



Resources & Solutions
for Small Business

UCEDC

Monmouth County Business Resource Guide

July 2017



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com

Resources to Help Your Business Grow



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

| | | |
|---|--|------------------------------------|
| <u>US Small Business Administration</u> Two Gateway Center, 15 th floor Newark, NJ 07102 | Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: http://sba.gov/ | Alfred Titone District Director |
|---|--|------------------------------------|

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

| | | |
|--|---|---|
| <u>NJ Business Action Center</u> 225 West State Street Trenton, NJ 08608 | Phone: 866-534-7789 Fax: 609-292-5509 Website: www.nj.gov/state/bac/ | Gerard Scharfenberger Interim Director |
|--|---|---|

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

| | | |
|--|---|--|
| <u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820 | Phone: (609) 858-6700 Email: customercare@njeda.com Website: www.njeda.com | Melissa Orsen Chief Executive Officer |
|--|---|--|

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707

Email: info@njbja.org

Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779

Email: reference@npl.org

Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2734

Email: debora.sykes@trade.gov

Website: www.export.gov/newjersey

Debora Sykes
Office Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY

Allentown Business Community Association

PO Box 432
Allentown, NJ 08501

Phone: 609-208-0544

Email: abcaofnj@gmail.com

Website: <http://www.allentownnj.com>

Heather Saracen
President

The ABCA is a not for profit organization composed of local Allentown businesses, shops and services.

Avon-by-the-Sea Business Community

301 Main Street
Avon-by-the-Sea, NJ 07717

Phone: 732-502-4510

Fax: 732-774-0605

Email: avonboro@aol.com

Website: <http://www.avonbytheseanj.com>

Timothy M. Gallagher
Administrator

Comprised of local businesses, Avon-by-the-Sea Business Community’s goal is enhance entrepreneurial vitality.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)Belmar Business Partnership

708 10th Avenue
Belmar, NJ 07719

Phone: 732 894-9022

Website:

www.belmarbusinesspartnership.com

Sal Marchese

President

The mission of the Belmar Business Partnership (BBP) is to foster the economic development and revitalization of the Belmar businesses and business community through the private/public partnership we are charged to manage.

County of Monmouth, Division of Economic Development

31 E. Main Street
Freehold, NJ 07728

Phone: 732-431-7470

Fax: 732-294-5930

Email: econdev@co.monmouth.nj.usWebsite: www.visitmonmouth.com

John Ciuffo

Director

The Economic Development Corporation works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

County of Monmouth, County Clerk

33 Mechanic Street
Freehold, NJ 07728

Phone: 732-431-7324

Website: www.visitmonmouth.com

Christine Hanlon

County Clerk

The Clerk's office registers sole proprietor businesses and partnerships.

Downtown Freehold

10 East Main Street, Suite 4A
Freehold, NJ 07728

Phone: 732-333-0094

Fax: 732-333-0095

Email:

happenings@downtownfreehold.comWebsite: www.downtownfreehold.com

Anne Palaima

Marketing & Events

Coordinator

Downtown Freehold works on behalf of all those who live, work or invest in the Downtown to achieve the following goals: foster the downtown's economic development, encourage the downtown's revitalization and reserve the downtown's historic past.

Fair Haven Business Association

800 River Road
Fair Haven, NJ 07704

Phone: 732-212-0800

Email: michel@forefrontcorp.comWebsite: www.infairhaven.com

Michel Berger

President

The purpose of the Fair Haven Business Association is to promote Fair Haven as a great destination for visitors as well as a great home for businesses.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)

Freehold Center Partnership
 10 East Main Street, Suite 4A
 Freehold, NJ 07728

Phone: 732-333-0094
 Fax: 732-333-0095
 Email: happenings@downtownfreehold.com
 Website: www.downtownfreehold.com

Jeffrey Friedman
 Business Advocate

The FCP includes business leaders, professional service consultants and residents in Freehold Borough, all dedicated toward creating and sustaining a fun, safe and pleasurable experience for our guests.

Hazlet Business Owners Association
 PO Box 5002
 Hazlet NJ 07730

Phone: 732-320-5960
 Email: sherilyn@hazletbizowners.biz
 Website: www.hazletbizowners.biz

Sherilyn Prezelomski
 Executive Director

The objective of the Association shall be to further the principles of fair business practices, to aide in the establishment of clear communications with Township Government, to foster good relations with the local Police, Fire and First Aid Departments, and to assist local businesses in being treated as a "Valued" asset of the community.

Highlands Business Partnership
 PO Box 375
 Highlands, NJ 07732

Phone: 732-291-4713
 Fax: 732-872-1031
 Email: hbp@highlandsnj.com
 Website: www.highlandsnj.com

Carla Cefalo-Braswell
 President

New Jersey non-profit which exists to undertake, direct, manage, facilitate and/or oversee recreational, educational and cultural activities, events and programs intended to promote the public welfare; the civic, educational, historic, cultural and economic, well being and vitality of community life within the Borough of Highlands, New Jersey.

Jersey Shore Partnership, (The)
 101 Crawford Corner Road
 Building #1, Suite #1-511
 Holmdel, NJ 07733

Phone: 732-212-4145
 Fax: 732-212-4175
 Email: MWalshJSPF@gmail.com
 Website: www.jerseyshorepartnership.com

Linda Kellner
 President

The Jersey Shore Partnership is an advocate of initiatives that are unique and important to the Jersey Shore coastal communities with an emphasis on shore protection and beach replenishment. The Partnership takes an active role in New Jersey's economy including tourism, coastal resources, vital infrastructure, education and emergency preparedness.

Keyport Bayfront Business Cooperative
 70 West Front Street
 Keyport, NJ 07735

Phone: 732-739-5188
 Email: kbbc@visitkeyport.org
 Website: www.keyportonline.com/

Charlie Merla
 Vice President

The mission of the Keyport Business Alliance is to help inject a new interest in this quaint shore borough through advertising, publicity and events that draw families and friends to see what Keyport has to offer.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)

Monmouth-Ocean Development Council

Monmouth Shores
Corporate Park
4814 Outlook Dr., Suite 102
Wall, NJ 07753

Phone: 732-751-8696
Fax: 732-751-8698
Email: ben_waldron@modc.com
Website: www.modc.com

Benjamin L. Waldron
Executive Director

The Monmouth-Ocean Development Council (MODC) is a consortium of business, government, professional, and community leaders in the Monmouth/Ocean County area. MODC is a catalyst for positive change and an advocate of solutions and opportunities for the region's business and economic development through programs of planned cultural, educational, environmental, professional and tourism growth.

Monmouth/Ocean SBDC at Brookdale Community College

765 Newman Springs Road
Lincroft, NJ 07738

Phone: 732-842-8685
Fax: 732-842-0203
Email: jfuertes@brookdalecc.edu
Website: www.mosbdc.com

Jackie Mejias-Fuertes
Regional Director

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

NJAWBO Shore Region: (Monmouth, Ocean, Middlesex)

Phone: 609-308-2530
Email: njawbo@njawbo.org
Website: www.njawbo.org

Vacant

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Red Bank River Center

46 English Plaza, Suite 6
Red Bank, NJ 07701

Phone: 732-842-4244
Website: www.acollittletown.com

James Scavone
Executive Director

RiverCenter is a Special Improvement District established to revitalize and manage Downtown Red Bank.

SCORE Chapter 36

Brookdale Community College
765 Newman Springs Road
Lincroft, NJ 07738

Phone: 732-224-2573
Website: monmouth.score.org/

Vacant

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – MONMOUTH COUNTY (Con't)

Spring Lake Business Improvement District

1207 Third Avenue
Spring Lake, NJ 07762

Phone: 732-449-0037
Email: info@visitspringlake.com
Website: www.visitspringlake.com

The Spring Lake Business Improvement District (SLBID), managed by the Spring Lake Business Development Corporation, is committed to encouraging the involvement of all concerned Spring Lake property and business owners in the SLBID.

MONMOUTH COUNTY URBAN ENTERPRISE ZONES

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Asbury Park UEZ

One Municipal Plaza
Asbury Park, NJ 07712

Phone: 732-775-2100
Fax: 732-775-1483
Email: michael.capabianco@cityofasburypark.com
Website: www.cityofasburypark.com

Michael Capabianco
City Manager/UEZ
Coordinator

Lakewood Development Corporation/UEZ

231 Third Street
Lakewood, NJ 08701

Phone: 732-364-2500
Fax: 732-719-4838
Email: dklein@lakewoodnj.gov
Website: www.lakewoodnj.gov/department/uez

David Klein
Acting Executive
Director/UEZ
Coordinator

Long Branch Urban Enterprise Zone

City of Long Branch
228 Broadway
Long Branch, NJ 07740

Phone: 732-923-2040
Fax: 732-263-0218
Email: jjones@ci.long-branch.nj.us
Website: www.visitlongbranch.com

Jacob Jones
UEZ Coordinator

CHAMBERS OF COMMERCE – MONMOUTH COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

Asbury Park Chamber of Commerce

1201 Springwood Avenue
Suite #104
Asbury Park, NJ 07712

Phone: 732-775-7676
Fax: 732-775-7675
Email: info@asburyparkchamber.com
Website: www.asburyparkchamber.com

Matt Whelan
Executive Director

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MONMOUTH COUNTY (Con't)Atlantic Highlands Chamber of Commerce

PO Box 141
Atlantic Highlands, NJ 07716

Phone: 732-872-8711
Fax: 732-653-0204
Email: info@atlantichighlands.org
Website: www.atlantichighlands.org

Chuck Lero
President

Bradley Beach Chamber of Commerce

501 Main Street
Bradley Beach, NJ 07720

Phone: 732-869-1020
Fax: 732-455-3382
Email: bbcc@bradleybeachnj.org
Website: www.bradleybeachnj.org

Shirley Ayres
Executive Director

Brielle Chamber of Commerce

PO Box 162
Brielle, NJ 08730-0162

Phone: 732-528-0377
Email: heidi@folkagency.com
Website: www.briellechamber.com

Dawn Gerald
Administrative
Director

Eastern Monmouth Area Chamber of Commerce

8 Reckless Place, Suite 1
Red Bank, NJ 07701

Phone: 732-741-0055
Fax: 732-741-6778
Email: lynda@emacc.org
Website: www.emacc.org

Lynda Rose
President/ COO

Greater Long Branch Chamber of Commerce

228 Broadway
Long Branch, NJ 07740

Phone: 732-222-0400
Email: info@longbranchchamber.org
Website: www.longbranchchamber.org

Nancy Kleiberg
Executive Director

Greater Ocean Township Chamber of Commerce

163 Monmouth Road
Oakhurst, NJ 07755

Phone: 732-660-1888
Fax: 732-660-1688
Email: gotcc@gotcc.org
Website: www.gotcc.org

Kim Horn Blanda
Executive Director

Greater Spring Lake Chamber of Commerce

313 Washington Avenue
Spring Lake, NJ 07762

Phone: 732-449-0577
Fax: 732-449-0402
Email: info@springlake.org
Website: www.springlake.org

Ellen Manger
Executive Director

Howell Chamber of Commerce

103 West 2nd Street
PO Box 196
Howell, NJ 07731

Phone: 732-363-4114
Fax: 732-363-8747
Email: info@howellchamber.com
Website: www.howellchamber.com

Susan Dominguez
Executive Director

Jersey Shore Chamber of Commerce

2510 Belmar Blvd.,
Suite I-17
Wall, NJ 07719

Phone: 732-280-8800
Fax: 732-280-8505
Email: info@jscnj.com
Website: www.southernmonmouthchamber.com

Drew Anlas
President

Resources to Help Your Business Grow

CHAMBERS OF COMMERCE – MONMOUTH COUNTY (Con't)Latino Chamber of Commerce of Monmouth

PO Box 279
Marlboro, NJ 07746

Phone: 732-761-0854
Fax: 732-761-0854
Email: louisrodriguez@optonline.net

Louis Rodriguez
Executive Director

Manasquan Chamber of Commerce

PNC Bank-Main Street
107 Main Street
Manasquan, NJ 08736

Phone: 732-223-8303
Website: www.manasquanchamber.org

John Newman
President

Matawan-Aberdeen Chamber of Commerce

201 Broad Street
PO Box 522
Matawan, NJ 07747

Phone: 732-290-1125
Email: info@macocnj.com
Website: <http://macocnj.com/>

Linda Martin
Office Administrator

Monmouth Regional Chamber of Commerce

10 East Main Street
Suite 1A
Freehold, NJ 07726

Phone: 732-462-3030
Email: info@monmouthregionalchamber.com
Website: www.monmouthregionalchamber.com

Gerald Cioci
President

Ocean Grove Area Chamber of Commerce

81 Main Avenue
Ocean Grove, NJ 07756

Phone: 732-774-1391
Email: info@oceangrovechamber.com
Website: www.oceangrovenj.com

Laura Massaro
President

Sea Girt Chamber of Commerce

PO Box 479
Sea Girt, NJ 08750

Phone: 732-449-7474
Email: KCallahan@marriottlaw.com
Website: www.seagirtchamber.com

G. Kevin Callahan
President



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Cranford, NJ 07016
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