



Morris County Business Resource Guide

November 2017



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www.ucedc.com



Resources & Solutions
for Small Business

UCEDC

UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<u>US Small Business Administration</u> Two Gateway Center 15 th Floor Newark, NJ 07102	Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: www.sba.gov	Alfred Titone District Director
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The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u> 225 West State Street Trenton, NJ 08608	Phone: 866-534-7789 Fax: 609-292-5509 Website: www.nj.gov/state/bac	Gerard Scharfenberger Interim Director
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The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

<u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625	Phone: 609-858-6700 Email: customercare@njeda.com Website: www.njeda.com	Melissa Orsen Chief Executive Officer
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608

Phone: 609-393-7707

Email: info@njbja.org

Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779

Email: reference@npl.org

Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

US Department of Commerce – Commercial Service, Northern New Jersey

20 Washington Place
Newark, NJ 07102

Phone 973-645-4682

Email: susan.widmer@trade.gov

Website: www.export.gov/newjersey

Susan Widmer
Office Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – MORRIS COUNTY

Center for Business & Technology
County College of Morris
214 Center Grove Road
Randolph, NJ 07869

Phone: 973-328-5185

Fax: 973-328-5082

E-mail: cbt@ccm.edu

Website: www.ccm.edu

Trena Kaler
Director

Goal is to deliver cost-effective, professional training to improve the quality of your workforce – your way. Specialize in high-quality on or off site training programs and services to fully meet the needs of small, medium and large businesses throughout the greater Morris County area.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MORRIS COUNTY (Con't)

<u>County of Morris, County Clerk</u> Hall of Records Admin. Building 10 Court Street PO Box 315 Morristown, NJ 07963	Phone: 973-285-6120 E-mail: ccemail@co.morris.nj.us Website: www.morriscountyclerk.org	Ann F. Grossi, Esq. County Clerk
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The Clerk's Office registers new business.

<u>Boonton Main Street</u> 620 Main Street Boonton, NJ 07005	Phone: 973-257-9107 Fax: 973-257-9565 E-mail: info@boontonmainstreet.org Website: www.boontonmainstreet.org	Chris Manzella Executive Director
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Boonton Main Street is a grass roots effort, fostering partnerships to restore, preserve and promote Boonton's historic downtown. Boonton Main Street follows the Four Point Approach to Downtown Management using organization, promotion, design and economic revitalization as defined by the National Main Street Center and Main Street New Jersey.

<u>Picatinny Technology Innovation Center</u> 3159 Schrader Road Dover, NJ 07801	Phone: 973-442-6400 Fax: 973-442-6402 E-mail: picdirector@ccm.edu Website: www.picinnovation.org	Mark Merclean Director
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The goal of the Picatinny Technology Innovation Center is to accelerate the successful commercialization of new products by entrepreneurial technology companies and corporate development teams, by supplying a supportive and resourceful infrastructure.

<u>Morris County Economic Development Corporation</u> 325 Columbia Turnpike Suite 101 Florham, NJ 07932	Phone: 973-539-8270 Fax: 973-326-9025 E-mail: mhunscher@morriscountyedc.org Website: www.morriscountyedc.org	Meghan Hunscher Executive Director
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The Morris County Economic Development Corporation is a partnership of government, businesses and allies dedicated to growing the economy of Morris County, New Jersey through aggressive and effective programs and services that result in business attraction, creation, retention, expansion and transition.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MORRIS COUNTY (Con't)

<u>Morristown Partnership</u> 14 Maple Avenue Suite 201 Morristown, NJ 07960	Phone: 973-455-1133 Fax: 973-455-1147 E-mail: jwehring@morristown-nj.org Website: www.morristown-nj.org	Jennifer Wehring Executive Director
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Responsible for the revitalization and general upkeep of the town's central business district. Along with the responsibility of recruiting business to Morristown and keeping them there.

<u>NJAWBO Northwest Region:</u> (Morris, Sussex, Warren)	Phone: 201-967-4839 Email: jennifer.polidori@ml.com Website: www.njawbo.org	Jennifer Polidori Region Leadership Team Chair
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NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

<u>SBDC of Northwest New Jersey</u> Mountain Business Center Suite 2-4 150 Mountain Avenue Hackettstown, NJ 07840	Phone: 908-269-8475 Fax: 908-366-7563 Email: info@nw-njsbdc.com Website: www.nw-njsbdc.com	Delores Stammer Regional Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>SCORE Chapter 24</u> 30 Schuyler Place - Suite 220, c/o CCM Morristown, NJ 07960	Phone: 973 442-6400 Email: info@njscore24.org Website: www.njscore24.org	Marty Telles Chapter Chair
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MORRIS COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<p><u>Boonton/Mountain Lakes Tri-Town Chamber</u> PO BOX 496 Boonton, NJ 07005</p>	<p>Email: info@tritownchamber.org Website: www.tritownchamber.org</p>	<p>Michael Stora President</p>
<p><u>Butler Tri-Boro Area Chamber of Commerce</u></p>	<p>Phone: 973-838-5678 Fax: 973-838-5229 Email: info@triborochamber.org Website: www.triborochamber.org</p>	<p>Jamie Certosimo President</p>
<p><u>Denville Chamber of Commerce</u> 45 Broadway PO Box 333 Denville, NJ 07834</p>	<p>Phone: 973-625-1171 Email: moreinfo@denville-nj.com Website: www.facebook.com/dcocnj</p>	<p>Melissa Cooke President</p>
<p><u>Jefferson Township Chamber of Commerce</u> PO Box 64 Lake Hopatcong, NJ 07849</p>	<p>Phone: 973-663-2240 Email: president@jeffersontownshipchamber.org Website: www.jeffersontownshipchamber.org</p>	<p>Dr. Bret Hartman President</p>
<p><u>Madison Chamber of Commerce</u> P.O. Box 152 Madison, NJ 07940</p>	<p>Phone: 973-377-7830 Fax: 973-822-0451 Email: madisonnchamber@gmail.com Website: www.madisonnjchamber.org</p>	<p>Karen Giambra Executive Director</p>
<p><u>Morris County Chamber of Commerce</u> 325 Columbia Turnpike Suite 101 Florham Park, NJ 07932</p>	<p>Phone: 973-539-3882 Fax: 973-377-0859 Email: paul@morrishamber.org Website: www.morrishamber.org</p>	<p>Paul Boudreau President</p>

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MORRIS COUNTY (Con't)

<u>Morris County Hispanic-American Chamber of Commerce</u> PO BOX 834-M Morristown, NJ 07960	Phone: 973-818-2666 Email: info@mchacc.org Website: www.mchacc.org	Argentina Ramirez Chairman
<u>Mount Olive Area Chamber of Commerce</u> P.O. Box 192 Budd Lake, NJ 07828	Phone: 908-509-1774 Email: info@mtolivechambernj.com Website: www.mountolivechambernj.com	Greg Stewart President
<u>Parsippany Area Chamber of Commerce</u> P.O. Box 6205 Parsippany, NJ 07054	Phone: 973-402-6400 Email: robertpeluso@parsippanychamber.org Website: www.njpacc.org	Robert J. Peluso President
<u>Randolph Area Chamber of Commerce</u> P.O. Box 391 Mt. Freedom, NJ 07970	Phone: 973-361-3462 Fax: 973-895-3297 Website: www.randolphchamber.org	Lou Nisivoccia President
<u>Roxbury Area Chamber of Commerce</u> PO Box 436 Ledgewood, NJ 07852	Phone: 973-770-0740 Email: info@roxburynjchamber.org Website: www.roxburynjchamber.org	Linda Dora President
Tri-County Chamber of Commerce P O Box 2420 Wayne, NJ 07474	Phone: 862-210-8328 Fax: 973-882-0464 Email: caryn@tricounty.org Website: www.tricounty.org	Caryn Luberto President



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