



Resources & Solutions
for Small Business

UCEDC

Atlantic County Business Resource Guide

July 2017



75 Chestnut Street, Cranford, NJ 07016
908-527-1166 / info@ucedc.com
www.ucedc.com



UCEDC, a non-profit economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted

established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

GENERAL BUSINESS RESOURCES

<p><u>US Small Business Administration</u> Two Gateway Center, 15th floor Newark, NJ 07102</p>	<p>Phone: 973-645-3680 Fax: 973-645-6560 E-mail: alfred.titone@sba.gov Website: http://sba.gov/</p>	<p>Alfred Titone District Director</p>
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The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<p><u>NJ Business Action Center</u> 225 West State Street Trenton, NJ 08608</p>	<p>Phone: 866-534-7789 Fax: 609-292-5509 Email: feedback@sos.state.nj.us Website: www.nj.gov/state/bac</p>	<p>Gerard Scharfenberger Interim Director</p>
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The New Jersey Business Action Center plays a key role in helping grow, retain and attract business to the State. The center serves as a "one-stop" shop for business. The team at the Center works to encourage entrepreneurship by supporting New Jersey's businesses of all sizes, supporting global competitiveness of New Jersey companies, as well as to promote the State's attractiveness as a vacation destination and business investment location nationally and internationally.

<p><u>NJ Economic Development Authority</u> 36 West State Street P.O. Box 990 Trenton, NJ 08625-0820</p>	<p>Phone: 609- 858-6700 Email: customercare@njeda.com Website: www.njeda.com</p>	<p>Melissa Orsen Chief Executive Officer</p>
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The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

Resources to Help Your Business Grow

GENERAL BUSINESS RESOURCES (Con't)

New Jersey Business & Industry Association

102 West State Street
Trenton, NJ 08608-1199

Phone: 609-393-7707
Email: info@njbia.org
Website: www.njbia.org

Michele N. Siekerka
President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey State Library System – Small Business Services

Phone: 973-733-7779
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question (“Ask a Business Librarian”), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library’s Business Research Tools to get access to market research and company databases.

U.S. Department of Commerce - Commercial Service, Central/Southern Jersey

Princeton Pike Corporate Center
Lawrenceville, NJ 08648

Phone: 609-896-2734
Email: debora.sykes@trade.gov
Website: www.export.gov/newjersey

Debora Sykes
Office Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce’s International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

LOCAL BUSINESS RESOURCES – ATLANTIC COUNTY

Atlantic-Cape May Business Resource Center

2 South Main Street
Pleasantville, NJ 08232

Phone: 609-485-0153 Ext. 4804
Email: lowery_rhonda@aclink.org
Website:
www.atlanticcapewib.info/mainpages/business_resources.asp

Rhonda Lowery
Executive Director

The Atlantic Cape May Business Resource Center (BRC) provides small and mid-size employers with business solutions.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – ATLANTIC COUNTY (Con't)

Atlantic County One-Stop Career Center
2 South Main Street, Suite 1
Pleasantville, NJ 09232

Phone: 609-813-3900
Fax: 609-813-3930
Email: paul.mcclellan@dol.state.nj.us
Website: www.learntrainwork.com

Paul McClellan
Manager

Atlantic and Cape May County One Stop Career Centers provides educational classes, GED Testing, job search activities, job training opportunities, public assistance and a variety of other services to help you improve your job related skills so you may work in today's fast paced labor market.

The Casino Reinvestment Development Authority
15 South Pennsylvania Avenue
Atlantic City, NJ 08401

Phone: 609-347-0500
Fax: 609-348-3121
Email: choward@njcrda.com
Website: www.njcrda.com

Christopher M. Howard
Executive Director

The CRDA has used casino reinvestments as a catalyst for meaningful, positive improvement in the lives of New Jersey residents statewide.

Atlantic County Clerk
5901 Main Street
Mays Landing, NJ 08330

Phone: 609-645-5858
Fax: 609-909-5111
Email: mcgettigan_ed@aclink.org
Website: www.atlanticcountyclerk.org

Edward P. McGettigan
County Clerk

The Clerk's office registers sole proprietor businesses and partnerships.

Main Street Atlantic City
1125 Atlantic Avenue, Ste. 105
Atlantic City, NJ 08401

Phone: 609-350-6052
Fax: 609-344-4254
Email: mainstreetacnj@gmail.com
Website: www.facebook.com/mainstreetacnj

Pam Fields
Executive Director

The mission of Main Street Atlantic City (MSAC) is to be the leading nonprofit organization guiding and managing the revitalization and development of Atlantic City's downtown core. MSAC coordinates stakeholders to improve the quality of life for all, celebrate the city's rich cultural diversity, preserve historically significant architecture, and increase the value of the district's properties and businesses.

Main Street Hammonton
10 South Egg Harbor Road
Hammonton, NJ 08037

Phone: 609-567-9014
Fax: 609-567-8238
Email: mainstreethammonton@ymail.com
Website: www.downtownhammonton.com

Cassie Iacovelli
Executive Director

Main Street Hammonton is a non-profit organization that manages the overall revitalization of the downtown district through events, planning, marketing and grantsmanship.

Resources to Help Your Business Grow

LOCAL BUSINESS RESOURCES – ATLANTIC COUNTY (Con't)

NJAWBO South Jersey Region: Phone: 609-308-2530 Vacant
 (Atlantic, Burlington, Camden, Cape Email: njawbo@njawbo.org
 May, Cumberland, Gloucester, Salem) Website: www.njawbo.org

NJAWBO is a statewide organization with its objective being to support and encourage business ownership by women. NJAWBO enables women business owners to network while it also provides a legislative voice for them at local, state and federal levels. NJAWBO operates a Women's Business Center (WBC) which provides a wide range of services to women entrepreneurs at all levels of business development.

SBDC at Richard Stockton College Phone: 609-626-3889 Carol Waties
 35 S. MLK Boulevard Email: Carol.Waties@stockton.edu Director
 Atlantic City, NJ 08401 Website:
www.njsbdc.com/locations/atlantic-county

The Small Business Development Center provides free professional, comprehensive consulting and training services to both start-ups and established small business owners.

Southern New Jersey SCORE Phone: 856-457-8372
Chapter 254 Email: score254@gmail.com Vacant
 Website: www.snj.score.org

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

South Jersey Economic Phone: 856-794-1941 Louis C. Joyce
Development District Fax: 856-765-9045 Executive Director
 782 South Brewster Road Email: info@sjedd.com
 Unit B6 Website: www.sjedd.com
 Vineland, NJ 08361

The goal of South Jersey Economic Development District is to promote orderly and efficient economic development through its member counties, which include Atlantic, Cape May, Cumberland, and Salem.

Resources to Help Your Business Grow

URBAN ENTERPRISE ZONE – ATLANTIC COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

Pleasantville Urban Enterprise Zone

18 North First Street
Pleasantville, NJ 08232

Phone: 609-677-4925

Fax: 609-484-8869

Email:

jamado_belton@pleasantvillenj.us

Website: www.pleasantville-nj.org

Jacqueline Amado-Belton

Director, Economic &

Industrial Development

CHAMBERS OF COMMERCE – ATLANTIC COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

Brigantine Beach Chamber of Commerce

PO Box 484
Brigantine Beach, NJ 08203

Phone: 888-217-1110

Email:

brigantinechamber@gmail.com

Website:

www.brigantinechamber.com

Rip Reynolds

President

Greater Atlantic City Chamber of Commerce

The Garage at Gordon's Alley
12 South Virginia Avenue
Atlantic City, NJ 08401

Phone: 609-345-4524 Ext. 13

Fax: 609-345-1666

Email: info@accchamber.com

Website: www.acchamber.com

Joseph Kelly

President

Greater Hammonton Chamber of Commerce

The Historic Hammonton
Train Station
10 S. Egg Harbor Road
P.O. Box 554
Hammonton, NJ 08037

Phone: 609-561-9080

Fax: 609-561-9411

Email: johnrunfolo@comcast.net

Website: www.hammontonnj.us

John Runfola

Chamber Trustee

Chamber of Commerce Southern New Jersey

4015 Main Street
Voorhees, NJ 08043

Phone: 856-424-7776

Fax: 856-424-8180

Email:

ddilorenzo@chambersnj.com

Website: www.chambersnj.com

Debra P. DiLorenzo

President and CEO



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Cranford, NJ 07016
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