATEC Building, Room 111 765 Newman Springs Road Lincroft, NJ 07738	Phone: 732-842-8685 Fax: 732-842-0203 Email: jfuentes@brookdalecc.edu Website: www.mosbdc.com	Jackie Mejias-Fuertes Regional Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>NJAWBO Shore Region:</u> (Monmouth, Ocean, Middlesex)	Phone: 732-339-1414 Email: njawbo@njawbo.org Website: www.njawbo.org	Patricia Crilly Region Leadership Team Chair
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – OCEAN COUNTY (Con't)Ocean County SCORE Chapter 150

33 Washington Street
Toms River, NJ 08753

Phone: 732-505-6033

Fax: 732-505-0331

Email: score150@verizon.netWebsite: www.oceancountyscore.org

Don Shaffer

Chapter Chair

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Seaside Heights Business Improvement District

1214 Boulevard
PO Box 43
Seaside Heights, NJ 08751

Phone: 732-830-3700

Fax: 732-830-1485

Email: info@exit82.comWebsite: www.exit82.com

Michael Redpaph

Executive Director

The Seaside Heights Business Improvement District is an outrageously fun, diverse and walkable community of entertainment and business professionals offering a unique experience that combines an oceanfront family-friendly resort amusement park, dining and evening entertainment centered in a thriving recreational region.

Southern New Jersey Development Council

900 Route 168, Suite D-4
Turnersville, NJ 08012

Phone: 856-228-7500

Fax: 856-228-7511

E-mail: snjc@snjc.orgWebsite: www.snjdc.org

Marlene Z. Asselta

President

The professional SNJDC staff work on behalf of its membership and the southern eight counties of New Jersey in order to create a better economic environment in the region.

OCEAN COUNTY URBAN ENTERPRISE ZONES

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Lakewood Development Corporation/UEZ

231 Third Street
Lakewood, NJ 08701

Phone: 732-364-2500 Ext. 5257

Fax: 732-364-5417

E-mail: dklein@lakewoodnj.gov

Website:

www.lakewoodnj.gov/departments/uez

David Klein

Acting Director

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – OCEAN COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<u>Brick Township Chamber of Commerce</u> 270 Chambers Bridge Road, Suite 6 Brick, NJ 08723	Phone: 732-477-4949 Fax: 732-477-5788 E-mail: info@brickchamber.com Website: www.brickchamber.com	Chelle Hulse Executive Director
<u>Greater Toms River Chamber of Commerce</u> 1057 Hooper Avenue Building 1, Floor #2, Ste. 5 Toms River, NJ 08753	Phone: 732-349-0220 Email: danielle@tomsriverchamber.com Website: www.tomsriverchamber.com	Danielle Norcross Director of Operations
<u>Jackson Chamber of Commerce</u> 1021 West Commodore Boulevard Jackson, NJ 08527	Phone: 732-833-0005 Fax: 732-833-7033 Email: jcinfo@jacksonchamber.com Website: www.jacksonchamber.com	Virgil Hollender President
<u>Lakewood Chamber of Commerce</u> 681 River Avenue, Ste. 2F Lakewood, NJ 08701	Phone: 732-363-0012 Email: mmiller@mylakewoodchamber.com Fax: 732-367-4453 Website: https://mylakewoodchamber.com	Menashe P. Miller Executive Director
<u>Point Pleasant Beach Chamber of Commerce</u> 517A Arnold Avenue Point Pleasant Beach, NJ 08742	Phone: 732-899-2424 Fax: 732-899-0103 E-mail: info@pointpleasantbeachnj.com Website: www.pointchamber.com	Carol Vaccaro Executive Director
<u>Point Pleasant Borough Chamber of Commerce</u> 2810 Bridge Avenue Point Pleasant, NJ 08742	Phone: 732-295-8850 Fax: 732-295-8990 Email: info@pointpleasantchamber.com Website: www.pointpleasantchamber.com	Eileen McCabe Executive Director

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – OCEAN COUNTY (Con't)

Southern Ocean County Chamber
of Commerce

265 West 9th Street
Ship Bottom NJ 08008

Toll Free: 800-292-6372

Phone: 609-494-7211

Fax: 609-494-5807

Email: info@sochamber.com

Website: www.visitlbiregion.com

Jillian Elsassser

President