



Resources & Solutions
for Small Business

UCEDC

Cumberland County Business Resource Guide

July 2017



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

US Small Business Administration

Two Gateway Center, 15th floor
Newark, NJ 07102

Phone: 973-645-3680

Fax: 973-645-6560

E-mail: alfred.titone@sba.gov

Website: <http://sba.gov/>

Alfred Titone

District Director

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

NJ Business Action Center

225 West State Street
Trenton, NJ 08608

Phone: 866-534-7789

Fax: 609-292-5509

Email: feedback@sos.state.nj.us

Website: www.nj.gov/state/bac

Gerard Scharfenberger

Interim Director

The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

NJ Economic Development Authority

36 West State Street
P.O. Box 990
Trenton, NJ 08625-0820

Phone: 609-858-6700

Email: customercare@njeda.com

Website: www.njeda.com

Melissa Orsen

Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2734
Email: debora.sykes@trade.gov
Website: www.export.gov/newjersey

Debora Sykes
Office Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY

Bridgeton Main Street Association

31 W Commerce St
Bridgeton, NJ 08302

Phone: 856-453-8130
Email: bridgetonmainstreet@gmail.com
Website: www.getbridgeton.com

Steven Paul
Executive Director

The goal of Bridgeton Main Street is to promote revitalization and development.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

Cumberland County Department
of Planning and Development

164 W Broad St
Bridgeton, NJ 08302

Phone: 856-453-2175

Fax: 856-453-9138

Website:

www.co.cumberland.nj.us/planning

Kimberly Wood
Planning Director

The Cumberland County Department of Planning and Development is dedicated to enhancing the quality of life for the citizens of Cumberland County. This means working to promote new jobs and industry, as well as protecting our unique environment and cultural heritage of the community.

Cumberland Development Corp.

76 Magnolia Avenue
PO Box 1021
Bridgeton, NJ 08302

Phone: 856-451-4200

Fax: 856-453-9795

Email: cdc@cdc.nj.com

Website: www.cdcnj.com

Anthony M. Stanzione
Executive Director

The CDC's goal is to promote economic development in the region, while stimulating increased coordination, cooperation, and communication, between business and government.

County of Cumberland

County Clerk

Court House
60 West Broad Street
Bridgeton, NJ 08302

Phone: 856-453-4860

Fax: 856-455-1410

Email:

ccclerknj@co.cumberland.nj.us

Website: www.ccclerknj.com

Celeste M. Riley
County Clerk

The Clerk's Office registers new sole proprietor businesses and partnerships.

NJAWBO South Jersey Region:

(Atlantic, Burlington, Camden, Cape
May, Cumberland, Gloucester, Salem)

Phone: 609-308-2530

Email: njawbo@njawbo.org

Website: www.njawbo.org

Vacant

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

<u>Rutgers Food Innovation Center</u> 450 East Broad Street Bridgeton, NJ 08302	Phone: 856-459-1900 x 4516 Fax: 856-459-3043 Email: Cooperhouse@njaes.rutgers.edu Website: http://www.foodinnovation.rutgers.edu/	Lou Cooperhouse Director
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The Rutgers Food Innovation Center is a unique business incubation and economic development accelerator program, which provides business and technology expertise to small and mid-sized food and agribusinesses in New Jersey, and utilizes its outreach capacity to reach the food industry throughout the nation.

<u>SBDC at Richard Stockton College</u> 35 S. MLK Boulevard Atlantic City, NJ 08401	Phone: 609-626-3889 Email: carol.waties@stockton.edu Website: http://www.njsbdc.com/locations/atlantic-county/	Carol Waties Director
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The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

<u>Southern New Jersey SCORE</u> <u>Chapter 254</u>	Phone: 856-457-8372 Email: score254@gmail.com Website: www.snj.score.org	Vacant
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SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

<u>Main Street Millville</u> 22 N High Street Millville, NJ 08332	Phone: 856-293-0556 Fax: 856-293-0985 Email: Marianne@glasstownartsdistrict.com Website: http://www.glasstownartsdistrict.com	Marianne Lods Executive Director
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Main Street Millville's mission is to further the development and growth of the downtown and riverfront area of Millville and to establish an arts district to benefit the community and foster revitalization.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – CUMBERLAND COUNTY (Con't)

Main Street Vineland

603 East Landis Avenue
Vineland, NJ 08360

Phone: 856-794-8653

Email: mainstreet@vinelandcity.org

Website: www.theave.biz

Robert Scarpa

Business Development
Director

The goal of Main Street Vineland is to preserve, protect and enhance the downtown area with its historic and natural assets, while raising the value of downtown properties and its businesses.

South Jersey Economic Development District

782 South Brewster Road
Unit B6
Vineland, NJ 08361

Phone: 856-794-1941

Fax: 856-765-9045

Email: info@sjedd.com

Website: www.sjedd.com

Louis C. Joyce

Executive Director

The goal of South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties, which include Atlantic, Cape May, Cumberland, and Salem.

Southern New Jersey Development Council (SNJDC)

900 Route 168, Suite D-4
Turnersville, NJ 08012

Phone: 856-228-7500

Fax: 856-228-7511

Email: snjdc@snjdc.org

Website: www.snjdc.org

Marlene Z. Asselta

President

The Southern New Jersey Development Council functions as a Government Affairs Liaison and Economic Development Advocate.

URBAN ENTERPRISE ZONE – CUMBERLAND COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Bridgeton Urban Enterprise Zone

50 E Broad St
Bridgeton, NJ 08302

Phone: 856-451-3407

Fax: 856-455-7421

Email:

copelandr@cityofbridgeton.com

Website:

<http://www.cityofbridgeton.com/uez.php>

Roberta Copeland

UEZ Coordinator

Cumberland Empowerment Zone Corporation

2 North High Street
Millville, NJ 08332

Phone: 865-825-3700, Ext. 1354

Email: jeanninec@cezcorp.org

Website: www.cezcorp.org

Jeannine MacDonald

Executive Director

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – CUMBERLAND COUNTY (Con't)

<p><u>Vineland Millville Enterprise Zone</u> Vineland City Hall 640 East Wood Street, 4th Floor Vineland, NJ 08360</p>	<p>Phone: 856-794-0440, Ext. 4622 Fax: 856-405-4607 Email: nrosario@vinelandmillvilleuz.com Website: http://www.millvillenj.gov/144/Urban-Enterprise-Zone</p>	<p>Nilsa Rosario Acting Coordinator</p>
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CHAMBERS OF COMMERCE – CUMBERLAND COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general businesses environment in their respective community.

<p><u>Bridgeton Area Chamber of Commerce</u> 76 Magnolia Ave. PO Box 1063 Bridgeton, NJ 08302</p>	<p>Phone: 856-455-1312 Fax: 856-453-9795 Email: bacc@baccnj.com Website: www.baccnj.com</p>	<p>Bruce Riley Chairman</p>
<p><u>Greater Millville Chamber of Commerce</u> PO Box 831 Millville, NJ 08332</p>	<p>Phone: 856-825-2600 Fax: 856-825-5333 Email: esherrick@millville-nj.com Website: www.millville-nj.com</p>	<p>Earl Sherrick Executive Director</p>
<p><u>Greater Vineland Chamber of Commerce</u> 2115 South Delsea Drive Vineland, NJ 08360</p>	<p>Phone: 856-691-7400 Fax: 856-691-2113 Email: info@vinelandchamber.org Website: www.vinelandchamber.org</p>	<p>Dawn Hunter Executive Director</p>
<p><u>Chamber of Commerce Southern New Jersey</u> 4015 Main Street Voorhees, NJ 08043</p>	<p>Phone: 856-424-7776 Fax: 856-424-8180 Email: info@chambersnj.com Website: www.chambersnj.com</p>	<p>Debra P. DiLorenzo President & CEO</p>



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